Financial Shock Transmission to Heterogeneous Firms: the Earnings-Based Borrowing Constraint Channel\*

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<sup>\*</sup>The views expressed in this paper are those of the authors and do not necessarily reflect the views of the European Central Bank nor of the IMF, its Executive Board, or IMF Management.

#### Motivation

#### What we know:

Firm heterogeneity and financial frictions play a role in the transmission of monetary policy shocks (e.g. Alder et al. 2024; Anderson & Cesa-Bianchi 2021; Cloyne et al. 2023; Gürkaynak et al. 2022; Jeenas, 2019; Ottonello & Winberry 2020; Palazzo & Yamarthy, 2022)

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#### What we understand less:

- Other types of shocks global risk shocks may matter and transmit heterogeneously across firms
- ► Limited firm-level literature on the transmission of global risk and MP shocks → challenge to disentangle the two shocks
- ► How the type of borrowing constraint affects transmission: asset-based vs. earnings-based borrowing constraint → Lian & Ma 2021: Large US firms have 80% of their debt based on earnings, only 20% is collateralised by physical assets

# Research Agenda

# Our contribution:

- Identification strategy to disentangle global risk and monetary policy shocks in an integrated daily BVAR exploiting cross-asset price movements
- We study two interrelated dimensions
  - (1) firm heterogeneity
  - (2) the type of shocks

to understand how shocks transmit to firms' financing conditions (bonds & equity) and default prospects

Tease out mechanisms by contrasting asset-based with earnings-based borrowing constraints, differentiating firms across leverage and earnings

# Why does it matter?

- ► Shocks that tighten firms' financing conditions ⇒ possibly adverse consequences for investment and production
- ► Timely & policy relevant ⇒ US/global corporate sector recently hit simultaneously by these 2 shocks: monetary policy tightening and global risk aversion

#### **Testable hypothesis**

Heterogeneous effects across firms depending on the type of borrowing constraint:

(1) Asset-based collateral constraint: Expect stronger responses from firms in the upper tail of the leverage distribution (i.e. higher leveraged firms)

(2) **Earnings-based borrowing constraint**: Expect stronger responses from firms in the lower tail of the earnings distribution (i.e. less profitable firms)

## Key Findings

#### Monetary policy and global risk shocks...

Global risk shocks have stronger and more heterogeneous effects on corporate funding conditions which depend on firms' position within the earnings distribution

#### ... and the earnings-based borrowing constraint transmission channel

Responses of firms' funding costs to financial shocks are

 more muted for the upper tail of firm distribution by *leverage* (higher-leveraged firms)
 more pronounced for the lower tail of firm distribution by *earnings* (less profitable firms)

#### Data

- Non-financial S&P 500 corporates (current and historical constituents)
- Sample period: 1,117 weeks from 7-Jan-2000 to 17-Dec-2021
- Bond-level: Bloomberg Selection/Cleaning
  - USD-denominated bonds
  - Option-adjusted spreads (OAS), composite ratings
  - Additional bond characteristics: duration, age, coupon, volume, embedded options, call dates

# Firm-level:

- Datastream: equity prices and balance sheet
- Moody's CreditEdge: expected default frequencies (EDFs)
- Bloomberg: 5Y model-implied CDS spreads
- Raw sample: 436 firms, 12,996 bonds
- Matched sample: 407 firms, 7,825 bonds
- Aggregate-level:
  - ▶ US 3m and 10Y yield, CESI, VIX, S&P 500 index, CAPE, US dollar NEER, US corp spread

### Large firms exhibit considerable heterogeneity

|                             | Mean  | P25   | Median | P75   |
|-----------------------------|-------|-------|--------|-------|
| EDF 1-Year (%)              | 0.41  | 0.03  | 0.05   | 0.19  |
| Leverage ratio              | 47.68 | 30.70 | 42.46  | 57.51 |
| Realized earnings per share | 4.04  | 1.51  | 2.68   | 4.60  |
| Expected earnings per share | 4.52  | 1.69  | 2.94   | 5.03  |
| Interest coverage ratio     | 12.92 | 3.45  | 7.25   | 13.72 |
| S&P Issuer Rating           | BBB+  | BBB-  | BBB+   | A-    |

Table 1: Firm characteristics – Summary statistics

Note: Sample period: 2000/01/07 – 2021/12/17; Number of bond-week observations: 2,274,822; Number of bonds: 7,674; Number of firms: 407. The sample statistics are based on trimmed data.

## Heterogeneity in bond characteristics

#### Table 3: Bond characteristics – Summary statistics

|                            | Mean   | P25    | Median | P75    |
|----------------------------|--------|--------|--------|--------|
| No. of bonds per firm/week | 38.24  | 6.00   | 12.00  | 23.00  |
| Bond volume (\$ mil)       | 640.72 | 250.00 | 500.00 | 800.00 |
| Maturity at issue (years)  | 15.73  | 9.50   | 10.03  | 29.98  |
| Term to maturity (years)   | 10.49  | 3.93   | 7.31   | 16.43  |
| BB Composite Bond Rating   | BBB+   | BBB    | BBB+   | A      |
| OAS spread (bsp)           | 174.25 | 85.56  | 138.24 | 209.36 |
| Duration (years)           | 6.91   | 3.29   | 5.91   | 10.09  |
| Coupon rate (pct)          | 5.18   | 3.75   | 5.05   | 6.62   |
| Bond options (pct)         | 0.46   |        |        |        |

Note: Sample period: 2000/01/07 – 2021/12/17; Number of bond-week observations: 2,274,822; Number of bonds: 7,674; Number of firms: 407. The sample statistics are based on trimmed data.

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#### Heterogeneity in corporate bond spreads across the leverage and earnings distribution



Figure 1: Credit spreads across the firm distribution <a>bond rating distribution</a>

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# Road map: Empirical approach

### Step 1: Set up Bayesian VAR model

Explore daily dynamics in financial variables which determine financial conditions of firms to identify US monetary policy and global risk shocks

# Step 2: Explore firm heterogeneity

- Assess how firms' funding costs react differently depending on the type of borrowing constraint
- Panel local projections using the shocks identified in Step 1

# Road map: Empirical approach

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#### Shock Identification

Daily Bayesian VAR model identified with sign, relative magnitude and narrative restrictions, similar to Brandt et al. (2021)

$$Ay_t = c + \sum_{l=0}^{p} B^l y_{t-l} + \varepsilon_t$$

- ▶  $y_t \equiv$  short-term and long-term UST yields, equity prices (CAPE), US dollar effective exchange rate, corporate spread
- Exploit cross-asset price movements that capture a wide range of financing costs for firms (Cieslak & Schrimpf 2019; Bobasu et al. 2023)
- Daily data Jan-1995 to Apr-2022, variables in (log first) differences, 4 lags
- Estimation follows Arias et al. (2018) and Antolin-Diaz & Rubio-Ramírez (2018)

# Why a daily BVAR?

- ► Simultaneous identification of US monetary policy and global risk shock ⇒ consistent approach
- Continuous shock series: incorporates daily dynamics in market pricing of US monetary policy and global risk shock

Model validation: global risk

#### Table 5: Sign restriction identification

| US policy                 |   |
|---------------------------|---|
| Short-term rate +         |   |
| Long-term rate +*         |   |
| CAPE (> foreign MP shock) | US MP tightening  |
| Effective FX rate +       | $\rightarrow$ pushes up yields<br>$\rightarrow$ depresses equity prices |
| Corporate spread          | $\rightarrow$ USD appreciates   |
|                           |   |

#### Table 5: Sign restriction identification

|                   | US policy | US macro risk |   |
|-------------------|-----------|---------------|---|
| Short-term rate   | +         |               |   |
| Long-term rate    | +*        | +             |   |
| CAPE              | -         | +*            | Positive US macro shock   |
| Effective FX rate | +         | +             | $\rightarrow$ supports long-term yields and the OSD<br>$\rightarrow$ boosts equity prices |
| Corporate spread  |           | _             | $\rightarrow$ compresses corp. spreads  |
|                   |           |               |   |

#### Table 5: Sign restriction identification

|                   | US policy | US macro ri | isk global risk |   |
|-------------------|-----------|-------------|-----------------|---|
| Short-term rate   | +         |             |                 |   |
| Long-term rate    | +*        | +           | _               |   |
| CAPE              | _         | +*          | _*              | Global risk shock                         |
| Effective FX rate | +         | +           | +*              | $\rightarrow$ safe haven USD appreciation |
| Corporate spread  |           | _           |                 |   |
|                   |           |             |                 |   |

| Table 5: Sign restriction identification | on |
|--|----|
|--|----|

|                   | US policy | US macro risk | global risk | foreign policy |   |
|-------------------|-----------|---------------|-------------|----------------|---|
| Short-term rate   | +         |               |             |                |   |
| Long-term rate    | +*        | +             | _           | +              |   |
| CAPE              | _         | +*            | *           | _              | Foreign MP tightening   |
| Effective FX rate | +         | +             | +*          | _              | $\rightarrow$ raises US LT yields<br>$\rightarrow$ pushes down US equitie |
| Corporate spread  |           | _             |             |                | ightarrow USD depreciates   |
|                   |           |               |             |                |   |

Foreign macro shock  $\rightarrow$  similar to US macro shock Table 5: Sign restriction identification  $\rightarrow$  USD depreciates

|                   | US policy | US macro risk | global risk | foreign policy | foreign macro risk |
|-------------------|-----------|---------------|-------------|----------------|--------------------|
| Short-term rate   | +         |               |             |                |                    |
| Long-term rate    | +*        | +             | _           | +              | +                  |
| CAPE              | _         | +*            | _*          | _              | +                  |
| Effective FX rate | +         | +             | +*          | _              | _                  |
| Corporate spread  |           | —             |             |                |                    |
|                   |           |               |             |                |                    |

Note: A \* denotes that relative magnitude or narrative restrictions are imposed in addition to the specified sign. CAPE refers to cyclically-adjusted price to earnings ratio and policy to monetary policy shocks.

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#### The two shocks are large contributors to US financial conditions historically



Figure 2: Model-based drivers of US financial conditions (cumulated contributions of shocks to standardized index, rebased to Jan 1995 =0). US financial condition index based on Arrigoni et al. (2022).

# Road map: Empirical approach

### Step 1: Set up Bayesian VAR model

Explore daily dynamics in financial variables which determine financial conditions of firms to identify US monetary policy and global risk shocks

## Step 2: Explore firm heterogeneity

- Assess how firms financing conditions react differently depending on the type of borrowing constraint
- Panel local projections using the shocks identified in Step 1

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# Empirical Approach: Exploiting bond- and firm-level heterogeneity

# Step 2.1:

- Match equity and corporate bond spread indicators at the firm-level
- Decompose corporate spreads into credit risk component and excess premium (Gilchrist & Zakrajsek, 2012)

# Step 2.2:

- Estimate the response of corporate funding costs to global risk and US monetary policy shocks using panel local projections à la Jordá (2005)
- Analyze if tail of weak/strong firms (by leverage, interest coverage ratio, earnings) is more/less sensitive to shocks

Step 2.1: Decompose corporate spreads into fundamental risk and excess premium components

Following Gilchrist & Zakrajsek (2012), firm j's option-adjusted spread s<sub>j,t</sub>[k] on bond k at time t is assumed to be linearly related to

$$s_{j,t}[k] = \underbrace{a_i}_{\text{industry}} + \underbrace{\Lambda^j EDF_{j,t}}_{\text{exp. default}} + \underbrace{\Lambda^k \mathbf{X}_{j,t}[k]}_{\text{bond}} + \underbrace{u_{j,t}[k]}_{\text{pricing}}$$
(1)

EDF<sub>j,t</sub>: Summary statistic of firm fundamentals
 X<sub>j,t</sub>[k]: Duration<sub>t,j</sub>[k], Age<sub>j</sub>[k], Volume<sub>j</sub>[k], CALL<sub>j</sub>[k]
 u<sub>i,t</sub>[k]: pricing error ⇒ aggregate to the firm-level:

$$u_{j,t} \equiv \underbrace{EBP_{j,t}}_{\text{excess bond}} = \frac{1}{N_j} \sum_{k} u_{j,t}[k]$$
(2)

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Differences to GZ

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# Step 2.1: Excess bond premium spikes, heterogeneously across firms, during tail events



Figure 3: Excess Bond Premium (EBP) across firm percentiles

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Step 2.2: Estimate heterogeneous responses to global risk and monetary policy shocks

▶ Panel local projections: firm-level regressions for firm j in week t (Jan-2000 to Dec-2021)

$$\Delta_{h} y_{j,t-1} = \beta_{h} \underbrace{\epsilon_{t}^{i}}_{\text{shock}} + \sum_{q \in \{H,L\}} \beta_{h,q} \epsilon_{t}^{i} \underbrace{\times \mathbb{1}_{j,q,t}}_{\text{tail firm}} + \underbrace{\phi_{j,h}(L) X_{j,t-1}}_{\text{controls}} + \epsilon_{j,t+h} \quad \text{for} \quad h = 1, \dots H$$
(3)

- $\epsilon_t^i$ : monetary policy shock  $\epsilon_t^m$ , global risk shock  $\epsilon_t^r$
- 1<sub>j,q,t</sub>: dummy variable for q = {20<sup>th</sup>, 80<sup>th</sup>} pct. of weak/strong firms by leverage, interest coverage ratio, expected earnings
- $\phi_{i,h}(L)X_t$ : 4 lags of VIX, CESI, GFC dummy, Covid dummy, industry FE
- Weak/strong firms: percentiles of firms defined according to their balance sheet characteristics (every 2 years, starting 2005)

# Results: impact of **monetary policy** shock $\epsilon_t^m$ on all firms

| Table 7: Sensitivity of asset p | prices of tail | firms upon in | npact of shocks. |
|---------------------------------|----------------|---------------|------------------|
|---------------------------------|----------------|---------------|------------------|

|                | (1)           | (2)     | (3)          | (4)              |
|----------------|---------------|---------|--------------|------------------|
|                | Credit spread | EBP     | Default risk | In(Equity Price) |
| $\epsilon_t^m$ | 7.395***      | 5.889** | 0.028*       | -0.035***        |

| Industry FE  | YES     | YES     | YES     | YES     |
|--------------|---------|---------|---------|---------|
| Observations | 222,060 | 219,513 | 220,710 | 220,964 |

Note: Estimates at horizon h = 0, i.e. upon impact of the identified monetary policy shock  $e_t^m$ . Indicator variables for leverage (LEV), interest coverage ratio (ICR), and expected earnings (EPSE) are computed based on the tails of firms (20th and 80th percentiles). Shocks are calibrated to a 10 bsp increase in the US 10y yield. SEs are clustered along the time and industry dimension.

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#### Results: heterogeneous impact of **monetary policy** shock $\epsilon_t^m$ by **leverage**

|                               | (1)<br>Credit spread | (2)<br>EBP | (3)<br>Default risk | (4)<br>In(Equity Price) |
|-------------------------------|----------------------|------------|---------------------|-------------------------|
| $\epsilon_t^m$                | 7.395***             | 5.889**    | 0.028*              | -0.035***               |
| $\epsilon_t^m$                | 7.261***             | 6.220***   | 0.020**             | -0.035***               |
| $LowLEV 	imes \epsilon^m_t$   | -1.167               | -1.277     | -0.003              | 0.000                   |
| HighLEV $\times \epsilon_t^m$ | 1.842                | -0.537     | 0.045               | -0.002                  |

#### Table 7: Sensitivity of asset prices of tail firms upon impact of shocks.

| Industry FE  | YES     | YES     | YES     | YES     |
|--------------|---------|---------|---------|---------|
| Observations | 222,060 | 219,513 | 220,710 | 220,964 |

Note: Estimates at horizon h = 0, i.e. upon impact of the identified monetary policy shock  $e_t^m$ . Indicator variables for leverage (LEV), interest coverage ratio (ICR), and expected earnings (EPSE) are computed based on the tails of firms (20th and 80th percentiles). Shocks are calibrated to a 10 bsp increase in the US 10y yield. SEs are clustered along the time and industry dimension.

#### Results: heterogeneous impact of monetary policy shock $\epsilon_t^m$ by interest coverage ratio

|   | (1)           | (2)      | (3)          | (4)              |
|---|---------------|----------|--------------|------------------|
|   | Credit spread | EBP      | Default risk | In(Equity Price) |
| $\epsilon_t^m$  | 7.395***      | 5.889**  | 0.028*       | -0.035***        |
| $egin{array}{l} arepsilon_t^m \ LowLEV 	imes arepsilon_t^m \ HighLEV 	imes arepsilon_t^m \end{array}$ | 7.261***      | 6.220*** | 0.020**      | -0.035***        |
|   | -1.167        | -1.277   | -0.003       | 0.000            |
|   | 1.842         | -0.537   | 0.045        | -0.002           |
| $\epsilon_t^m$  | 7.001***      | 6.145*** | 0.016**      | -0.034***        |
| LowICR $\times \epsilon_t^m$  | 2.670         | -1.178   | 0.073        | -0.007*          |
| HighICR $\times \epsilon_t^m$   | -0.358        | -0.126   | -0.005**     | 0.001            |
| Industry FE   | YES           | YES      | YES          | YES              |
| Observations  | 222,060       | 219,513  | 220,710      | 220,964          |

Table 7: Sensitivity of asset prices of tail firms upon impact of shocks.

Note: Estimates at horizon h = 0, i.e. upon impact of the identified monetary policy shock  $e_t^m$ . Indicator variables for leverage (LEV), interest coverage ratio (ICR), and expected earnings (EPSE) are computed based on the tails of firms (20th and 80th percentiles). Shocks are calibrated to a 10 bsp increase in the US 10y yield. SEs are clustered along the time and industry dimension.

#### Results: heterogeneous impact of **monetary policy** shock $\epsilon_t^m$ by **earnings**

|                                       | (1)<br>Credit spread | (2)<br>EBP | (3)<br>Default risk | (4)<br>In(Equity Price) |
|---------------------------------------|----------------------|------------|---------------------|-------------------------|
| $\epsilon_t^m$                        | 7.395***             | 5.889**    | 0.028*              | -0.035***               |
| $\epsilon_t^m$                        | 7.261***             | 6.220***   | 0.020**             | -0.035***               |
| LowLEV $\times \epsilon_t^m$          | -1.167               | -1.277     | -0.003              | 0.000                   |
| $HighLEV 	imes \widehat{e}_t^m$       | 1.842                | -0.537     | 0.045               | -0.002                  |
| $\epsilon_{t}^{m}$                    | 7.001***             | 6.145***   | 0.016**             | -0.034***               |
| LowICR $\times \epsilon_{\star}^{m}$  | 2.670                | -1.178     | 0.073               | -0.007*                 |
| $HighICR	imesec{\epsilon}^m_t$        | -0.358               | -0.126     | -0.005**            | 0.001                   |
| $\epsilon^m_{\star}$                  | 7.140***             | 5.938***   | 0.021**             | -0.034***               |
| LowEPSE $\times \epsilon_{\star}^{m}$ | 1.861                | -0.652     | 0.048*              | -0.004*                 |
| $HighEPSE \times \epsilon^m_t$        | 0.034                | 0.468      | -0.006              | -0.001*                 |
| Industry FE                           | YES                  | YES        | YES                 | YES                     |
| Observations                          | 222,060              | 219,513    | 220,710             | 220,964                 |

#### Table 7: Sensitivity of asset prices of tail firms upon impact of shocks.

Note: Estimates at horizon h = 0, i.e. upon impact of the identified monetary policy shock  $e_t^m$ . Indicator variables for leverage (LEV), interest coverage ratio (ICR), and expected earnings (EPSE) are computed based on the tails of firms (20th and 80th percentiles). Shocks are calibrated to a 10 bsp increase in the US 10y yield. SEs are clustered along the time and industry dimension.

## Results: heterogeneous impact of **global risk** shock $\epsilon_t^r$

|   | (1)       | (2)       | (3)          | (4)              |
|---|-----------|-----------|--------------|------------------|
|   | Spread    | EBP       | Default risk | In(Equity Price) |
| $\epsilon_t^r$  | 18.628*** | 15.472*** | 0.056*       | -0.069***        |
| $egin{array}{c} arepsilon_t^r \ LowLEV 	imes arepsilon_t^r \ HighLEV 	imes arepsilon_t^r \end{array}$   | 17.502*** | 15.406*** | 0.039**      | -0.068***        |
|   | -4.942    | -5.107**  | -0.006       | -0.003           |
|   | 10.456    | 5.000*    | 0.099        | -0.002           |
| $egin{array}{c} \epsilon_t^r \ LowICR 	imes \epsilon_t^r \ HighICR 	imes \epsilon_t^r \end{array}$      | 15.858*** | 14.366*** | 0.027**      | -0.065***        |
|   | 18.773**  | 9.504**   | 0.176*       | -0.022*          |
|   | -3.616**  | -2.995*   | -0.011**     | 0.002            |
| $egin{array}{l} arepsilon_t^r \ LowEPSE 	imes arepsilon_t^r \ HighEPSE 	imes arepsilon_t^r \end{array}$ | 16.439*** | 14.232*** | 0.037**      | -0.065***        |
|   | 15.194*** | 8.416***  | 0.126**      | -0.019***        |
|   | -1.695    | -0.788    | -0.013       | -0.005           |
| Industry FE   | YES       | YES       | YES          | YES              |
| Observations  | 222,060   | 219,513   | 220,710      | 220,964          |

#### Table 9: Sensitivity of asset prices of tail firms upon impact of shocks

Note: Estimates at horizon h = 0, i.e. upon impact of the identified global risk shock  $e_L^r$ . Indicator variables for leverage (LEV), interest coverage ratio (ICR), and expected earnings (EPSE) are computed based on the tails of firms (20th and 80th percentiles). Shocks are calibrated to a 10 bps decrease in the US 10y yield. SEs are clustered along the time and industry dimension.

## Results: heterogeneous impact of **global risk** shock $\epsilon_t^r$

|  | (1)       | (2)       | (3)          | (4)              |
|--|-----------|-----------|--------------|------------------|
|  | Spread    | EBP       | Default risk | In(Equity Price) |
| $\epsilon_t^r$   | 18.628*** | 15.472*** | 0.056*       | -0.069***        |
| $egin{array}{c} \epsilon_t^r \ LowLEV 	imes \epsilon_t^r \ HighLEV 	imes \epsilon_t^r \end{array}$   | 17.502*** | 15.406*** | 0.039**      | -0.068***        |
|  | -4.942    | -5.107**  | -0.006       | -0.003           |
|  | 10.456    | 5.000*    | 0.099        | -0.002           |
| $egin{array}{c} \epsilon^r_t \ LowICR 	imes \epsilon^r_t \ HighICR 	imes \epsilon^r_t \end{array}$   | 15.858*** | 14.366*** | 0.027**      | -0.065***        |
|  | 18.773**  | 9.504**   | 0.176*       | -0.022*          |
|  | -3.616**  | -2.995*   | -0.011**     | 0.002            |
| $egin{array}{c} \epsilon^r_t \ LowEPSE 	imes \epsilon^r_t \ HighEPSE 	imes \epsilon^r_t \end{array}$ | 16.439*** | 14.232*** | 0.037**      | -0.065***        |
|  | 15.194*** | 8.416***  | 0.126**      | -0.019***        |
|  | -1.695    | -0.788    | -0.013       | -0.005           |
| Industry FE  | YES       | YES       | YES          | YES              |
| Observations   | 222,060   | 219,513   | 220,710      | 220,964          |

#### Table 11: Sensitivity of asset prices of tail firms upon impact of shocks

Note: Estimates at horizon h = 0, i.e. upon impact of the identified global risk shock  $e_L^r$ . Indicator variables for leverage (LEV), interest coverage ratio (ICR), and expected earnings (EPSE) are computed based on the tails of firms (20th and 80th percentiles). Shocks are calibrated to a 10 bps decrease in the US 10y yield. SEs are clustered along the time and industry dimension.

## Key Findings

### Monetary policy and global risk shocks...

Global risk shocks have stronger and more heterogeneous effects on corporate funding costs which depend on firms' position within the earnings distribution

## ... and the earnings-based borrowing constraint transmission channel

- Responses of firms' financing conditions are more muted for higher levered firms ...
- but more pronounced for less profitable firms

#### Investors price in more risks across the earnings distribution of firms

- No difference in corporate bond spreads between median and tail firm by *leverage* since GFC
- Declining relevance of leverage as an indicator of financial constraints



Figure 4: Difference in credit spreads between the tail of weakest firms and the median firm computed based on leverage and earnings

## Results: impact of shock remains fairly persistent in the non-fundamental bond spread component



Figure 5: Cumulative responses to identified shocks equivalent to a 10 bps increase (decrease) in US 10y yield

#### IRFs by tail firm:

#### Robustness checks

## **Robustness of shocks:**

Additional robustness checks on sign restrictions in BVAR

#### **Robustness of firm-level results:**

- Sample period 2005-2021 to exclude earlier observations with fewer bonds outstanding
- Lagged dependent variables to account for autocorrelation in asset prices
- Week + week-industry FE  $\rightarrow$  macro variables and time-varying industry-exposure
- Alternative measures of firm profitability Results earnings
- Alternative definition of tails of firms (15<sup>th</sup>, 85<sup>th</sup> pct)
- Spread decomposition with log-spread, firm fundamentals as controls, only senior unsecured bonds
- Bond-level regressions

# Conclusion

# This paper:

- Proposes an integrated framework to identify global risk and monetary policy shocks
- Explores to which extent global risk and monetary policy shocks affect corporate financing conditions heterogeneously depending on borrowing constraint

# Key Takeaway:

 $\Rightarrow$  Global risk shocks have stronger and more heterogeneous effects on corporate financing conditions which depend on firms' position within the earnings distribution: the earnings-based borrowing constraint transmission channel

#### **Policy implications:**

- Type of borrowing constraint essential for transmission of shocks
- Enhancing the understanding of the type of borrowing constraint prevalent in other countries than the US

Appendix

## Bond filters in Sample Selection

#### **Download filters:**

- (i) Active and matured bonds issued between 1 January 2000 and 28 May 2021
- (ii) denominated in USD
- (iii) issued by non-financial firms included in the S&P 500 between 2000 and 2021
  - $\Rightarrow$  download 13,233 bonds  $\Rightarrow$  cleaning 10,679 bonds

#### Additional filters/trimming:

- (iv) 1 mil  $\leq$  volume  $\leq$  5bn
- (v) 1 year  $\leq$  term-to-maturity  $\leq$  30 years
- (vi) -500  $\leq$  OAS  $\leq$  4,500
- (vii) Drop OAS if illiquid > 26 weeks in a row
- (viii) Drop bond if there exist < 26 consecutive bond-week obs.

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# Bond spread trimming

No. of remaining bond-week obs.

| No. OAS observations after trimming                            | $2,\!185,\!478$ |  |
|--|-----------------|--|
|  |                 |  |
| (v) Drop bond if there exist $< 26$ consecutive bond-week obs. | $2,\!185,\!478$ |  |
| (iv) Drop OAS if illiquid $> 26$ weeks in a row                | $2,\!186,\!060$ |  |
| (iii) Drop OAS $< -500$ and OAS $> 4,500$                      | $2,\!186,\!060$ |  |
| (ii) Drop term-to-maturity $< 1$ year and $> 30$ years         | $2,\!194,\!404$ |  |
| (i) Drop volume $< 1$ mil and volume $> 5$ bn                  | 2,262,348       |  |
| No. OAS observations before trimming                           | $2,\!272,\!931$ |  |
|  |                 |  |

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## Heterogeneity in corporate bond spreads across bond rating categories



Figure 6: Average credit spread across bond ratings. Ratings are based on the Bloomberg composite bond rating.

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### BVAR model validation: Global risk shock correlated with VIX around major events

VIX (lhs)

- Global risk shock (60-day MA, rhs)
- Events



Figure 7: Comovement of global risk shock with the VIX and selected narrative events

# BVAR model validation: Global risk shock correlated with other indicators



Figure 8: Comovement of global risk shock with global uncertainty measure by Bobasu et al. 2023

## Excess bond premium estimation results

Table 13: Spread decomposition following Gilchrist & Zakrajsek (2012) with a level-dependent variable,  $S_j[k]$ , i.e the spread of bond k of firm j.

|  | (1)<br>Est.                        | SE                      | (2)<br>Est.                                  | SE                       |
|--|------------------------------------|-------------------------|--|--------------------------|
| $EDF_{j,t}$<br>Duration <sub>j,t</sub> [k]<br>Coupon <sub>j</sub> [k]  | 59.396***<br>3.316***<br>27.350*** | 9.207<br>0.448<br>2.312 | 54.617***<br>4.680***<br>20.905***           | 17.333<br>0.681<br>2.901 |
| $\begin{array}{l} Age_{j,t}[k] \\ Volume_{j}[k] \\ CALL_{j}[k] \\ EDE \\ \end{array}$                                      | -1.986***<br>-5.979<br>3.599       | 0.565<br>4.838<br>4.657 | -0.684<br>-9.527<br>-34.402**                | 0.601<br>6.120<br>13.505 |
| $EDF_{j,t} \times CALL_{j}[k]$<br>Duration_{j,t}[k] × CALL_{j}[k]<br>Coupon_{j}[k] × CALL_{j}[k]<br>Age: [k] × CALL_{j}[k] |                                    |                         | 7.258<br>-2.257***<br>12.778***<br>-4 463*** | 0.674<br>2.881<br>0.871  |
| $Volume_j[k] \times CALL_j[k]$   |                                    |                         | 7.611  | 5.961                    |
| Industry FE<br>Observations<br>Adjusted R <sup>2</sup>   | YES<br>2,207,373<br>0.424          |                         | YES<br>2,207,373<br>0.430                    |                          |

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#### BVAR robustness: Shocks remain highly correlated across various tests

Table 15: Robustness BVAR: correlation between US MP and global risk shock of the benchmark BVAR model and shocks identified in alternative versions

|  | US mon policy shock | global risk shock |
|--|---------------------|-------------------|
| Test 1: no rel. restriction on US NEER             | 0.9993              | 0.9910            |
| Test 2: corp. spread not restricted after US macro | 0.9944              | 0.9865            |
| Test 3: US policy and global risk shock only       | 0.9634              | 0.9671            |
| Test 4: 1 lag                                      | 0.9972              | 0.9792            |
| Test 5: 2 lags                                     | 0.9991              | 0.9817            |
| Test 6: 3 lags                                     | 0.9988              | 0.9838            |
| Test 7: 5 lags                                     | 0.9979              | 0.9834            |
| Test 8: 6 lags                                     | 0.9973              | 0.9838            |

Notes: Test 1 does not impose the relative magnitude restriction that a global risk shock should have larger effects on the US nominal effective exchange rate than a foreign macro risk shock; test 2 leaves out the sign restriction on corporate bond spreads following a US macro risk shock; test 3 only identifies the US monetary policy and the global risk shock in the BVAR model (using the same restrictions for the two shocks as in Table 5), leaving the other shocks unidentified; test 4-8 test the structural

shock correlations for different lag lengths of the endogenous variables in the BVAR.

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#### How our estimation differs from Gilchrist & Zakrajsek (2012)

- Firm sample: We use S&P500 firms, GZ use a broader set of firms
- Time period: Our time period is 2000-2021, GZ 1973-2010 (in the initial paper);
- Frequency: GZ use month-end credit spreads and estimate at a monthly frequency. We use weekly frequency.
- Updating: unclear how often GZ rebalance their sample of bonds used to compute the EBP. We include bonds issued before 28 May 2021.
- Measure of credit risk: we use Moody's EDF, GZ own estimates of distance to default
- Measure of spreads: we use option adjusted spreads (OAS) in bps, GZ use log-spreads (and log explanatory variables) and construct themselves the so-called "GZ spread" by constructing a synthetic risk-free security that mimics exactly the cash flows of the corresponding corporate debt instrument (following Gürkaynak, Sack and Wright, 2007)
- Magnitude: GZ spreads range from 5 bsp to 3500 bsp. Our spreads range from -500 bsp to 4500 bsp due to the nature of OAS spreads.

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# How our estimation differs from Gilchrist & Zakrajsek (2012)

#### Differences in the regression model:

- GZ uses bond characteristics and, additionally, interaction terms of callable bond dummy with bond characteristics; we use only bond characteristics as the option adjusted spreads correct for pricing effects of embedded options.
- GZ control for call options and liquidity premia by interacting regressors with a CALL dummy and with the slope/level/curvature of the yield curve. We account for this through our OAS spread measure
- GZ include firm-level ratings fixed effects (S&P rating). We use for some specifications bond-level ratings fixed effects (Bloomberg composite rating), although not in the baseline.
- GZ use industry fixed effects based on three-digit NAICs industry codes, which is very granular. We use industry fixed effects based on Bloomberg industry classifications which is much less granular.

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#### Robustness: results remain robust to different measures of earnings

Table 17: Earnings-based tails of firms: estimated **monetary policy shock** impact on corporate spreads (1), their predicted and excess bond premium components (2-3), CDS spreads (4), equity prices (5), and default probabilities (6).

|                               | (1)             | (2)                       | (3)          | (4)          | (5)              | (6)          |
|-------------------------------|-----------------|---------------------------|--------------|--------------|------------------|--------------|
|                               | $\Delta Spread$ | $\Delta \widehat{Spread}$ | $\Delta EBP$ | $\Delta CDS$ | $\Delta \ln(PI)$ | $\Delta EDF$ |
| Panel (a): Monetary policy    | shock           |                           |              |              |                  |              |
| $s_t^m$                       | 7.007***        | 1.048*                    | 5.982***     | 2.790***     | 0.019**          | -0.035***    |
| $LowROE	imess^m_t$            | 2.026           | 3.227**                   | -0.988       | 2.531*       | 0.057**          | -0.004*      |
| $HighROE\times s^m_t$         | 0.351           | -0.037                    | 0.367        | -0.427       | 0.000            | 0.002*       |
| $s_t^m$                       | 6.838***        | 0.782**                   | 6.018***     | 2.770***     | 0.014**          | -0.034***    |
| $LowPE \times s_t^m$          | 4.269*          | 4.455**                   | 0.018        | 2.281        | 0.076**          | -0.009**     |
| $HighPE\timess_t^m$           | 0.680           | 1.348                     | -0.549       | 0.662        | 0.022            | -0.002*      |
| $s_t^m$                       | 7.051***        | 1.097*                    | 6.036***     | 2.767***     | 0.020*           | -0.034***    |
| LowEPSEgrowth $\times s_t^m$  | 3.275           | 3.080**                   | -0.084       | 3.196*       | 0.052***         | -0.007*      |
| $HighEPSEgrowth \times s_t^m$ | 1.229           | 2.412*                    | -1.385       | 1.075        | 0.044*           | -0.008***    |
| s <sup>m</sup> <sub>t</sub>   | 6.900***        | 1.271*                    | 5.695***     | 2.852***     | 0.024*           | -0.034***    |
| LowEPSTgrowth $\times s_t^m$  | 5.016*          | 1.915**                   | 2.947        | 1.972*       | 0.032**          | -0.005*      |
| HighEPSTgrowth $\times s_t^m$ | 0.357           | 1.086*                    | -0.818       | 0.886        | 0.016*           | -0.006***    |

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#### Robustness: results remain robust to different measures of earnings

Table 19: Earnings-based tails of firms: estimated **global risk shock** impact on corporate spreads (1), their predicted and excess bond premium components (2-3), CDS spreads (4), equity prices (5), and default probabilities (6).

|  | (1) $\Delta Spread$                   | $\overset{(2)}{\Delta Spread}$ | (3)<br>ΔΕΒΡ                    | (4)<br>∆CDS                    | (5)<br>∆In(PI)              | (6)<br>∆EDF                      |
|--|---------------------------------------|--------------------------------|--------------------------------|--------------------------------|-----------------------------|----------------------------------|
| $\begin{array}{c} \hline Panel \ (b): \ Global \ risk \ shoc} \\ s_t^r \\ {\sf LowROE} \times s_t^r \\ {\sf HighROE} \times s_t^r \end{array}$ | k<br>16.414***<br>15.342***<br>-1.553 | 1.979*<br>7.769***<br>-0.028   | 14.521***<br>8.024**<br>-1.568 | 5.686***<br>7.423**<br>-1.543* | 0.035*<br>0.135***<br>0.003 | -0.068***<br>-0.015***<br>0.010* |
| $egin{array}{c} s_t^r \ {\sf LowPE} 	imes s_t^r \ {\sf HighPE} 	imes s_t^r \end{array}$  | 14.898***                             | 1.294**                        | 13.516***                      | 5.329***                       | 0.023**                     | -0.064***                        |
|  | 25.218**                              | 11.454***                      | 14.385**                       | 8.297**                        | 0.194***                    | -0.036***                        |
|  | 5.048**                               | 2.856                          | 2.364                          | 2.143                          | 0.048                       | -0.006                           |
| $egin{array}{c} s_t^r \ {\sf LowEPSEgrowth} 	imes s_t^m \ {\sf HighEPSEgrowth} 	imes s_t^m \end{array}$  | 16.652***                             | 2.134*                         | 14.653***                      | 5.605***                       | 0.038*                      | -0.065***                        |
|  | 18.337***                             | 7.637***                       | 10.039**                       | 8.501***                       | 0.128***                    | -0.025***                        |
|  | 6.455                                 | 5.267*                         | 0.889                          | 3.607                          | 0.093*                      | -0.020**                         |
| $egin{aligned} s_t^r \ LowEPSTgrowth 	imes s_t^m \ HighEPSTgrowth 	imes s_t^m \end{aligned}$   | 15.756***                             | 2.447*                         | 13.431***                      | 5.810***                       | 0.044*                      | -0.065***                        |
|  | 21.520***                             | 5.583***                       | 15.593**                       | 6.133***                       | 0.093***                    | -0.028***                        |
|  | 9.726*                                | 2.656                          | 6.816*                         | 2.673                          | 0.041                       | -0.018***                        |

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#### Results: shock responses across high/low leverage firms

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#### Results: shock responses across high/low earnings firms



Figure 10: Cumulative responses for weak/strong firms by earnings (EPSE)

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