

Money Allocation, Unemployment and Monetary Policy

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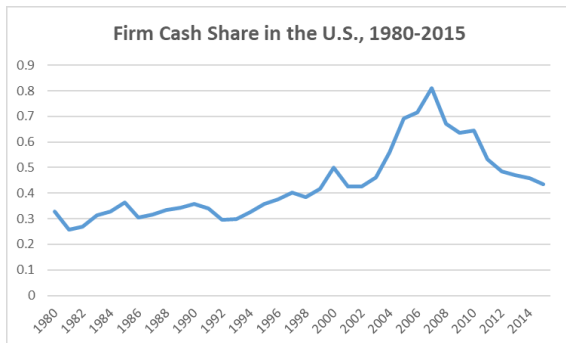
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Motivation

- Empirical and theoretical studies of money usually study money holdings by consumers or firms in isolation.
- Not a problem if certain dichotomy exists. For example, if money does not flow between consumers and firms.
- However,

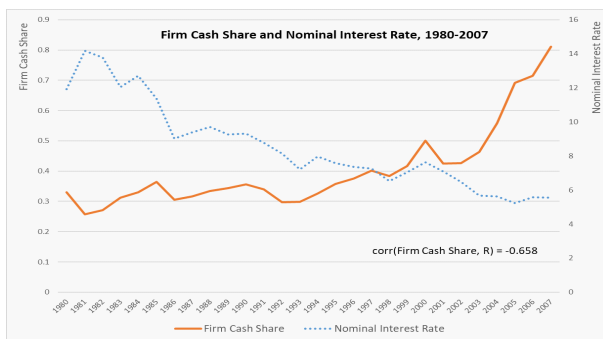
Money Holdings in the U.S.

- Measures of money: **checkable deposits and currency** by nonfinancial business and households, financial account in the United States, the Federal Reserve.



$$\text{firm money share} = \frac{\text{firm money}}{\text{firm money} + \text{consumer money}} * 100\%.$$

Nominal Interest Rate and Firm Money Share



- The negative correlation suggests that the monetary policy might play some role in understanding the pattern of firm money share.

Research Questions

- How does monetary policy affect the relative movements in cash holdings?
- How do firm money and consumer money interact?
- Are there any monetary policy implications for labor market outcomes?

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- How does monetary policy affect the relative movements in cash holdings?
- How do firm money and consumer money interact?
- Are there any monetary policy implications for labor market outcomes?
- A study with only the need for money by either firms or consumers **cannot** answer these questions.

What We Do

- A theory of money allocation between consumers and firms.
 - ▶ Consumers need money for consumption goods.
 - ▶ Firms need money for capital purchase required for investment (in job vacancies).
 - ▶ Endogenous money allocation between the two needs.
- A quantitative study of
 - ▶ Effects of monetary policy on unemployment.

What We Find

- Consideration of two uses of money provides interesting and important insights:
 - 1 Both types of money demands imply a positive effect of long run inflation on unemployment, suggesting an **amplifying** effect of monetary policy.
 - 2 Consumer money is **complementary** to firm money.

Quantitative Findings

Effect of Monetary Policy

- In the baseline calibration, when inflation rises from 2.6% to 6.1%,
 - ▶ Unemployment increases by **2.85** percentage points (5.0% \rightarrow 7.85%), in line with data.
- Quantitative importance of the consideration of having two money demands:
 - ▶ Removing the direct effect of inflation on firm money, unemployment only rises by 1.35 percentage points.
 - ▶ Including firm money contributes **53** percent of the overall response of unemployment.

Literature Review

- New Monetarist

- ▶ Consumer cash: Lagos and Wright (2005), Aruoba et al. (2011), Berentsen et al. (2011).
- ▶ Firm cash: Rocheteau et al. (2018) and Wright et al. (2018).

- Long-Run Effects of MP on Unemployment

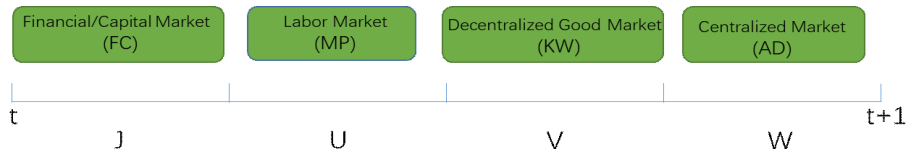
- ▶ Berentsen et al. (2011), Rocheteau and Rodriguez-Lopez (2014)
- ▶ Dong and Xiao (2018) and Gomis-Porqueras et al. (2020)

- Firm Cash

- ▶ Bates et al., (2009), Begenau and Palazzo (2017), Rempel (2019), and Graham and Leary (2018)

Model: Environment

Discrete Time



- Households
- Firms:
 - ▶ FC: obtain cash from HH, buy k units of capitals (for v).
 - ▶ MP: open vacancies, job separations happen.
 - ▶ KW: matched firm produce in KW.
 - ▶ AD: pay wages and dividend, replenish depreciated capitals.
- Capital suppliers:
 - ▶ AD: transform AD goods \longrightarrow capitals, free entry.
 - ▶ FC in $t + 1$: sell to firms with funds.

Bellman Equations in FC

- Households choose the number of firms to fund (**cash allocation decision**): n

$$J_{et}^h(b, m, s) = \max_n U_e^h(b, \hat{m}, s, n)$$
$$s.t. \quad \underbrace{\hat{m}}_{\text{money for consumption}} = m - \underbrace{n\kappa p_k}_{\text{money used to fund firms}},$$

b : *bond holdings*,

m : *money holdings*,

s : *number of operating firms owned*.

- Trade-off between money demands for consumption and investment in job vacancies.

Bellman Equations in MP

- Household's value:

$$U_{1t}^h(b_t, \hat{m}_t, s_t, n_t) = \delta V_{0t}^h(b_t, \hat{m}_t, s_{t+1}, n_t, z_t) + (1 - \delta) V_{1t}^h(b_t, \hat{m}_t, s_{t+1}, n_t, z_t).$$

$$U_{0t}^h(b_t, \hat{m}_t, s_t, n_t) = \lambda_{ht} V_{1t}^h(b_t, \hat{m}_t, s_{t+1}, n_t, z_t) + (1 - \lambda_{ht}) V_{0t}^h(b_t, \hat{m}_t, s_{t+1}, n_t, z_t).$$

- Law of motions:

$$\begin{aligned} \text{new vacancies} &: v_t = n_t \gamma_{ft}, \\ \text{operating firms} &: s_{t+1} = v_t \lambda_{ft} + s_t (1 - \delta), \text{ and} \\ \text{destroyed matches} &: z_t = s_t \delta. \end{aligned}$$

Bellman Equations in KW

- Household's value:

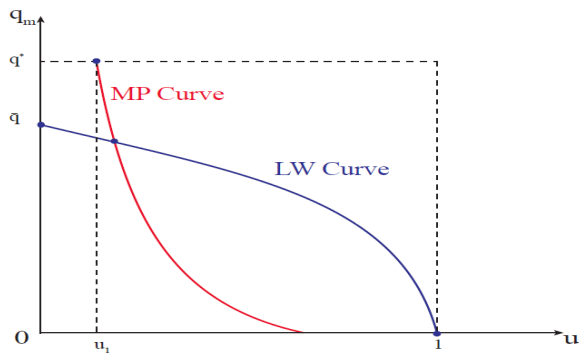
$$\begin{aligned} & V_{et}^h (b_t, \hat{m}_t, s_{t+1}, n_t, z_t) \\ = & \alpha_{ht} \left[v(q_{mt}) + W_{et}^h (b_t, \hat{m}_t - d_{mt}/\phi_t, s_{t+1}, n_t, z_t) \right] \\ & + (1 - \alpha_{ht}) W_{et}^h (b_t, \hat{m}_t, s_{t+1}, n_t, z_t). \end{aligned}$$

Bellman Equations in AD

- Households

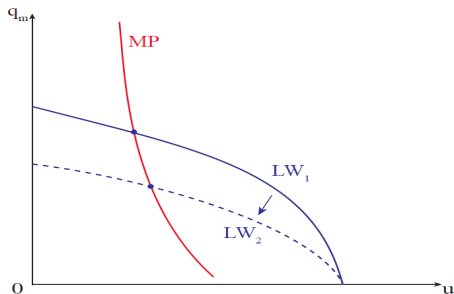
$$W_{et}^h(b_t, m_t, s_{t+1}, n_t, z_t) = \max_{x_t, m_{t+1}, b_{t+1}} \left\{ x_t + \beta J_{et+1}^h(b_{t+1}, m_{t+1}, s_{t+1}) \right\},$$
$$\begin{aligned} \text{s.t. } x_t + b_{t+1} + \phi_t m_{t+1} &= ew_t + (1 - e)\zeta + \phi_t T_t \\ &+ b_t(1 + r) + m_t \phi_t \\ &+ s_{t+1}(R_t - w_t - \delta_k \kappa / A) \\ &+ n_t(1 - \gamma_{ft}) \kappa p_{kt} \phi_t \\ &+ n_t \gamma_{ft} (1 - \lambda_{ft}) \kappa / A \\ &+ z_t \eta_f \kappa / A. \end{aligned}$$

Model Equilibrium



Shift of LW

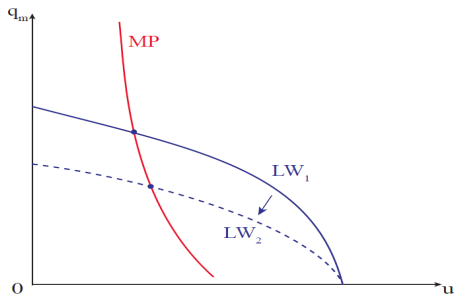
In response to an inflation rise



- Inflation $\uparrow \implies$ the opportunity cost of carrying money $\uparrow \implies q_m$ in
KW $\downarrow \implies$ real profits in KW $\downarrow \implies$ incentive to invest in vacancies \downarrow
(lower desire for holding money by firms) $\implies u \uparrow$

Shift of LW

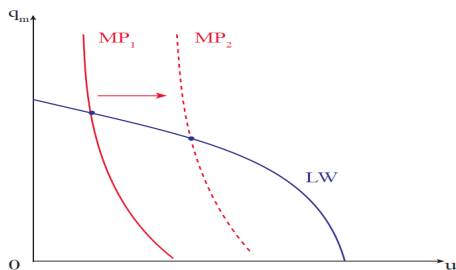
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KW $\downarrow \implies$ real profits in KW $\downarrow \implies$ incentive to invest in vacancies \downarrow
(lower desire for holding money by firms) $\implies u \uparrow$
- Direct effect on consumer money, **indirect** effect on firm money
(**complementarity**).

Shift of MP

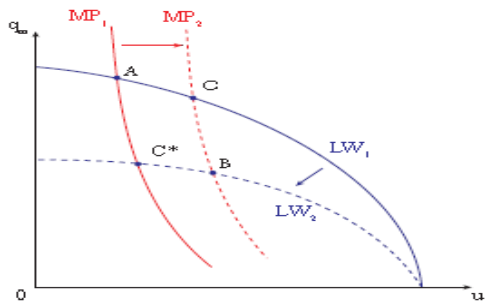
In Response to an Inflation Rise



$$\text{MP curve : } U_0^f = \lambda_f \frac{(R - w - \delta_k \kappa / A + \beta \delta \eta_f \kappa / A)}{1 - \beta(1 - \delta)} + (1 - \lambda_f) (1 - \delta_k) \kappa / A.$$

- Inflation $\uparrow \Rightarrow$ the cost of funding a firm $\uparrow \Rightarrow$ the value of a job vacancy $U_0^f \uparrow \Rightarrow$ a higher trading probability λ_f in MP for a given q_m (fixed R) \Rightarrow suggesting $v \downarrow$ and $u \uparrow$.
- Direct effect on firm money.

Effect of Inflation Rise on Equilibrium



Quantitative Analysis

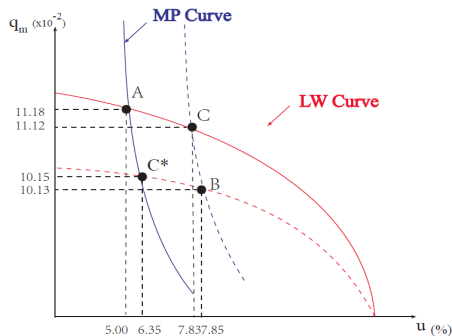
- Purpose:
 - ▶ Quantify the importance of modeling two money demands when the model economy is subject to changes in inflation.
- Strategy adopted:
 - ▶ Two inflation episodes: low-inflation vs. high-inflation.
 - ▶ Calibrate to match key features in capital, labor, and good market in the U.S. during the low-inflation episode.
 - ▶ Simulate the effect on unemployment in response to a rise in inflation.
 - ▶ Explore the relative importance of including firm money.

Calibration

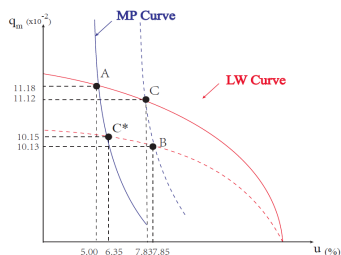
Table 1 Calibration targets

Variables		Target Descriptions	Target Values
Discount factor	β	annual real interest rate	0.048
Productivity in a formed match	y	normalization	1
UI benefits	ζ	Zhang and Faig (2012), Shimer (2005)	0.4/0.25
Elasticity parameter in MP matching func.	ζ^{MP}	Shimer (2005)	0.28
Firm's bargaining power in MP	χ	Hosios' rule	0.28
Curvature parameter in $c(q)$	φ	normalization, BMW (2011)	1
Separation rate	δ	Shimer (2005)	0.033
The probability of using credit card	μ	Aruoba <i>et al.</i> (2011)	0.15
Fra. of capital returned in destroyed match	η_f	random pick	0/1
Technology parameter in producing capital	A	random pick	1
Scale parameter in matching func. in MP	μ^{MP}	unemployment in Shimer (2005)	0.0565
Capital producer's bargaining power in FC	σ	labor market tightness in Hall (2005)	0.539
Parameter in matching func. in FC	κ	K/Y in Aruoba <i>et al.</i> (2011)	2.34
Firm's bargaining power in KW	θ	mark-up ratio in Faig and Jerez (2005)	0.30
No. of capitals required in a job creation	ζ^{FC}	ratio of business liquidity to household liquidity	0.714
Scale parameter in utility func.	B	real demand for money in Aruoba <i>et al.</i> (2011)	0.186
Curvature parameter in utility func.	a	elasticity of money demand w.r.t. i in BMW (2011)	-0.556

Effect of Monetary Policy on Unemployment



Importance of Including Firm money



- Shutting down the shift in MP (removing firm money), unemployment rises by only 1.35 percentage points
- **Including firm money** ($C^* \rightarrow B$): accounting for 53% of the overall movement in u ($= \frac{7.85 - 6.35}{7.85 - 5.00}$), in line with Berentsen *et al.* (2011).
- **Complementarity** ($A \rightarrow C^*$): accounting for 70% of the overall movement in the firm money share.

Conclusions

- We construct a quantitative framework incorporating both consumer money and firm money.
- The framework with two types of money demands proves useful in evaluating the effects of monetary policy on unemployment.
- The policy-related response of unemployment operates through both the consumer money channel and firm money channel, and the latter channel, absent in the existing literature, is quantitatively important.