# Auctions with a multi-member bidder 

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- Economic characteristics:

1. Public good;
2. Aggregation problem in a strategic bidding setting.

## Literature

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- Collusion - a cartel is a "bidding team." E.g., McAfee and McMillan 1992, Mailath and Zemsky 1991, many more.
- Group contests - the group/team wins together or loses together. E.g., Kobayashi and Konishi 2021.


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- If bidder A wins and its members' valuations are $\left(\theta_{1}, \cdots, \theta_{n}\right)$, then the utility of player $i$ is:

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- Team mechanism $=\left(A, p_{1}, \cdots, p_{n}\right)$

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- $\sum_{i=1}^{n} p_{i}\left(b_{1}, \cdots, b_{n}, x\right)=x$.
- Order. If $b_{i} \geq b_{j}$ implies that $p_{i}\left(b_{1}, \cdots, b_{n}, x\right) \geq p_{j}\left(b_{1}, \cdots, b_{n}, x\right)$, for every $i, j, b$ and $x$.


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- Unboundedness. For every $r$ there exists a $b^{*}$ such that if $b_{i} \geq b^{*}$ for some $i$ then $A(b) \geq r$.


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- If all $b_{j} \leq B$ then the optimal $b_{i} \leq B$.
- Compare $B$ to $B+\delta$ : if the latter wins and the former loses, then the price is at least $x>n$, hence $i$ will pay $>\frac{x}{n}>1$. [Max-report-payment]


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- Compare $B$ to $B+\delta$ : if the latter wins and the former loses, then the price is at least $x>n$, hence $i$ will pay $>\frac{x}{n}>1$. [Max-report-payment]
- In the game with truncated report-sets $[0, B]$ there is an equilibrium-it is also an equilibrium in the original game.


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Suppose that $M \geq 2 n$. Then the linear-proportional model has a unique equilibrium. The equilibrium is symmetric: $\beta_{1}=\cdots=\beta_{n}=\beta^{S P A}$, where the bid function $\beta$ is given by:

$$
\beta^{S P A}(\theta)=\max \{\theta-a, 0\}
$$

where $a$ is the unique solution to:

$$
a=\frac{n-1}{n+1} \cdot\left(\int_{a}^{1} t f(t) d t+a F(a)\right)
$$

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- Proposition

In the linear-proportional model, the equilibrium-expected-utility of a team member with type $\theta$ is:

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\pi^{*}(\theta)=\frac{1}{2 M} \cdot[2 \theta-\max \{\theta-a, 0\}] \cdot[2 a+\max \{\theta-a, 0\}] .
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- The team size $n$ and type. dist. $F$ only affects the cutoff $a$.
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The cutoff $a_{n}$ satisfies the following:

1. $a_{n}$ is strictly increasing in $n$.
2. $\lim _{n \rightarrow \infty} a_{n}=1$.
3. $\left(\frac{n-1}{n+1}\right) \mathbb{E}(\theta) \leq a_{n}$ for all $n \geq 1$.

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- Proposition

Consider two copies of the model-one in which the type distribution is $F$ and one in which it is $H$, where $F$ first-order stochastically dominates $H$. Let $a^{z}$ be the cutoff corresponding to $z \in\{F, H\}$. Then $a^{F} \geq a^{H}$.

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\lim _{n \rightarrow \infty} \frac{n \times \pi^{*}(\theta)}{\Pi^{*}(\theta)}=\frac{4}{\mathbb{E}(\theta)}
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- Proposition

Consider the linear-proportional mechanisms with $n=2$, and where the regular bidder's type is uniform over $[0,1]$. Then:

1. Under the second-price format, the game has a symmetric equilibrium.
2. Under the all-pay format, the game has no symmetric equilibrium that is equivalent to a symmetric equilibrium of the second-price game.
3. Under the all-pay format, the game has equilibria with complete free riding.
4. Under the second-price format, the game has no equilibrium with complete free riding.

Future research

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- Not an exogenous mechanism $(A, p)$; instead, within-team negotiation;


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- Not an exogenous mechanism $(A, p)$; instead, within-team negotiation;
- Competition between multiple teams.

