

Directed Technical Change: Evidence from U.S. Rural Electrification

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ESEM Conference
August 26, 2024

Motivation

- ▶ Technical progress is a key force in the process of growth and structural change
 - ▶ Economic history can shed light on the nature of technological progress
 - ▶ One key dimension is directed technical change—the responsiveness of innovation to economic incentives, e.g. factor prices
 - ▶ Active area of research with key recent contributions, but still a lot to learn
- ▶ **This paper:** directed technical change in response to rural electrification
 - ▶ Interesting context to assess whether innovation is responsive to *local* conditions
 - ▶ Agricultural innovations were local, most agricultural patents came from rural counties
 - ▶ We shed some light on the nature of technological progress
 - ▶ Link a general-purpose technology (electricity) to induced innovation and embodied technical change (in farm machinery)
 - ▶ Explore the scope and conditions of induced innovation

Related Literature and Contributions

- ▶ Directed technological change (Olmstead and Rhode, 1993; Newell et al, 1999; Popp, 2002; Finkelstein; 2004; Acemoglu and Linn, 2004 Acemoglu et al 2012; Hanlon 2015; San, 2021)
 - ▶ We add to previous evidence by studying a different context
 - ▶ We study innovations induced by new energy source, instead of factor availability
 - ▶ Key role of local conditions (spatial variation in electricity access and product mix)
- ▶ Electrification
 - ▶ Impacts on economic growth, productivity, labor markets, structural change (e.g., David, 1990; World Bank, 2008; Olanrele, 2020; Fiszbein et al., 2020; Vidart, 2024)
 - ▶ Effects on the rural sector (Kitchens and Fishback, 2015; Lewis and Severnini, 2020)
 - ▶ Developing countries (Burlig and Preonas, 2021; Dinkelman, 2011; Lee et al., 2020)
 - ▶ We directly examine the effects of electricity on innovation (implicitly an important mechanism in previous studies)
- ▶ Agricultural innovation
 - ▶ We add to previous evidence of remarkable dynamism (Olmstead and Rhode, 2008)

What we do

- ▶ We study how access to electricity affected the direction of the technical change
 - ▶ We address endogeneity of local conditions using cross-county and cross-product variation in diff-in-diff approach (Rajan & Zingales, 1998; Ciccone & Papaioannou, 2023)
- ▶ We identify the impacts of local access to electricity on agricultural innovation
 - ▶ New GPT created wide array of potential applications across farm products
→ great context to study the scope and conditions of induced innovation
 - ▶ Direct evidence on a key mechanism underlying the widespread economic effects of electricity documented in previous studies
- ▶ We find heterogeneous effects, consistent with literature on induced innovation
 - ▶ Impacts were stronger where market access was larger and where labor costs were higher

Roadmap

- ▶ **Background**
- ▶ Empirical Strategy and Data
- ▶ Main Results
- ▶ Output Results
- ▶ Further Analysis

Historical Background: Electricity on Farms

- ▶ A lot of emphasis on the role of electrification within the household (Greenwood et al. 2005; Bailey and Collins, 2011; Lewis, 2018)
- ▶ Electricity improved farm productivity (Kitchens and Fishback, 2015; Lewis and Severnini, 2020; Hirsh, 2022)
 - ▶ electric milking and cooled storage
 - ▶ electric heaters and lights for hens and eggs
 - ▶ grain elevators
 - ▶ irrigation
- ▶ Wide array of potential applications across farm products in response to new GPT were publicized by electricity companies and REA
- ▶ Innovations in electric farm machinery started early; most attempts did not materialize, but many did
 - ▶ 30 profitable uses of electricity on farms in 1913 emphasized by NELA
 - ▶ 200+ profitable uses documented in 1930 (NELA-CREA)

Historical Background: Electricity on Farms

I AM ELECTRICITY THE FARMER'S HANDY ANDY

SOME WORK I'LL DO FOR YOU

- REPAIR CREAM
- VENTILATE BUILDINGS
- HEAT HOT-BEDS
- PROVIDE COLD STORAGE
- RUN SHOP TOOLS
- STERILIZE UTENSILS
- WOOD PAINT & CHICKS
- WAX & OILS
- WATER SODA
- LIGHT HARD & BUILDINGS
- RING WELLS & ALIQUINS
- REPAIR CREAM
- VENTILATE BUILDINGS
- HEAT HOT-BEDS
- PROVIDE COLD STORAGE
- RUN SHOP TOOLS
- STERILIZE UTENSILS
- WOOD PAINT & CHICKS
- WAX & OILS
- WATER SODA
- LIGHT HARD & BUILDINGS
- RING WELLS & ALIQUINS

SOME WORK I'LL HELP YOU DO

- SAW WOOD
- SPRAY MILK
- MILK CONES
- FILL BILDS
- THRASH GRAIN
- CHURN BUTTER
- GRIND FEED
- GRADE FRUIT, ETC.
- SPRAY TREES, ETC.
- SHEAR SHEEP ETC.
- BROOM ANIMALS
- POUNDER METALS
- CLEAN & OIL MACH.
- WALK & SET
- ROOST BARN
- WINDMILL
- WINDMILL

HANDY ANDY SAYS:
"Give me my tools and I'll speed your chores
In barn, shop, dairy, and out-of-doors."

I AM ELECTRICITY THE FARMWIFE'S HANDY ANNIE

SOME WORK I'LL DO FOR YOU

- TELL TIME
- RUN FANS
- RUN HEATERS
- HEAT PAD
- FREEZE ICE CREAM
- COOL KITCHEN
- REFRIGERATE FOOD
- LIGHT BURN LAMP
- WASH CELLAR DRY
- COOK WAFFLES
- IRON CLOTHES
- MIX FOOD
- COOK & BAKE
- WASH DISHES
- TEST EGGS
- BOIL EGGS AT TABLE
- TOAST AT TABLE
- MAKE COFFEE AT TABLE
- EXTRACT FRUIT JUICE
- BROWN CLEAN HOUSE
- MASSAGE SCALP
- DRY & AIR
- DRY & AIR
- WASH CLOTHES
- MIX FOOD
- COOK & BAKE
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- TEST EGGS
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- DRY & AIR

HANDY ANNIE SAYS:
"Give me my tools and I'll speed your work,
Early or late—I'll never shirk."

Source: Idaho Power Company 1933 advertisement, reproduced in Hirsh (2022).

Conceptual Background: Directed Technical Change

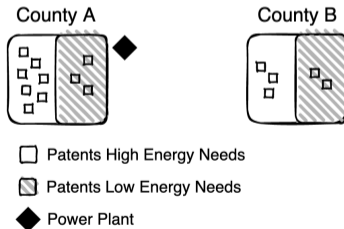
- ▶ Key idea: innovations depend on their profitability
- ▶ Captured in a simple model adapted from Acemoglu (2002)
 - ▶ Two types of machines: complementary with labor or with energy
 - ▶ “**Weak induced-bias hypothesis**”: energy abundance (access to electricity) leads to more energy-intensive innovations. . . as net effect from two forces:
 - ▶ *Price effect*: more invention in machines that complement the scarce factor
 - ▶ *Market size effect*: more invention in machines that complement the abundant factor
 - ▶ Heterogeneous effects: scope and limits of induced innovation
 - ▶ Smaller effects if expanding production reduces prices, which is less likely if agricultural products are commodities
 - ▶ Incentives stronger when labor is scarcer or more expensive

Roadmap

- ▶ Background
- ▶ **Empirical Strategy and Data**
- ▶ Main Results
- ▶ Output Results
- ▶ Further Analysis

Empirical Strategy (I): Basic Idea

- ▶ We want to understand whether access to cheap electricity directed innovation towards electricity in agricultural activities that would get larger benefits from it
 - ▶ We cannot just compare counties with and without cheaper electricity because the location of power plants may have been demand-driven
 - ▶ We leverage cross-county cross-product variation, as in cross-country cross-industry approaches (Rajan and Zingales, 1998; Ciccone and Papaioannou, 2023)



$$(\text{A} - \text{A}) - (\text{B} - \text{B})$$

Empirical Strategy (II): Difference-in-differences

Effect on total and electric patents

$$\Delta(y)_{ict} = \gamma_t \cdot \text{Energy intensity}_{i,0} \cdot \text{Prox}_c + \theta_{it} + \theta_{ct} + \epsilon_{ict} \quad (1)$$

- ▶ i denotes a crop and c a county.
- ▶ $\Delta(y)_{ict}$ is the difference in the total number of patents (or electric patents) between a given 5-year period relative to 1890–1895
- ▶ Energy intensity $_{i,0}$ measures the crop-specific initial share of patents that required energy in 1850-1905
- ▶ Prox_c is dummy variable if the county is less than 70 km away from the nearest power plant
- ▶ γ_t measures the differential impact of access to electricity on agricultural innovation for a specific crop given its location
- ▶ θ_{it} and θ_{ct} are crop and county FE

Empirical Strategy (III): Triple difference

Differential effect on electric patents

$$\Delta(y)_{icet} = \gamma_t \cdot \text{Energy intensity}_{i,0} \cdot \text{Prox}_c \cdot \text{Electric}_e + \theta_{it} + \theta_{ct} + \theta_{et} + \epsilon_{icet} \quad (2)$$

- ▶ where Electric_e is a dummy that denotes if the patents are electric or not.
- ▶ θ_e are electric patents fixed effects.
- ▶ $\Delta(y)_{icet}$ corresponds to the change in the total number of electric/non-electric patents' applications between each 5-years period relative to 1890-1895 in each country and for each crop.
- ▶ γ_t measures the differential impact of the access of electricity on the electric agricultural innovation compared to non-electric innovations for a specific crop given its location.

Measuring Agricultural Innovation

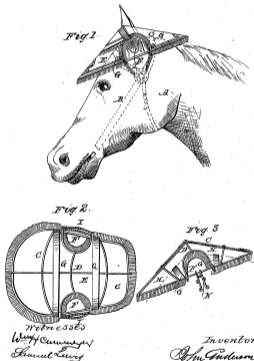
- ▶ Data from the United States Patent and Trademark Office (USPTO) through Google Patents
- ▶ Focus on innovations related to agriculture
CPC classes A01B, A01C, A01G, A01H, A01K, and A01J (restricted to milk)
- ▶ We identify electrical patents and specific crops with a text search algorithm (with random manual checks for verification)
- ▶ Links with HistPat dataset (Petralia et al, 2016) to obtain geographical locations
- ▶ In our analysis, we use citations as a proxy for quality and distinguish between new and old innovators

Examples (I): Horse Sun-Bonnet

J. ANDERSON.
Horse Sun-Bonnet.

No. 100,000.

Patented Feb. 22, 1870.



United States Patent Office.

JOHN ANDERSON, OF BROOKLYN, NEW YORK.

Letters Patent No. 100,000, dated February 22, 1870.

IMPROVED SUN-BONNET FOR HORSES.

The following relates to a Horse Sun-Bonnet and cooling part of the same.

To all whom it may concern:

Be it known that I, JOHN ANDERSON, of Brooklyn, Kings County, and State of New York, have invented a new and useful improvement in Shields or Sun-Bonnets for Horses; and do hereby declare that the following is a general description thereof, reference being had to the accompanying drawings, making part of this specification.

As the object of this invention is the shading of the horse's head from the rays of the sun, the present applicant had necessarily to provide a space between the head and the protecting shield or bonnet for the constant passage of a current of air. It was also necessary to have the bonnet or shield not only attached and detached, but that it should be securely held in position in a manner agreeable to the animal. Moreover, it was equally essential that the construction for fitting on the bonnet should not so toll upon the device for protecting the air space that the said space should be too much reduced. Hence the elastic side attachments and the supporting frame-work or bands shown in the drawings are of far different tensile strengths, the former being of simple strength for securing the bonnet in place, but far too weak to so much upon the instrument or supporting straps as to so far reduce the air space between the horse's head and the shield, upon which the utility of latter depends.

In the said drawings—

Figure 1 represents my improved shield placed on top of the head showing its elastic parts, the apertures for the ears, and the connection with the bridle, and fitting with a bridle the head gear of the horse;

Figure 2 an unobscured view; and

Figure 3 a vertical section of said shield.

In the said drawings—

A indicates the head and neck of a horse, and

B the bridle.

C is the shield composed of a wire, wooden, or other suitable frame work, D, which is covered with cloth, E, or other suitable material.

F, G are the apertures in the shield through which the horse's ears protrude.

G, G are the hearings which rest on the head, supporting the shield, and leaving space H for a current of air between the horse's head and the shield, and

I are the elastic fastenings which connect the shield on both sides with the bridle, in modification of said fastening being represented by the hook K in Fig. 2, which, when it is attached, connects the shield with the bridle, means of adjustment of the shield back and forth.

The shield, as before stated, is placed on the top of the horse's head, projecting in front over the forehead, and back over and covering the position of the occipital or little brain with the spinal marrow which is near the occipital, and is quickly affected by the heat of the sun, and in my experience I have found it to be efficient in protecting horses from sun-stroke.

I am aware that Letters Patent of the United States were granted to me July 4, 1869, for an improved shield for protecting horses from sun-stroke; but I found that, in the absence of the hearings G, G, the shield or bonnet was apt to descend to the head, leaving no air space between the horse and the head, and besides this the tight fastening tended to throw the bonnet back and forth on the horse's face at each movement of the head. These defects suggested to me my present improvement.

Having described my invention,

What I claim as new, and desire to secure by Letters Patent, is—

1. The strap or bands (elastic or otherwise) G, G resting on the horse's head before and behind the ears, and securing a constant current of air, as shown and specified.

2. The elastic or other fastening I, when attached to the bridle with a view to facilitate its attachment and removal, as explained in general and specifically.

In testimony whereof, I have hereunto set my signature this 28th day of July, A. D. 1869.

JOHN ANDERSON.

Witness:
WM. H. CAMMERER,
SAMUEL LEWIS.

(a) Image

(b) Text

Examples (II): Corn Harvester

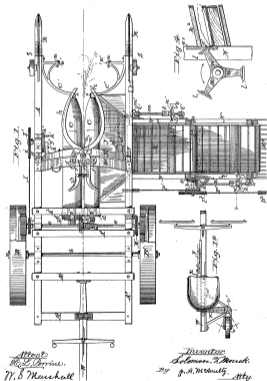
(No Model.)

S. F. MOUCK,
CORN HARVESTER.

3 Sheets—Sheet 1.

No. 300,000.

Patented June 10, 1884.



(c) Image

UNITED STATES PATENT OFFICE.

SOLOMON F. MOUCK, OF EMPHIS, COLORADO.

CORN-HARVESTER.

SPECIFICATION forming part of Letters Patent No. 300,000, dated June 10, 1884.

Application filed April 17, 1882. (No model.)

To all whom it may concern:

Be it known that I, SOLOMON F. MOUCK, a citizen of the United States, residing at Empiris, in the county of Clear Creek and State of Colorado, have invented certain new and useful improvements in **Corn Harvesters**, of which the following is a specification, reference being had therein to the accompanying drawings.

My invention relates to improvements in **corn harvesters** in which the machine is **traced** in front of the team; and the objects of my invention are, first, to provide a means of lifting the stalks **up** from the ground; second, to remove the **corn** ears from the stalks; third, to provide a means of conveying the ears of **corn** to a wagon or other suitable receptacle; fourth, to provide a means of cutting off the **ends** of the ears, thereby loosening the links, and, finally, providing a means of separating the links, silk, and dirt from the ears. These objects I attain by means of the devices illustrated in the accompanying drawings, in which—

Figure 1 is a top view of my invention; Fig. 2, a side elevation with the elevators and separator removed; Fig. 3, a rear elevation, partly in section, with elevators and separator attached; Fig. 4 a detail view of the **ears**, showing the means for clipping off the ends of the ears; Fig. 5 is a detail view of the lifting mechanism; Fig. 6 is a detail view of the rear portion of the tongue, with the steering wheel.

Similar letters and figures represent similar parts throughout the several views.

The side rails, A and A', with the cross-rails A", A", A", and A", constitute the frame of my machine. This frame is supported on an axle, B, which is carried by the wheels B and B'. To the side rails, A and A', is bolted an arch, F', which is provided with two upright rollers, F, in front of the arch F' is pivoted, at p, a rocking arch, H, carrying a lifting device constructed in the shape of tongue, for the purpose of raising the stalks and bringing them between the rollers C G. The rocking arch H, carrying the tongue, swings forward, and the tongue are preloaded forward and downward by their own weight on the line indicated by the arrow in Fig. 3, and are closed at the termination of the descent by means of the rollers F', forcing toward the

curved ends of the tongue H until the latch F' hooks over the catch F". The latch F' is held in proper place by means of the spring preserver F', which is pivoted to the top of the bolt that secures the tongue to the arch H. The arch H, carrying the tongue closed, is raised by means of the pin V, situated on the wheel F', being brought in contact with the arm G' of said arch H. The crank-wheel K' is driven by a band, L, and pulleys I, as shown in Fig. 1, or their equivalents. When the rocking arch H is brought back to the position shown in Figs. 1 and 2, the latch F' and spring bar F' are brought into contact with a tripping or lifter, F', thus disengaging the latch F' and allowing the tongue to open, as shown in Fig. 1, or their equivalents.

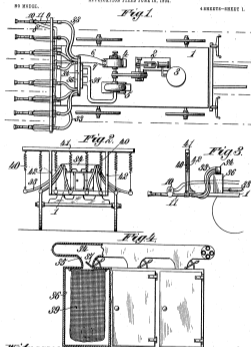
A spring, P, is arranged between the rear ends of the tongue A, for the purpose of holding the tongue open until they are precipitated forward sufficiently for the rollers to again force them shut. The wheels B and B' drive the shaft G, carrying the bevel-wheel K. The latter meshes into the bevel-wheel K', driving the rollers C C', which are attached to the frame of the machine by means of the hangers D D and the bearings O O in the brackets C C'. The rollers C C' are geared to each other by the cog-wheels J J. The rollers C C' receive the stalks between them, crushing the stalks below the ears, and roll them downward through between the rollers. The ears, being much larger than the opening between the rollers, will not pass through, but are forced off the stalks, and

on the one roller is smaller than the other the ears roll over it onto the inclined table I, from which the ears slide onto the elevator R, to which motion is imparted by the shaft W, the latter being geared to the shaft by means of the bevel-gearing M, as shown in Figs. 1, 2, and 3. The elevator R is inclined upward and forward in such a manner as to carry the ears up along the front edge of the same, and as they pass under a board, P, the forward or silk ends are removed by knives arranged on arms V, attached to the shaft W, rotating in bearings in the keepers I, and driven by the shaft W, to which it is geared by means of the bevel-gearing N. The elevator R passes the ears onto the inclined shaft V', a suitable shield being provided to prevent the ears from turning while passing from the elevator R over the spacer roller and the incline V' onto the

(d) Text

Examples (III): Cotton Picker

No. 779,957. I. W. WEBB. PATENTED OCT. 25, 1904.
COTTON PICKING OR HARVESTING MACHINE.
APPLICATION FILED JUNE 14, 1904.



Witnesses,
Andreas
George J. Brown.

Inventor,
I. W. Webb,
By [Signature]

No. 779,957. PATENTED OCTOBER 25, 1904.
UNITED STATES PATENT OFFICE.

JOHN W. WEBB, OF GREENVILLE, MISSISSIPPI.

COTTON PICKING OR HARVESTING MACHINE.

SPECIFICATION forming part of Letters Patent No. 779,957, dated October 25, 1904.

Application filed June 14, 1904. Serial No. 212885. (No model.)

Be it known that I, John W. Webb, a citizen of the United States, residing at Greenville, in the county of Washington and State of Mississippi, have invented certain new and useful Improvements in Cotton Picking or Harvesting Machines; and I do hereby declare the following to be a full, clear, and exact description of the invention, such as will enable others skilled in the art to which it appertains to make and use the same, reference being had to the accompanying drawings, and to the figures of reference marked thereon, which form a part of this specification.

My invention relates to a machine for picking or harvesting cotton and comprises generally a vacuum box carrying a small engine operating a dynamo and a suction-creating fan, the dynamo and fan being connected with a number of electrically operated motion-controlled spurs, a corresponding number of tubes being provided with a sliding cotton-picker head and each head carrying a corresponding figure, periodically actuated by means carried by the sliding picker-head, and by the vacuum created by the tubes.

The machine also comprises a vacuum box or boxes in which a container is provided by the suction-fan, which box or boxes the tubes of the cotton picker heads communicate, so that as the picker heads take the cotton from the bolls the cotton will be drawn through the tubes into the vacuum box or boxes and there deposited in suitable bags supported therein for the purpose, and from any one of which vacuum-box communication may be cut off between the same and the tubes, so as to permit the bag which receives the cotton to be removed from the box or boxes without interfering with the work of the other parts of the machine.

The invention has for its object to provide such a machine as that just described in general terms in which the several parts will cooperate, so that the cotton-picker heads will be automatically moved toward the cotton bolls, that the picker-fingers need not be retracted at the base of the boll and then be automatically retracted, so as to pull the cot-

ton from the boll and then release their grip upon the cotton, so that the motion by the suction-fan will draw the cotton through the tubes into the vacuum or harvest box, whereby the cotton will be detached from the bolls without touching the bolls or portions of the plant and without carrying any foreign matter with the cotton through the tubes and in which a great quantity of cotton can be picked in less time and with the minimum waste of less labor than heretofore.

To the accomplishment of the foregoing and such other objects as may hereinafter appear the invention consists in the features of construction and in the combination of parts hereinafter particularly described and then sought to be clearly defined by the claims, reference being had to the accompanying drawings, forming a part hereof, and in which:

Figure 1 is a plan view of a machine embodying my invention. Fig. 2 is a front elevation of the same. Fig. 3 is a side elevation of a portion of the machine. Fig. 4 is a side elevation of the vacuum-box and of the vacuum-trunk in communication with the same, one of the boxes being in vertical section, and a portion of the vacuum-trunk broken away. Fig. 5 is a side view of one of the tubes carrying the picker-head and provided with the sliding picker-head, the picker-fingers, and means for actuating the latter. Fig. 6 is a plan view of Fig. 5. Fig. 7 is an end view looking from the front of Fig. 6. Fig. 8 is a vertical section of the picker-head approaching the cotton boll and with parts in position ready to open. Fig. 9 is a similar view showing the picker-head after it has reached the boll and with fingers open. Fig. 10 is a similar view showing position of the picker-head after the fingers have grasped the cotton. Fig. 11 is a similar view showing position of the picker-head after the fingers have grasped the cotton and the boll pulled back, detaching the cotton from the boll. Fig. 12 is a similar view showing position of the parts after the head has been drawn back and the fingers opened to release the cotton, which is stripped back by suction through the tube. Fig. 13 is a front and side view of the picker-head with a modified form of picker-finger, and Fig. 14 is a modified

(e) Image

(f) Text

Measuring Crop Energy Needs

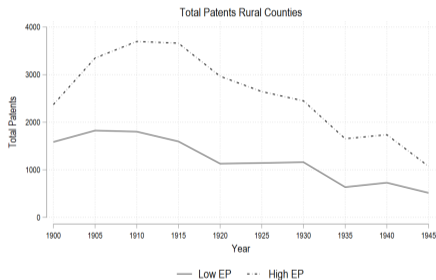
- ▶ To construct measures for crop-level energy-intensity (Energy Intensity $_{i,0}$), we use the same patents data
- ▶ We search for energy-related terms (“steam,” “horsepower”) before rural electrification (1850-1905)
- ▶ We calculate the fraction of patents associated to each each agricultural product that has energy-related terms

Measuring Crop Energy Needs

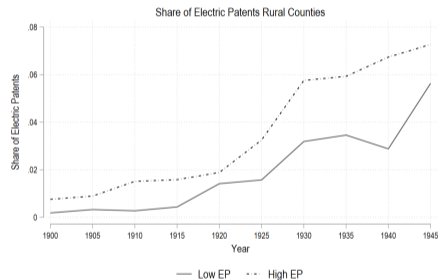
Crop	Main Energy Need Measure	Alternative Measures for Energy Needs			Proportion of Patents in 1910-1940
	Share Energy 2 1850-1905	Share Energy 2 1850-1890	Share Energy 2 1850-1870	Share Energy 1850-1890	
Milk	0.286	0.150	0.023	0.218	1.34%
Animal husbandry	0.074	0.047	0.006	0.113	16.06%
Nuts	0.059	0.059	0	0.294	0.20%
No-Crop	0.051	0.038	0.017	0.199	29.80%
Strawberry	0.047	0.028	0	0.066	0.40%
Wheat	0.030	0.030	0.010	0.120	0.50%
Tobacco	0.023	0.008	0	0.038	0.43%
Onion	0.022	0.022	0	0.043	0.56%
Rice	0.018	0.018	0.018	0.018	0.27%
Grass	0.017	0.010	0.004	0.101	7.92%
Grape	0.012	0.006	0	0.069	2.78%
Cotton	0.008	0.006	0.003	0.041	7.19%
Grain	0.007	0.005	0.002	0.107	9.37%
Potato	0.006	0.002	0.001	0.061	2.80%
Corn	0.004	0.003	0.001	0.059	11.51%
Hay	0.004	0.002	0.001	0.107	5.82%
Apple	0	0	0	0.045	0.37%
Asparagus	0	0	0	0	0.14%
Bean	0	0	0	0.083	1.28%
Celery	0	0	0	0	0.13%
Citrus	0	0	0	0	0.19%
Cucumber	0	0	0	0.200	0.03%
Lettuce	0	0	0	0	0.08%
Melon	0	0	0	0	0.05%
Oats	0	0	0	0.037	0.15%
Rye	0	0	0	0	0.04%
Sugarbeet	0	0	0	0	0.21%
Sugarcane	0	0	0	0.103	0.20%
Tomato	0	0	0	0	0.19%

Suggestive Time Pattern in Patents by Crop Group

Figure: Patents in Rural Counties by Initial Energy Intensity



(a) Total Patents



(b) Share Electric Patents

- ▶ High EP: main energy need measure above 0.025
- ▶ Low EP: main energy need measure below 0.025

Measuring Proximity to Electricity Sources

To proxy for access to electricity ($Prox_c$), we use various county-level measures of proximity to electric power sources

- ▶ distance to the nearest large hydroppower plant in 1912 (from Fiszbein, Lafortune, Lewis, and Tessada, 2020)
- ▶ distance to electric power grid in 1935 (from Fishback and Kitchens, 2015)
- ▶ in robustness checks, uses electricity capacity by county in 1911 and 1919 (from Vidart, 2024)

Proximity to Electricity (1912)

Figure: Location of Power Plants in 1912



Source: Census of Electrical Industries 1912, digitized by Fiszbein, Lafortune, Lewis and Tessada (2020)

Proximity to Electricity (1935)

Figure: Location of Electric Power Grid and Plants in 1935



Source: Kitchens and Fishback (2015), constructed with data from the Federal Power Commission

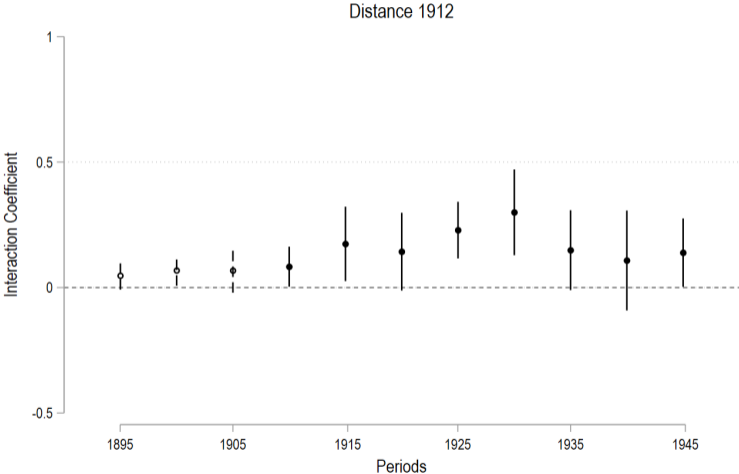
Suggestive Evidence of Correlation Between Drivers and Innovation

	% Electric Patents (1)	% Electric Patents (2)	% Electric Patents (3)
Crop Energy Intensity 1850-1905	0.965*** (0.094)		
County with close plant in 1912		0.016*** (0.005)	
County with close plant in 1935			0.016*** (0.005)
<i>N</i>	8,883	8,883	8,883
Crop FE	✗	✓	✓
County FE	✓	✗	✗
Year FE	✓	✓	✓

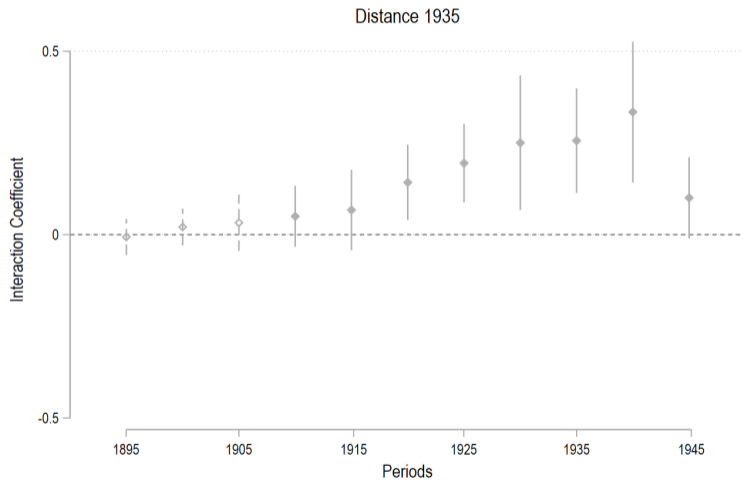
Roadmap

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- ▶ Output Results
- ▶ Further Analysis

Cross-Section Results



Cross-Section Results



Pooled Regression

Table: Change in number of patents by 5-year periods relative to 1890-1895

	Electric (1)	Non-Electric (2)	Electric (3)	Non-Electric (4)
Within 70km of a plant*Energy intensity	0.199*** (0.037)	0.219 (0.207)		
Log Inv. Dist. to nearest plant*Energy intensity			0.086*** (0.020)	0.188* (0.100)
Mean change for counties more than 70km away	0.006	-0.042	0.006	-0.042
Crop FE	✓	✓	✓	✓
County FE	✓	✓	✓	✓
Year FE	✓	✓	✓	✓
N	64182	64182	64182	64182

Differential impact on electric patents

Table: Differential effect on electric patents

	$\Delta(Patents)$ (1)	$\Delta(Patents)$ (2)
Within 70km of power plant *Energy Intensity*Electric	0.402** (0.190)	
Log Inverse Distance to plant *Energy Intensity*Electric		0.085 (0.091)
<i>N</i>	128364	128364

Roadmap

- ▶ Background
- ▶ Empirical Strategy and Data
- ▶ Main Results
- ▶ **Output Results**
- ▶ Further Analysis

Use electricity

Farms reporting	(1) Electricity	(2) Electric motors	(3) Motor trucks	(4) Tractors
Within 70 km of power plant	189.256*** (18.106)	75.643*** (8.932)	131.407*** (14.729)	81.472*** (16.499)

	(1) Electricity expenditure	(2) Machine expenditure	(3) N Motor trucks	(4) N electric motors
Within 70 km of power plant	14427.84*** (2914.771)	11505.76 (13412.26)	145.654*** (15.803)	114.275*** (13.455)

Agriculture Output: Acreage - Pooled OLS

	(1)	(2)	(3)	(4)
	Δ output	$\Delta\%$ output	$\Delta\%$ output 2	Δ Ln(output)
Within 70km of power plant *Energy Intensity	6290.886*** (1772.124)	175.704** (77.255)	-185.672 (189.797)	0.469*** (0.091)
Crop FE	YES	YES	YES	YES
County FE	YES	YES	YES	YES
Year FE	YES	YES	YES	YES
N	148302	100245	148302	148302

Roadmap

- ▶ Background
- ▶ Empirical Strategy and Data
- ▶ Main Results
- ▶ Output Results
- ▶ **Further Analysis**

Further Analysis

- ▶ Types of activity
- ▶ Identity of Inventors
- ▶ Impactful Patents
- ▶ Human Capital

Electric Patents by Type of Activity

	(1)	(2)	(3)	(4)
	Pre-Harvest	Post-Harvest	In pictures	Out of pictures
Within 70km of power plant *Energy Intensity	0.033** (0.015)	0.130*** (0.026)	0.149*** (0.031)	0.047** (0.014)
Crop FE	✓	✓	✓	✓
County FE	✓	✓	✓	✓
Year FE	✓	✓	✓	✓
<i>N</i>	64182	64182	64182	64182

- ▶ Terms indicating post-harvest activities: grind; harrow; harvest; mow; pack; pump.

Patenting by whom?

	(1)	(2)	(3)	(4)
	Old inventors	New inventors	Assigned	Non-Assigned
Within 70km of power plant *Energy Intensity	0.039*** (0.013)	0.159*** (0.034)	0.069*** (0.021)	0.130*** (0.030)
Crop FE	✓	✓	✓	✓
County FE	✓	✓	✓	✓
Year FE	✓	✓	✓	✓
<i>N</i>	64182	64182	64182	64182

Irrelevant patenting?

	More than 10 cites		More than 5 cites	
	(1)	(2)	(3)	(4)
Within 70km of power plant *Energy Intensity	0.052*** (0.014)		0.109*** (0.023)	
Log Inverse Distance to plant*Energy Intensity		0.027*** (0.007)		0.056*** (0.013)
Crop FE	✓	✓	✓	✓
County FE	✓	✓	✓	✓
Year FE	✓	✓	✓	✓
<i>N</i>	64182	64182	64182	64182

Human Capital

	(1)	(2)	(3)
	Dependent Variable: Electrical Patents		
<i>Variable capturing human capital:</i>	Experimental Stations	Engineers	Rural Colleges
Within 70km of power plant × Energy Intensity	0.199*** (0.037)	0.175*** (0.045)	0.441** (0.144)
Energy Intensity × <i>Variable</i>	-0.042 (0.386)	0.000 (0.001)	0.107 (0.071)
Within 70km of power plant × Energy Intensity × <i>Variable</i>	0.035 (0.473)	0.000 (0.001)	0.168* (0.089)
Crop FE	✓	✓	✓
County FE	✓	✓	✓
Year FE	✓	✓	✓
<i>N</i>	64,182	56,694	64,140

Concluding Remarks

- ▶ Provide an empirical test of the directed technological change where even local incentives appear to matter
- ▶ Local availability of cheaper electricity increases electric patenting, no significant effects for non-electric patents.
 - ▶ Mostly in post-harvest activities; tasks where electricity was anticipated to be useful
 - ▶ Mostly by new inventors and non-assigned
 - ▶ Visible even among highly-cited
- ▶ Heterogeneity exercises
 - ▶ Larger impacts in bigger markets and those with more labor shortages
 - ▶ No complementary role for education or state interventions
- ▶ One additional channel through which electrification can have affected local economic outcomes. May have impacted subsequently labor markets, still to explore.

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Suggestive Evidence Over Time

Period:	1910-1915	1915-1920	1920-1925	1925-1930	1930-1935	1935-1940	1940-1945	1945-1950
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<i>Panel A: By energy intensity of crop</i>								
Energy Intensity	0.327*** (0.102)	0.355*** (0.112)	0.548** (0.245)	0.671*** (0.198)	0.984*** (0.277)	1.058*** (0.401)	2.169*** (0.486)	1.663*** (0.502)
County and Year FE	✓	✓	✓	✓	✓	✓	✓	✓
<i>Panel B: By whether the county had a power plant within 70km in 1912</i>								
Plant within 70km in 1912	0.000 (0.006)	0.007 (0.006)	0.012 (0.009)	0.026** (0.011)	0.025* (0.015)	0.032* (0.018)	-0.008 (0.017)	0.016 (0.024)
<i>Panel C: By whether the county had a power plant within 70km in 1935</i>								
Plant within 70km in 1935	0.007 (0.005)	-0.008 (0.007)	0.015** (0.007)	0.026*** (0.010)	0.033** (0.014)	0.039** (0.016)	0.037** (0.016)	-0.012 (0.025)
Crop and Year FE	✓	✓	✓	✓	✓	✓	✓	✓

Pooled Regression All patents

Table: Change in number of patents by 5-year periods relative to 1890-1895

	Electric (1)	Non-Electric (2)	Electric (3)	Non-Electric (4)
Within 70km of a plant*Energy intensity	0.122*** (0.023)	0.131 (0.171)		
Log Inv. Dist. to nearest plant*Energy intensity			0.058*** (0.020)	0.165* (0.100)
Mean change for counties more than 70km away	0.006	-0.042	0.006	-0.042
Crop FE	✓	✓	✓	✓
County FE	✓	✓	✓	✓
Year FE	✓	✓	✓	✓
N	74244	74244	74244	74244

Robustness checks (I): alternative specifications

	Δ Electric Patents
<i>Panel A: Base year as control</i>	
Within 70km of power plant *Energy Intensity	0.205*** (0.036)
<i>N</i>	64,182
<i>Panel B: Change Base Period</i>	
Within 70km of plant * Energy Intensity	0.200*** (0.036)
<i>N</i>	64,182
<i>Panel C: County-crop clusters</i>	
Within 70km of plant * Energy Intensity	0.199*** (0.036)
<i>N</i>	64,182

Robustness checks (II): geography

	Δ Electric Patents
<i>Panel D: County Outliers</i>	
Within 70km of plant * Energy Intensity	0.192*** (0.037)
<i>N</i>	63,252
<i>Panel E: Excluding extremely Close Counties</i>	
Within 70km of plant * Energy Intensity	0.223*** (0.047)
<i>N</i>	50,724
<i>Panel F: Water Patents</i>	
Within 70km of plant * Energy Intensity	0.090 (0.073)
<i>N</i>	64,182

Robustness checks (III): outliers, alternative measures of intensity

	Δ Electric Patents
<hr/>	
<i>Panel G: Crop Outliers</i>	
Within 70km of plant * Energy Intensity	0.197*** (0.037)
<i>N</i>	62,371
<i>Panel H: Share Energy 2 1850-1870</i>	
Within 70km of plant * Energy Intensity	0.679*** (0.195)
<i>N</i>	64,182
<i>Panel I: Share Energy 1 1850-1890</i>	
Within 70km of plant * Energy Intensity	0.072*** (0.022)
<i>N</i>	64,182

Robustness checks (IV): excluding salient products

	Δ Electric Patents
<i>Panel J: Without Animal Husbandry</i>	
Within 70km of plant * Energy Intensity	0.151*** (0.035)
<i>N</i>	56,460
<i>Panel K: Without Milk</i>	
Within 70km of plant * Energy Intensity	0.270*** (0.074)
<i>N</i>	63,102
<i>Panel L: Without No-Crop</i>	
Within 70km of plant * Energy Intensity	0.205*** (0.041)
<i>N</i>	53,316

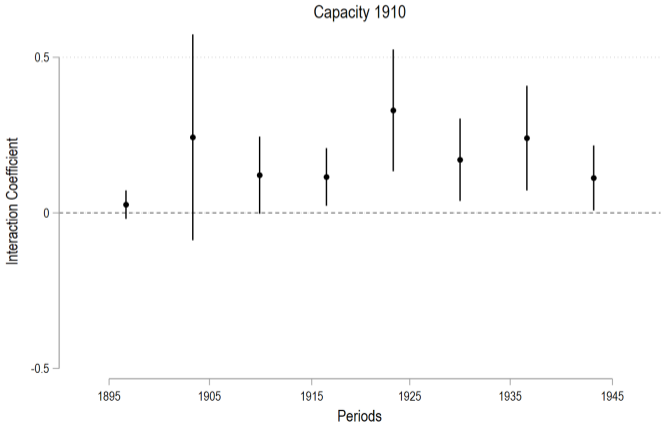
Robustness checks (V): alternative groupings

	Δ Electric Patents
<i>Panel M: Only large groups 1850-1905</i>	
Within 70km of plant * Energy Intensity	0.181*** (0.037)
<i>N</i>	51,648
<i>Panel N: Grouping marginal crops only 1850-1905</i>	
Within 70km of plant * Energy Intensity	0.199*** (0.037)
<i>N</i>	61,626
<i>Panel O: Grouping by ICC</i>	
Within 70km of plant * Energy Intensity	0.200*** (0.037)
<i>N</i>	62,736

Robustness checks (VI):

Alternative measure of proximity in 1910 (from Vidart, 2024)

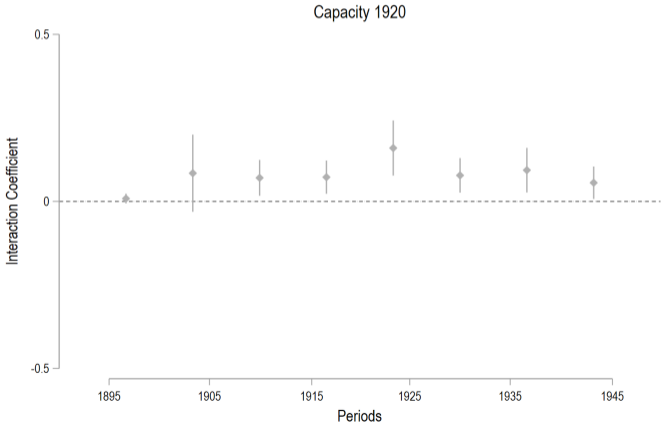
Figure: Effect of electricity on agricultural electric innovations in rural counties



Robustness checks (VII)

Alternative measure of proximity in 1920 (from Vidart, 2024)

Figure: Effect of electricity on agricultural electric innovations in rural counties



Robustness checks (VIII)

Alternative measure of proximity (from Vidart, 2024), pooling across periods

Table: Change in number of patents by 5-year periods relative to 1890-1895

	Electric (1)	Non-Electric (2)	Electric (3)	Non-Electric (4)
Capacity	0.088***	0.086		
*Energy intensity	(0.021)	(0.064)		
Change in capacity*Energy intensity			0.142*** (0.031)	0.128 (0.097)
Crop FE	✓	✓	✓	✓
County FE	✓	✓	✓	✓
Year FE	✓	✓	✓	✓
<i>N</i>	64,182	64,182	64,182	64,182