Introduction	Heuristic derivation	Extensions	Optimal tax-transfer	Application	Conclusion
0000		00000	0000000	00000	000

# Redistribution & Unemployment Insurance

### Antoine Ferey (Sciences Po)

August 2024

# Motivation

Governments operate large redistribution and social insurance policies

- How to design income taxes and transfers?
- How to design unemployment insurance? disability insurance? pensions?

### Policymakers and academics tend to separate these two questions ...

- Often separate laws and reforms, managed by separate entities
- Optimal tax (Mirrlees, 1971) vs. social insurance (Chetty, Finkelstein, 2013)

### ... and, at the same time, recognize they are somewhat intertwined

- E.g., social insurance policies are often redistributive
- "One should ideally analyze tax and social insurance policies in a unified framework rather than optimizing each program [...] separately." (Chetty, Finkelstein, 2013)

### This paper jointly analyzes redistribution and unemployment insurance

How do tax-transfer and UI policies interact? What are the implications?

## This paper

- 1. Derive Pareto-efficiency condition linking tax-transfer and UI benefits
  - Extends Baily-Chetty formula for optimal UI in presence of redistribution
  - ▶ Replacement rates decrease with earnings: 100% at origin,  $\leq$ 0% at top
  - Replacement rates depend on redistribution: UI is a redistributive policy!

### 2. Characterize optimal tax-transfer schedule with UI benefits

- Extends canonical tax formulas in extensive-intensive margin models
- Additional effects really matter only when unemployment rates are high
- ► At low incomes, implications depend on search vs participation elasticities
- 3. Empirically assess policy implications in the US and in France
  - US features decreasing replacement rates, consistent with theory •
  - FR features stable replacement rates, room for Pareto-improvement •

## Related literature

**Optimal redistribution:** Mirrlees (1971); Diamond (1980, 1998); Saez (2001, 2002); Choné, Laroque (2010, 2011); Jacquet, Lehmann, VdLinden (2013); Golosov, Tsyvinki, Werquin (2014); Sachs, Tsyvinski, Werquin (2019); Bierbrauer, Boyer, Hansen (2022)

**Optimal UI:** Baily (1978); Chetty (2006, 2008); Schmieder, Von Wachter (2016); Lawson (2017); Landais, Michaillat, Saez (2018); Spinnewijn (2015, 2019); Landais, Spinnewijn (2021)

 $\rightarrow\,$  bridge between optimal redistribution and optimal UI literatures

**Optimal redistribution with unemployment:** Boone, Bovenberg (2004, 2006); [Hungerbühler], Lehmann, Parmentier, VdLinden ([2006], 2011); Boadway, Cuff (2018); Kroft, Kucko, Lehmann, Schmieder (2019); Hummel (2019); Da Costa, Maestri, Santos (2022)

Optimal UI with redistribution: Uren (2018); Setty, Yedid-Levi (2020); Haan, Prowse (2021)

 $\rightarrow\,$  joint design of nonlinear redistribution and nonlinear UI policies

Redistribution & social insurance, pooling: Rochet (1991); Cremer, Pestieau (1996); Boadway, Leite-Montero, Marchand, Pestieau (2006); Netzer, Scheuer (2007)

---, dynamic: Golosov, Tsyvinski (2006); Farhi, Werning (2013); Golosov, [Shourideh], Troshkin, Tsyvinski ([2013], 2016); Findeisen, Sachs (2016); Ndiaye (2020); Stantcheva (2020)

 $\rightarrow\,$  no pooling logic ; no inverse Euler equation nor absorbing state

Introduction	Heuristic derivation	Extensions	Optimal tax-transfer	Application	Conclusion
000●		00000	0000000	00000	000

## Outline

- 1. Heuristic derivation of Pareto-efficiency
- 2. Extensions of Pareto-efficiency
- 3. Labor supply and optimal tax-transfer schedule
- 4. Empirical application

Heuristic derivation	Optima
000000000	

# Heuristic derivation of Pareto-efficiency

# Setting

Population of individuals with heterogeneous earnings when employed, z

Spend fraction of time e(z) employed and 1 - e(z) unemployed

• 
$$u_e(c_e(z))$$
 and  $u_u(c_u(z))$ : consumption utilities

▶ k(z) and  $\psi(e(z), z)$ : disutility from work and from job search

$$V(z) := e(z) \Big[ u_e(c_e(z)) - k(z) \Big] + (1 - e(z)) \Big[ u_u(c_u(z)) - \psi(e(z), z) \Big]$$

### Simplifying assumptions

- No labor supply, earnings z are exogenous
- ▶ Job search decisions are utility-maximizing and interior, 0 < e(z) < 1
- No heterogeneity within earnings levels and no risk, unique e(z)
- ▶ No savings,  $c_e(z) = z T_e(z)$ , never expiring UI,  $c_u(z) = B_u(z)$

$$\mathcal{R}(z) := e(z)T_e(z) - (1-e(z))B_u(z)$$

# Impact of tax-benefit reforms

### Impact of tax-benefit reforms on individuals' utility

- Tax increase  $dT_e(z)$  decreases utility
- Benefit increase  $dB_u(z)$  increases utility
- Changes in job search de(z) do not affect utility (envelope argument)

$$dV(z) = -e(z)u'_{e}(c_{e}(z)) dT_{e}(z) + (1 - e(z)) u'_{u}(c_{u}(z)) dB_{u}(z)$$

### Impact of tax-benefit reforms on government's revenue

- Tax increase  $dT_e(z)$  increases revenue
- Benefit increase  $dB_u(z)$  decreases revenue
- Changes in job search de(z) affect revenue

$$d\mathcal{R}(z) = e(z)dT_e(z) - (1 - e(z)) dB_u(z) + de(z) (T_e(z) + B_u(z))$$

## Sufficient statistics

#### Job search semi-elasticities

• Measure changes in the time spent unemployed, 1 - e(z)

$$\mu_e(z) := \frac{1}{1 - e(z)} \frac{\partial \left(1 - e(z)\right)}{\partial T_e(z)} \qquad \mu_u(z) := \frac{1}{1 - e(z)} \frac{\partial \left(1 - e(z)\right)}{\partial B_u(z)}$$

Given the structure of the baseline model,

$$\frac{\mu_{e}(z)}{u'(c_{e}(z))} = \frac{\mu_{u}(z)}{u'(c_{u}(z))}$$

Empirical literature measures  $\mu_u^{elast} = 0.5$  (Schmieder, von Wachter, 2016)

$$\mu_u^{elast}(z) := B_u(z)\mu_u(z)$$

# Pareto-improving tax-benefit reforms

Can we increase the government's revenue without affecting welfare?

► A tax-benefit reform that leaves individuals' utility constant satisfies

$$dV(z) = 0 \iff dT_e(z) = \frac{(1 - e(z)) u'_u(c_u(z))}{e(z)u'_e(c_e(z))} \underbrace{dB_u(z)}_{=1}$$

This tax-benefit reform leads to a change in time spent employed

$$de(z) = -(1 - e(z)) \left[ \mu_e(z) dT_e(z) + \mu_u(z) dB_u(z) \right] = -\frac{1 - e(z)}{e(z)} \mu_u(z)$$

This tax-benefit reform leads to a change government's revenue

$$d\mathcal{R}(z) = (1 - e(z)) \left[ \frac{u'_u(c_u(z))}{u'_e(c_e(z))} - 1 - \frac{\mu_u(z)}{e(z)} \left( T_e(z) + B_u(z) \right) \right]$$

There exists a Pareto-improving reform if and only if  $d\mathcal{R}(z) \neq 0$ 

# Pareto-efficiency

**Proposition 1.** A Pareto-efficient tax-benefit system satisfies at each z > 0



Redistribution & UI: heterogeneous z, net contribution broadly increasing z

- Fiscal externality of UI depends on redistribution  $\rightarrow$  interaction!
- Leads to replacement rates,  $\frac{c_u(z)}{c_e(z)}$ , that decrease with earnings

Baily-Chetty formula for UI: representative z, net contribution is 0

- Fiscal externality of UI is independent of redistribution
- Leads to a unique replacement rate,  $\frac{c_u}{c_a}$ , constant across earnings



# Policy implications

### 1. Optimal replacement rate at origin of the income distribution is 100%

**Corollary.** If (i)  $u'_e(.) = u'_u(.)$ , (ii)  $T_e(z)$ ,  $B_u(z)$  and e(z) are continuous, and (iii) job search elasticity  $\mu_u^{elast}(z)$  are locally constant at very low incomes, then

$$\lim_{z\to 0} B_u(z) = -\lim_{z\to 0} T_e(z).$$

### 2. Simple policy rule with log utility highlights the interaction!

**Corollary.** With logarithmic consumption utilities,  $u_e(c) = u_u(c) = \log(c)$ ,

$$B_u(z) = \frac{e(z)}{e(z) + \mu_u^{elast}(z)} z - T_e(z).$$

# Illustration with log utility and linear taxes

Parametric example with log utility and linear taxes 💽

- Linear tax rate au
- ► Lump-sum transfer R<sub>0</sub>

$$c_e(z) = z - T_e(z) = (1 - \tau)z + R_0$$
  
$$c_u(z) = B_u(z) = \left(\frac{e(z)}{e(z) + \mu_u^{elast}(z)} - \tau\right)z + R_0$$

Tax-transfer schedule shapes UI benefits: UI is a redistributive policy!

- ▶ Higher transfers,  $R_0 \nearrow \implies$  higher benefits when unemployed,  $B_u \nearrow$
- Steeper tax schedule,  $\tau \nearrow \Longrightarrow$  flatter profile of benefits when unemployed
- ▶ Replacement rates decrease with earnings, starting from 100% at origin

P-efficient consumption profiles ( $e = 95\%, \mu_u^{elast} = 0.5$ )



# P-efficient replacement rates (e = 95%, $\mu_u^{elast} = 0.5$ )



# Extensions of Pareto-efficiency

# Extensions of Pareto-efficiency

Savings: stronger decrease in replacement rates, 100% at origin,  ${\leq}0\%$  at top

- Introduce liquid savings s(z) and illiquid assets a(z)
- General sufficient statistics formulas spanning many microfoundations

Internalities & externalities: additional corrective terms going either way

- Wedge between privately chosen and optimal job search
- Covers individual's biases but also general equilibrium effect

Multidimensional heterogeneity: ambiguous effects going either way

- Heterogeneity within earnings levels, distribution of e at each z
- Optimality condition that involves horizontal redistribution

Skip

# Savings: Setting

**Individuals:** earnings *z*, liquid savings s(z), illiquid assets a(z)

- Consumption when employed,  $c_e(z) = z T_e(z) s(z) a(z)$
- Consumption when unemployed,  $c_u(z) = B_u(z) + \frac{e(z)}{1-e(z)}s(z)$
- Additional utility from illiquid assets, V(z) + U(e(z)a(z))

Benchmark 1: privately-optimal savings and assets (often used in macro)  $u'_e(c_e(z)) = u'_u(c_u(z))$  $u'_e(c_e(z)) = U'(e(z)a(z))$ 

Benchmark 2: exogenous savings and assets (often used in public econ)

$$\frac{\partial s(z)}{\partial T_e(z)} = \frac{\partial s(z)}{\partial B_u(z)} = 0$$
$$\frac{\partial a(z)}{\partial T_e(z)} = \frac{\partial a(z)}{\partial B_u(z)} = 0$$

# Savings: Pareto-efficiency

**Proposition 2.** A Pareto-efficient tax-benefit system satisfies at each z > 0

$$\frac{K_{r}(z)}{u'_{e}(c_{e}(z))} - 1 = \left[1 + \frac{K_{r}(z)}{E(z)} - 1\right] \frac{\mu_{u}^{elast}(z)}{e(z)} \left[1 + \frac{e(z)T_{e}(z) - (1 - e(z))B_{u}(z)}{B_{u}(z)}\right]$$

►  $K_r(z)$  such that  $dT_e(z) = K_r(z) \frac{1-e(z)}{e(z)} \frac{u'_u(c_u(z))}{u'_e(c_e(z))} dB_u(z)$  leaves utility constant

- $\mathcal{K}_{\mu}(z)$  such that job search semi-elasticities verify  $\frac{\mu_{e}(z)}{u'_{e}(c_{e}(z))} = \mathcal{K}_{\mu}(z) \frac{\mu_{u}(z)}{u'_{u}(c_{u}(z))}$
- $K_r(z) = 1$  in both benchmarks, and  $K_\mu(z) = 1$  only in exogenous case •

### Presence of savings reduces insurance value of UI

- Savings unambiguously push for lower benefits
- Since savings grow with earnings, stronger decrease in replacement rates

### Adjustment factors have ambiguous effects

- ▶ In general,  $K_r \leq 1$ , which pushes for lower benefits (UI crowds out savings)
- ▶ When  $K_{\mu} \leq 1$  it pushes for higher benefits (dampening of  $\mu_u^{elast}$ )

# Savings: Policy implications

#### 1. Optimal replacement rates at top incomes are negative

**Corollary.** If individuals above earnings  $\overline{z}$  have enough savings to be perfectly self-insured against unemployment, then at  $z \ge \overline{z}$ ,

$$B_u(z)=-T_e(z).$$

### 2. Simple policy rule with log utility now includes savings rates

**Corollary.** If consumption utilities are logarithmic and if  $K_r(z) = 1$ , denoting  $\rho_s(z) := \frac{s(z)}{z}$  and  $\rho_a(z) := \frac{a(z)}{z}$  the savings rates and  $\mathcal{K}_s(z) \sim \mathcal{K}_\mu(z)$ , we get

$$B_u(z) = \frac{e(z)}{e(z) + \mu_u^{elast}(z)\mathcal{K}_s(z)} \left(1 - \frac{\rho_s(z)}{1 - e(z)} - \rho_a(z)\right) z - T_e(z),$$

Skip

Introduction	Heuristic derivation	Extensions	Optimal tax-transfer	Application	Conclusion
0000		00000	●000000	00000	000

# Labor supply and the optimal tax-transfer schedule

# Labor supply and the optimal tax-transfer schedule

### Anatomy of labor supply decisions

- Extensive margin: wether to participate in labor market, given fixed cost  $\chi$
- $\blacktriangleright$  Intensive margin: how much to income to earn, given earnings ability  $\omega$

### Labor supply decisions have (almost) no impact on replacement rates

- Extensive margin responses do not affect Pareto-efficiency condition
- Intensive margin responses adds income effects term, quantitatively small

### Labor supply decisions at the heart of optimal tax theory

Extend classical optimal tax formulas in extensive-intensive margin models

Extension 00000

# Labor supply: Individuals

### Individual choose their earnings and search efforts

► Heterogeneous earnings ability  $\omega$ , work cost  $k(z; \omega)$ , search cost  $\psi(e, z; \omega)$  $V(\omega) := \max_{z} \left[ \max_{e} e\left[ \underbrace{u_e(z - T_e(z)) - k(z; \omega)}_{\text{employed}} \right] + (1 - e) \left[ \underbrace{u_u(B_u(z)) - \psi(e, z; \omega)}_{\text{unemployed}} \right] \right]$ 

### Individuals choose to participate in the labor market if and only if

• Heterogeneous participation costs  $\chi$ , social assistance  $R_0$ 

 $\underbrace{V(\omega) - \chi}_{\text{participating}} \geq \underbrace{u_0(R_0)}_{\text{not participating}} \iff \chi \leq \tilde{\chi}(\omega) \equiv V(\omega) - u_0(R_0)$ 

### New sufficient statistics 💽

- ► Compensated earnings semi-elasticity  $\zeta_e$ , income effect parameter  $\eta_e$
- Cross-partial effect of earnings on job search  $\xi_z^{1-e}$
- Participation semi-elasticities,  $\pi_e$

### Labor supply: Pareto-efficiency is (almost) unaffected **Proposition 3.** A Pareto-efficient tax-benefit system satisfies at earnings z

 $\begin{aligned} \frac{u'(c_u(z))}{u'(c_e(z))} &-1 = \frac{\mu_u^{elast}(z)}{e(z)^2} \bigg[ 1 + \frac{e(z)T_e(z) - (1 - e(z))B_u(z)}{B_u(z)} \bigg] \\ &+ \frac{\eta_e(z)}{e(z)} \bigg[ \frac{B'_u(z)}{1 - T'_e(z)} \frac{u''(c_u(z))}{u''(c_e(z))} - \frac{u'(c_u(z))}{u'(c_e(z))} \bigg] \\ &\times \bigg[ \underbrace{(e(z)T'_e(z) - (1 - e(z))B'_u(z))}_{\text{marginal rate of net contribution}} - \underbrace{(T_e(x) + B_u(x))}_{\text{employment tax}} \big] \bigg] \end{aligned}$ 

### New corrective term related to earnings income effects

- Empirically negligible at low earnings
- More relevant at higher earnings, but low replacement rates anyway

### All important aspects do not appear in formula!

- > Participation responses: irrelevant as joint reforms keep utility V constant
- Earnings decisions: need eligibility thresholds *e* against double deviations

Introduction 0000 Extensions

# Labor supply: Government

**Objective:** weighted sum of utility with social welfare function G(.)



Resource constraint: exogenous expenditure requirement Exp

$$\int_{z} \left[ \underbrace{\int_{\chi \leq \tilde{\chi}(z)} \left( e(z) T_{e}(z) - (1 - e(z)) B_{u}(z) \right)}_{\text{participating}} - \underbrace{\int_{\chi \geq \tilde{\chi}(z)} R_{0}}_{\text{not participating}} \right] dF_{\chi, z}(\chi, z) \geq Exp$$

New sufficient statistic: social marginal welfare weight

$$g_e(z) := rac{\overline{G'(V(z) - \chi)}}{\lambda} u'_e(c_e(z))$$



$$(\underbrace{T_e(z) + R_0}_{\text{participation tax}})\pi_e(z) - (1 - e(z))(\underbrace{T_e(z) + B_u(z)}_{\text{employment tax}})(\pi_e(z) - \mu_u(z)) = e(z)(1 - g_e(z)).$$

Generalizes optimal tax formula in extensive margin models

- Usually assume e(z) = 1 as in Diamond (1998), Saez (2002), ...
- EITC policy is desirable,  $R_0 < -T_e(z)$  if and only if  $1 < g_e(z)$

$$(T_e(z)+R_0)\pi_e(z) = (1-g_e(z))$$

#### Net impact on tax-transfer schedule is ambiguous

- Unemployment dampens mechanical effect
- left Unemployment dampens participation effect, optimal  $T_e \nearrow$
- > Job search effect calls for job search incentives, optimal  $T_e \searrow$

# Extensive-intensive margins: Optimal tax formula

**Proposition 5.** The optimal marginal tax rate  $T'_{e}(.)$  satisfies at earnings z



### Extends standard ABC formula (Diamond, 1998; Saez, 2001)

- Optimality condition for the schedule of marginal tax rates  $T'_e(z)$
- Top marginal tax rates are (almost) unaffected
- Large search responses may imply <u>negative</u> marginal tax rates

# Empirical application

# Testing Pareto-efficiency in the US

Pareto-efficiency condition: baseline + log utility (CRRA=1; Chetty, 2006)

$$\underbrace{\frac{B_{u}(z)}{z - T_{e}(z)}}_{e(z)} = \left(1 + \frac{\mu_{u}^{elast}(z)}{e(z)^{2}} \left[1 + \underbrace{\frac{e(z)T_{e}(z) - (1 - e(z))B_{u}(z)}{B_{u}(z)}}_{B_{u}(z)}\right]\right)^{-1}$$

#### Compute actual replacement rates from tax-benefit schedules

- OECD tax-benefit calculator TaxBEN, focus on childless singles
  - $\rightarrow T_e =$  income tax + contributions EITC social assistance lacksquare
  - $\rightarrow B_u =$  unemployment benefits income tax + social assistance  $\bigcirc$

### Compute Pareto-efficient replacement rates (Redistribution & UI)

- Search elasticity  $\mu_u^{elast} = 0.5$  (Schmieder & von Wachter, 2016)
- Link unemployment rates and earnings through education (BLS, CPS) •

### Compute Baily-Chetty optimal replacement rate (UI only)

Net contribution to tax-benefit system = 0, average unempl't rate = 5.81%

# Testing Pareto-efficiency in the US **Back**



## Testing Pareto-efficiency in France



Introduction	Heuristic derivation	Extensions	Optimal tax-transfer	Application	Conclusion
0000	0000000000	00000	0000000	0000●	000

## Discussion

#### US: actual replacement rates decrease with earnings, broadly efficient

- Low-income: improve schedule of linearly increasing benefits with a cap?
- ► High-income: adding savings would lower efficient replacement rates → Simulating optimal policies requires a calibrated structural model

#### FR: actual replacement rates stable with earnings, broadly inefficient

- ► Low-income: high transfers & high UI is broadly efficient
- ► High-income: high taxes & high UI creates room for Pareto-improvement!
  - $\rightarrow\,$  Interactions between redistribution & UI call for policy coordination

Introduction Heuristic derivation Exter	ions Optimal tax-transfer Application
0000 000000000 000	DO 0000000 00000

# Conclusion

Conclusion

# Conclusion

#### Analyze the interactions between redistribution and UI policies

- Unifying framework bridging canonical models of optimal tax & optimal UI
- Sufficient statistics characterization of optimal policies

### Pareto-efficiency implies a tight link between optimal tax and optimal UI

- Efficient replacement rates decrease with earnings
- Efficient replacement rates are (in part) shaped by redistribution

#### Interactions between redistribution & UI call for policy coordination

- US: actual replacement rates decrease with earnings, broadly efficient
- ▶ FR: actual replacement rates stable with earnings, broadly inefficient

Introduction	Heuristic derivation	Extensions	Optimal tax-transfer	Application	Conclusion
0000	0000000000	00000	0000000	00000	

# Redistribution & Unemployment Insurance

### Antoine Ferey (Sciences Po)

August 2024

## Steady-state representation of dynamic model

Population of individuals with heterogeneous earnings when employed, z

**Employed at** *t*: exogenous probability q(z) to become unemployed at t+1

- Utility,  $u_e(.)$ , from consumption,  $c_e(z)$
- Costs of working, k(z)

**Unemployed at** *t*: endogenous probability p(z) to become employed at t+1

- Utility,  $u_u(.)$ , from consumption,  $c_u(z)$
- Costs of searching,  $\tilde{\psi}(p(z), z)$

**Lemma 1.** This (stationary) dynamic model converges to a steady state, where the utility of an individual with earnings *z* when employed is

$$\underbrace{\frac{p(z)}{q(z)+p(z)}}_{e(z)} \left[\underbrace{u_e(c_e(z))-k(z)}_{employed}\right] + \underbrace{\frac{q(z)}{q(z)+p(z)}}_{1-e(z)} \left[\underbrace{u_u(c_u(z))-\tilde{\psi}(p(z),z)}_{unemployed}\right]$$

## Appendix: Other sufficient statistics **Back**

**Participation semi-elasticities:** changes in the number of participants,  $h_z(z)$ 

$$\pi_{e}(z) \equiv -\frac{1}{h_{z}(z)} \frac{\partial h_{z}(z)}{\partial T_{e}(z)} \qquad \pi_{u}(z) \equiv \frac{1}{h_{z}(z)} \frac{\partial h_{z}(z)}{\partial B_{u}(z)}$$
$$\frac{\pi_{e}(z)}{e(z) u'(c_{e}(z))} = \frac{\pi_{u}(z)}{(1 - e(z)) u'(c_{u}(z))}$$

**Social marginal welfare weights:** changes in utility (value of public funds  $\lambda$ )

$$g_{e}(z) \equiv \frac{\overline{G'(V(z) - \chi)}}{\lambda} u'_{e}(c_{e}(z)) \qquad g_{u}(z) \equiv \frac{\overline{G'(V(z) - \chi)}}{\lambda} u'_{u}(c_{u}(z))$$
$$\frac{g_{e}(z)}{u'(c_{e}(z))} = \frac{g_{u}(z)}{u'(c_{u}(z))}$$

# Appendix: Optimal tax schedule $T_e(z)$ and

**Proposition 1b.** The optimal tax schedule satisfies at earnings z

$$\underbrace{\left(T_{e}(z)+R_{0}\right)}_{\text{participation tax}} \pi_{e}(z) - (1-e(z))\underbrace{\left(T_{e}(z)+B_{u}(z)\right)}_{\text{employment tax}} \left(\pi_{e}(z)-\mu_{e}(z)\right) = e(z)\underbrace{\left(1-g_{e}(z)\right)}_{\text{mechanical effect}}$$

Redistribution benchmark (e.g., Saez, 2002): no unemployment, e(z) = 1

Trade-off: redistribution vs. participation

$$\underbrace{\left(T_{e}\left(z\right)+R_{0}\right)}_{\text{participation tax}}\pi_{e}\left(z\right)=\underbrace{\left(1-g_{e}\left(z\right)\right)}_{\text{mechanical effect}}$$

Redistribution & UI: unemployment + job search

- Unemployment dampens the mechanical effect  $\rightarrow$  reduces  $T_e(z)$
- New term weighting participation vs search responses  $\rightarrow$  ambiguous

### Appendix: Proof of optimal tax formula **Reform:** increase taxes by $dT_e(z)$

1. Impact on social welfare (envelope argument)

$$\underbrace{-e(z)\,u'_e(c_e(z))\,dT_e(z)}_{dV(z)}\,\overline{\frac{G'(V(z)-\chi)}{\lambda}}\,h_z(z)$$

2. Mechanical effect on government budget  $e(z) h_z(z) dT_e(z)$ 

3. Fiscal externality from participation responses

$$\left(\underbrace{e(z)T_e(z) - (1 - e(z))B_u(z) + R_0}_{\text{"total" participation tax}}\right) \pi_e(z) dT_e(z) h_z(z)$$

4. Fiscal externality from search responses

$$\left(\underbrace{T_e(z)+B_u(z)}(1-e(z))\mu_e(z)\,dT_e(z)\,h_z(z)\right)$$

employment tax

Antoine Ferey

## Appendix: Optimal benefit schedule $B_u(z)$

**Proposition 1c.** The optimal benefit schedule satisfies at earnings z



UI only: exogenous labor π<sub>u</sub>(z) = 0 + no redistributive concerns in g<sub>u</sub>(z)
 ▶ Trade-off: insurance vs. search

$$\underbrace{\left(T_{e}\left(z\right)+B_{u}\left(z\right)\right)}_{\text{employment tax}}\mu_{u}\left(z\right)=\underbrace{\left(g_{u}\left(z\right)-1\right)}_{\text{mechanical effect}}$$

Redistribution & UI: redistributive concerns + participation responses

- Redistributive concerns in  $g_u(z)$  call for progressivity in optimal  $B_u(z)$
- ▶ Participation responses induce additional fiscal externalities  $\rightarrow$  ambiguous

Back

## Appendix: Proof of Pareto-efficiency condition

**Reform:** increase benefits by  $dB_u(z) = 1$  and taxes by  $dT_e(z) = \frac{(1-e(z))u'_u(c_u(z))}{e(z)u'_u(c_e(z))}$ 

1. No impact on expected utility thus on participation (envelope argument)

$$dV(z) = -e(z) u'_e(c_e(z)) dT_e(z) + (1 - e(z)) u'_u(c_u(z)) dB_u(z) = 0$$

2. Mechanical effect on government budget

$$\left[e(z)dT_e(z) - (1 - e(z))dB_u(z)\right]h_z(z) = (1 - e(z))\left[rac{u'_u(c_u(z))}{u'_e(c_e(z))} - 1
ight]h_z(z)$$

3. Fiscal externality from search responses

$$T_e(z) + B_u(z) = rac{B_u(z)}{e(z)} \left[ 1 + rac{e(z)T_e(z) - (1 - e(z))B_u(z)}{B_u(z)} 
ight]$$

with the magnitude of search responses (using  $\frac{\mu_e(z)}{u'(c_e(z))} = \frac{\mu_u(z)}{u'(c_u(z))}$ )

$$(1 - e(z)) \left[ \mu_e(z) dT_e(z) + \mu_u(z) dB_u(z) \right] h_z(z) = (1 - e(z)) \frac{\mu_u(z)}{e(z)} h_z(z)$$

## Appendix: Application to log utility

Pareto-efficient unemployment benefits

$$B_u(z) = \frac{e(z)}{e(z) + \mu_u^{elast}(z)} z - T_e(z)$$

**Globally optimal tax schedule** (assuming utilitarian SWF,  $g_e(z) = \frac{1}{\lambda} \frac{1}{z - T_e(z)}$ )

$$T_{e}(z) = \frac{e(z)}{e(z) + \pi_{e}^{elast}(z)} \left[ z - \frac{1}{\lambda} + (1 - e(z)) \frac{\pi_{e}^{elast}(z) - \mu_{u}^{elast}(z)}{e(z) + \mu_{u}^{elast}(z)} z \right] - \frac{\pi_{e}^{elast}(z)}{e(z) + \pi_{e}^{elast}(z)} R_{0}$$

## Appendix: Pareto-efficiency condition with savings

$$\mathcal{K}_{r}(z) = \frac{1 + \frac{e(z)}{1 - e(z)} \frac{u'_{e}(c_{e}(z))}{u'_{u}(c_{u}(z))} \left[ \left( \frac{u'_{u}(c_{u}(z))}{u'_{e}(c_{e}(z))} - 1 \right) \frac{\partial s(z)}{\partial B_{u}(z)} + \left( \frac{U'(e(z)a(z))}{u'_{e}(c_{e}(z))} - 1 \right) \frac{\partial a(z)}{\partial B_{u}(z)} \right]}{1 - \left( \frac{u'_{u}(c_{u}(z))}{u'_{e}(c_{e}(z))} - 1 \right) \frac{\partial s(z)}{\partial T_{e}(z)} - \left( \frac{U'(e(z)a(z))}{u'_{e}(c_{e}(z))} - 1 \right) \frac{\partial a(z)}{\partial T_{e}(z)}}{\kappa_{F}(z) + \left[ \mathcal{K}_{s}(z) \frac{\partial s(z)}{\partial T_{e}(z)} + \mathcal{K}_{a}(z) \frac{\partial a(z)}{\partial T_{e}(z)} \right]}{\mathcal{K}_{B}(z) + \frac{u'_{e}(c_{e}(z))}{u'_{u}(c_{u}(z))} \left[ \mathcal{K}_{s}(z) \frac{\partial s(z)}{\partial B_{u}(z)} + \mathcal{K}_{a}(z) \frac{\partial a(z)}{\partial B_{u}(z)} \right]}$$

where, omitting arguments of functions to economize on space,

$$\begin{split} \mathcal{K}_{T} &= 1 - e\frac{u_{e}''}{u_{e}'} \left[ \frac{\partial s}{\partial e} + \frac{\partial a}{\partial e} \right] - e\left[ \left( \frac{u_{u}'}{u_{e}'} - 1 \right) \frac{\partial^{2} s}{\partial T_{e} \partial e} + \left( \frac{U'}{u_{e}'} - 1 \right) \frac{\partial^{2} a}{\partial T_{e} \partial e} \right] \\ \mathcal{K}_{B} &= 1 - \frac{u_{u}''}{u_{u}'} \left[ \frac{s}{1 - e} + e\frac{\partial s}{\partial e} \right] - e\frac{u_{e}'}{u_{u}'} \left[ \left( \frac{u_{u}'}{u_{e}'} - 1 \right) \frac{\partial^{2} s}{\partial B_{u} \partial e} + \left( \frac{U'}{u_{e}'} - 1 \right) \frac{\partial^{2} a}{\partial B_{u} \partial e} \right] \\ \mathcal{K}_{s} &= \frac{u_{u}''}{u_{e}'} \frac{e}{1 - e} \left[ \frac{s}{1 - e} + e\frac{\partial s}{\partial e} \right] + \frac{u_{e}''}{u_{e}'} e\left[ \frac{\partial s}{\partial e} + \frac{\partial a}{\partial e} \right] + \left( \frac{u_{u}'}{u_{e}'} - 1 \right) \left[ 1 + e\frac{\partial^{2} s}{\partial s \partial e} \right] + e\left( \frac{U'}{u_{e}'} - 1 \right) \frac{\partial^{2} a}{\partial s \partial e} \\ \mathcal{K}_{a} &= \frac{U''}{u_{e}'} e\left[ a + e\frac{\partial a}{\partial e} \right] + \frac{u_{e}''}{u_{e}'} e\left[ \frac{\partial s}{\partial e} + \frac{\partial a}{\partial e} \right] + \left( \frac{u_{u}'}{u_{e}'} - 1 \right) e\frac{\partial^{2} s}{\partial a \partial e} + \left( \frac{U'}{u_{e}'} - 1 \right) \left[ 1 + e\frac{\partial^{2} a}{\partial a \partial e} \right] \end{split}$$

Antoine Ferey

# Appendix: New sufficient statistics (Back

Earnings responses to tax-benefit reforms

Compensated earnings semi-elasticities

$$\begin{split} \zeta_{e}(z) &\equiv -\frac{1}{z} \frac{\partial z}{\partial T'_{e}(z)} \qquad \zeta_{u}(z) \equiv \frac{1}{z} \frac{\partial z}{\partial B'_{u}(z)} \\ \frac{\zeta_{e}(z)}{e(z) \, u'(z - T_{e}(z))} &= \frac{\zeta_{u}(z)}{(1 - e(z)) \, u'(B_{u}(z))} \end{split}$$

Income effects parameters

$$\eta_{e}(z) \equiv \frac{\partial z}{\partial T_{e}(z)} \qquad \eta_{u}(z) \equiv -\frac{\partial z}{\partial B_{u}(z)}$$
$$\frac{\eta_{e}(z)}{(1 - T'_{e}(z)) e(z) u''(z - T_{e}(z))} = \frac{\eta_{u}(z)}{B'_{u}(z)(1 - e(z)) u''(B_{u}(z))}$$

Cross-partial effect of earnings on job search

$$\xi_z^{1-e}(z) \equiv \frac{\partial (1-e(z))}{\partial z}$$

### Appendix: Optimal allocations in mechanism design

Second-best allocations:  $\{z(\omega), c_e(\omega), c_u(\omega), e(\omega)\}_{\omega}$  and  $c_0$ 

▶ Planner dictates  $e(\omega)$  and provides <u>full insurance</u>  $c_e(\omega) = c_u(\omega)$ → Involves unrealistic discontinuities in allocations across values of  $e(\omega)$ 

Third-best allocations:  $\{z(\omega), c_e(\omega), c_u(\omega)\}_{\omega}$  and  $c_0$  given <u>e</u>

- ► <u>Threshold mechanism</u>: allocation is independent of *e* as long as *e* ≥ <u>e</u> → Threshold mimicks eligibility requirements of actual UI systems
- If <u>e</u> = 0, incentive compatibility restricts insurance to be <u>lump-sum</u>
   Upward deviations: work one day, enjoy unemployment insurance forever
- If <u>e</u> > 0, eligibility requirements restore the possibility to <u>provide insurance</u>
   → Eliminate upward deviations (+ smoothes and concavifies the problem)

# Appendix: Tax schedule in the US MTR Back



# Appendix: Benefit schedule in the US (Back to Application



## Appendix: Unemployment rates by earnings in US 🚥



## Appendix: Simulating counterfactual policies

#### Simulating counterfactual policies

- Specify linear tax schedule,  $T_e(z) = \tau z R_0$
- Analyze feasible Pareto-efficient policies for different tax rates au

#### Calibrate search costs $\psi(e, z)$

- Unemployment rates across earnings
- Search elasticity  $\mu_{\mu}^{elast} = 0.5$

#### Calibrate fixed participation costs $\chi$

- Participation rates across earnings
- ▶ Participation elasticity decreasing from  $\pi_e^{elast} = 0.5$  to 0 above \$100,000

#### Calibrate earnings distribution $h_z(z)$

CPS microdata, variable usual weekly earnings, append Pareto-tail

## Appendix: Simulating counterfactual policies **Back**



## Appendix: Simulating counterfactual policies **Back**



# Appendix: Earnings distribution in US 🔤



## Appendix: Participation rates across earnings in US



## Appendix: Marginal tax rates in the US 🚥

