

A comprehensive revealed preference approach to approximate utility maximisation

Paweł Dziewulski

Department of Economics
University of Sussex
pawel-dziewulski.com

August 2023

Part I

Preliminaries

Basic notation

- The **space of alternatives** is denoted by X .
- A **menu** is a non-empty subset $A \subseteq X$.
- A **dataset** \mathcal{O} is a finite set of pairs (A, x) , where $x \in A \subseteq X$.

Basic notation

- The **space of alternatives** is denoted by X .
- A **menu** is a non-empty subset $A \subseteq X$.
- A **dataset** \mathcal{O} is a finite set of pairs (A, x) , where $x \in A \subseteq X$.

Basic notation

- The **space of alternatives** is denoted by X .
- A **menu** is a non-empty subset $A \subseteq X$.
- A **dataset** \mathcal{O} is a finite set of pairs (A, x) , where $x \in A \subseteq X$.

Choice models and rationalisation

A **choice model** is a correspondence $c : 2^X \rightrightarrows X$ such that $c(A) \subseteq A$.

The choice model c **rationalises** the dataset \mathcal{O} if

$$(A, x) \in \mathcal{O} \text{ implies } x \in c(A).$$

Choice models and rationalisation

A **choice model** is a correspondence $c : 2^X \rightrightarrows X$ such that $c(A) \subseteq A$.

The choice model c **rationalises** the dataset \mathcal{O} if

$$(A, x) \in \mathcal{O} \text{ implies } x \in c(A).$$

Choice monotonicity

Let \triangleright be a **strict preorder** on X (irreflexive & transitive).

The choice model is \triangleright -monotone if

$$x \triangleright y \text{ and } x \in A \text{ implies } y \notin c(A).$$

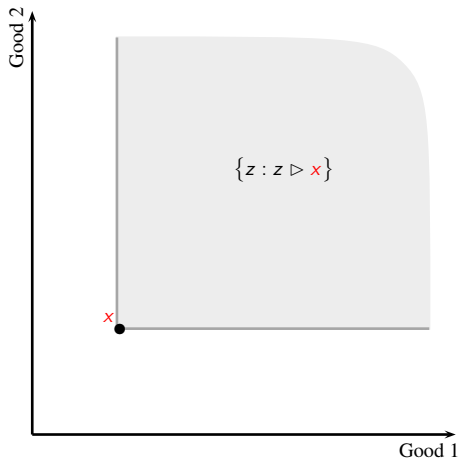
Choice monotonicity

Let \triangleright be a **strict preorder** on X (irreflexive & transitive).

The choice model is \triangleright -**monotone** if

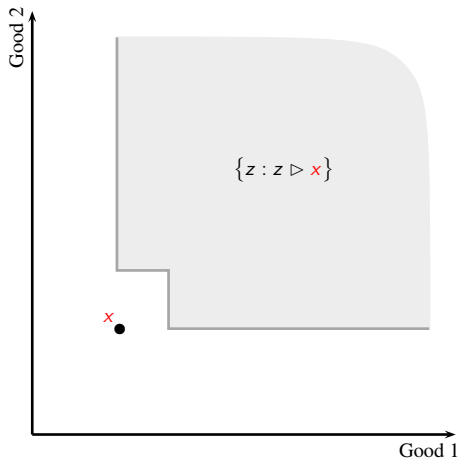
$$x \triangleright y \text{ and } x \in A \text{ implies } y \notin c(A).$$

Choice monotonicity: Examples



$$z \succ x \text{ if } z > x$$

Choice monotonicity: Examples



$z \succ x$ if $z \geq x$ and $z_i/x_i \geq \lambda_i$, for some i

Part II

Classic revealed preference theory

Utility maximisation

Given a function $u : X \rightarrow \mathbb{R}$, the **utility maximisation** choice model is

$$c(A) := \left\{ x \in A : u(x) \geq u(y), \text{ for all } y \in A \right\}.$$

The model c is \triangleright -monotone iff $x \triangleright y$ implies $u(x) > u(y)$.

Utility maximisation

Given a function $u : X \rightarrow \mathbb{R}$, the **utility maximisation** choice model is

$$c(A) := \left\{ x \in A : u(x) \geq u(y), \text{ for all } y \in A \right\}.$$

The model c is \triangleright -monotone iff $x \triangleright y$ implies $u(x) > u(y)$.

Revealed utility maximisation

Under what conditions on \mathcal{O} there is a function $u : X \rightarrow \mathbb{R}$ such that

$$(A, x) \in \mathcal{O} \text{ implies } x \in c(A),$$

where the correspondence c is \triangleright -monotone and given by

$$c(A) := \left\{ x \in A : u(x) \geq u(y), \text{ for all } y \in A \right\}?$$

Revealed preference relations

- **Directly revealed preference relation:**

$$xR^*y \text{ if } (A, x) \in \mathcal{O} \text{ and } y \in A.$$

- **Directly revealed strict preference relation:**

$$xP^*y \text{ if } (A, x) \in \mathcal{O} \text{ and } z \triangleright y, \text{ for some } z \in A.$$

Revealed preference relations

- **Directly revealed preference relation:**

$$xR^*y \text{ if } (A, x) \in \mathcal{O} \text{ and } y \in A.$$

- **Directly revealed strict preference relation:**

$$xP^*y \text{ if } (A, x) \in \mathcal{O} \text{ and } z \triangleright y, \text{ for some } z \in A.$$

Generalised axiom of revealed preference

The dataset \mathcal{O} is rationalisable with utility maximisation only if

xR^*y implies $u(x) \geq u(y)$, and xP^*y implies $u(x) > u(y)$.

Definition (GARP)

There is no sequence of alternatives z^1, z^2, \dots, z^n such that $z^i R^* z^{i+1}$ or $z^i P^* z^{i+1}$, for all $i = 1, \dots, (n-1)$, and $z^n P^* z^1$.

Generalised axiom of revealed preference

The dataset \mathcal{O} is rationalisable with utility maximisation only if

xR^*y implies $u(x) \geq u(y)$, and xP^*y implies $u(x) > u(y)$.

Definition (GARP)

There is no sequence of alternatives z^1, z^2, \dots, z^n such that $z^i R^* z^{i+1}$ or $z^i P^* z^{i+1}$, for all $i = 1, \dots, (n-1)$, and $z^n P^* z^1$.

Part III

Revealing non-transitive indifference

Acyclicity of strict preference

The directly revealed strict preference relation P^* is **acyclic** if there is no sequence of alternatives z^1, z^2, \dots, z^n such that

$$z^1 P^* z^2, z^2 P^* z^3, \dots, z^{n-1} P^* z^n, \text{ and } z^n P^* z^1.$$

The main result

Take any dataset \mathcal{O} and a strict partial order \triangleright .*

Theorem

The following statements are equivalent.

- (i) P^* is acyclic.
- (ii) There is a utility u and a threshold function δ such that

$$c(A) := \left\{ x \in A : u(x) + \delta(z) \geq u(z), \text{ for all } z \in A \right\},$$

is \triangleright -monotone and rationalises the dataset \mathcal{O} .

Part IV

Conclusion

The main take-away

Approximate utility maximisation = Non-transitive indifference

A comprehensive revealed preference approach to approximate utility maximisation

Paweł Dziewulski

Department of Economics
University of Sussex
pawel-dziewulski.com

August 2023