# The Rise in Foreign Currency Bonds: The Role of US Monetary Policy and Capital Controls

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#### Declining role of banks since the Great Financial Crisis



Committee on the Global Financial System, 2021.

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## Motivation

- Growing role for market corporate financing in Emerging Markets (EME), partly in foreign currency (FX)
- Literature has focused on bank loans, but the rise in foreign currency bonds may raise different issues
- Foreign bond flows appear more sensitive to global financial conditions
  - Dominance of dollar issuance
  - Search for yield
  - Cheaper to borrow in dollars (convenience yield)
- Different policy issues, e.g., macroprudential regulation and supervision. Role for capital controls

## Objectives

- Analyze determinants of EME corporate bond FX borrowing
- In particular risk factors and US monetary policy
- Examine role of capital controls and macroprudential policies
- Use firm-level data on corporate bond issuances

### Data

- 16 EME (including China). Quarterly 2003- 2017. Private non-financial sector
- Publicly issued corporate bonds (SDC Platinum)
- Match with firm-level characteristics: Worldcope and Orbis
- 1647 companies, 4697 bond issuances
- Capital controls (Fernandez et al., 2016) and macroprudential policies (Anhert et al., 2021, Cerutti et al., 2017)

## Methodology

- Consider share of issued bonds denominated in foreign currency, conditional on issuance in a given quarter
- $FX_{fijt}$ : share for firm f, in country i, in industry j, and quarter t
- Fractional logistic model:

$$E(FX_{fijt}) = \Lambda \left[ \alpha_{ij} + \beta_F F_{fit} + \beta_I I_{jt} + \beta_L L_{it} + \beta_G G_t \right]$$

- Λ: logistic function
- • F<sub>fit</sub>: firm level
  - I<sub>jt</sub>: industry control
  - L<sub>it</sub>: country macro control
  - G<sub>t</sub>: global variables

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## Variables

- *F*<sub>fit</sub>: High-yield flag, leverage (debt/total assets), size (log total assets), cash, book-to-market value, profitability (ROA), Collaterals (tangible assets/total assets), income exchange rate correlation
- *L<sub>it</sub>*: Real GDP growth, real effective exchange rate volatility, fixed exchange rate dummy, local interest rate, inflation volatility, CPI inflation, derivatives market depth, real GDP per capital, regulatory quality index, reserves/GDP, stock market capitalization, capital controls on bond inflows
- *G<sub>t</sub>*: Shadow Fed funds rate, VIX, World GDP growth rate, Global uncertainty (EPU), MOVE,...

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### Results

- Firm-level variables: positive impact of high-yield flag, cash, profitability (ROA)
- Country-level variables: Fixed exchange rate dummy, local interest rate, derivatives market depth, real GDP per capital, regulatory quality index, stock market capitalization
- FX debt more prevalent in countries that are less developed, have a higher interest rate, have strong regulatory quality or derivative market depth
- Focus on global variables and capital controls

### Impact of Global Variables

#### Table 1: The impact of global financial conditions

| Share of FX bond issuances (%) | Baseline              | LT gov.<br>average yield | Post-crisis dummy | MOVE                 | Global uncertainty |
|--------------------------------|-----------------------|--------------------------|-------------------|----------------------|--------------------|
|                                | (1)                   | (2)                      | (3)               | (4)                  | (5)                |
| ShadowFFR/Alt variable         | <mark>-0.068**</mark> | -0.115*                  | 0.244*            | -0.065**             | -0.076***          |
|                                | (0.027)               | (0.059)                  | (0.127)           | (0.028)              | (0.028)            |
| VIX/Alt variable               | -0.018**<br>(0.008)   | -0.016**<br>(0.007)      |                   | -0.006***<br>(0.002) | -0.002*<br>(0.001) |
| CC on bond inflows (dummy)     | -0.153***             | -0.154**                 | -0.202**          | -0.147***            | -0.183**           |
|                                | (0.056)               | (0.075)                  | (0.092)           | (0.057)              | (0.075)            |
| Observations                   | 4697                  | 4697                     | 4697              | 4697                 | 4697               |
| Pseudo R <sup>2</sup>          | 0.581                 | 0.578                    | 0.573             | 0.581                | 0.579              |

NOTE: Marginal effects (all variables evaluated at their means) obtained from a fractional logistic regression with robust standard errors clustered at the country level in parentheses.

Estimations include country and industry fixed effects, as well as firm-level and country-level controls. All explanatory variables are lagged.

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### Impact of Global Variables

- 1. Decrease in US Fed funds rate  $\Rightarrow$  increase in FX borrowing
  - Increase in shadow FFR by one std dev raises FX issuance by 13.6 pp
- 2. Decrease in global risk (VIX)  $\Rightarrow$  increase in FX borrowing
  - Increase in VIX by one std dev raises FX issuance by 12 pp
  - Result 1. also with LT US interest rates
  - Result 2. also with crisis dummy, MOVE, or EPU index

## **Financial Stability Implications**

- Heterogenous impact of low US interest rates
- Stronger marginal impact for low leverage firms, but still significant for relatively high leverage (35%)
- Stronger impact for larger firms and for domestic-oriented firms: vulnerability
- Result 2. also with crisis dummy, MOVE, or EPU index





Note: 95% confidence intervals, other control variables evaluated at their means

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Income exchange rate correlation as proxy for exporters

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## The Role of Capital Controls

#### • Fernandez, Klein, Rebucci, Schindler, Uribe, IMF ER 2016

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| VIX/Alt variable               | -0.018**<br>(0.008)    | -0.016**<br>(0.007)      |                   | -0.006***<br>(0.002) | -0.002*<br>(0.001) |
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|                                | (0.056)                | (0.075)                  | (0.092)           | (0.057)              | (0.075)            |
| Observations                   | 4697                   | 4697                     | 4697              | 4697                 | 4697               |
| Pseudo <i>R</i> <sup>2</sup>   | 0.581                  | 0.578                    | 0.573             | 0.581                | 0.579              |

## The Role of Capital Controls

- Controls on capital inflows reduce propensity to borrow FX by 15 pp
- Can neutralize the impact of US interest rate
- Capital controls are effective at low values of US interest rate
- Capital controls could be used as prudential instrument when US interest rates are low





Note: 95% confidence intervals, other control variables evaluated at their means

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# Macroprudential policies

- Consider macroprudential FX policies from Anhert, Forbes, Friedrich, and Reinhardt, JFE 2021
- Positive impact on FX bonds
- Capital controls could be used as complement to macropru on the banking sector

| Share of FX bond issuances (%) | CC as dummy |           | CC as index | Adding macroprudential policies |           |          |
|--------------------------------|-------------|-----------|-------------|---------------------------------|-----------|----------|
|                                | (1)         | (2)       | (3)         | (4)                             | (5)       | (6)      |
| Shadow FED funds rate          | -0.068**    |           | -0.070***   | -0.067***                       |           |          |
|                                | (0.027)     |           | (0.027)     | (0.015)                         |           |          |
| VIX                            | -0.018**    |           | -0.018**    | -0.012**                        |           |          |
|                                | (0.008)     |           | (0.008)     | (0.006)                         |           |          |
| Capital Controls               | -0.153***   | -0.368*** | -0.244**    | -0.201**                        | -0.481*** | -0.128** |
|                                | (0.056)     | (0.141)   | (0.109)     | (0.081)                         | (0.130)   | (0.065)  |
| FX regulations (t to t-3)      |             |           |             | 4.317**                         | 4.374 **  | 4.236    |
| p-value                        |             |           |             | 0.024                           | 0.087     | 0.317    |
| Country FE                     | Yes         | No        | Yes         | Yes                             | No        | Yes      |
| Industry FE                    | Yes         | Yes       | Yes         | Yes                             | Yes       | Yes      |
| Quarter FE                     | No          | Yes       | No          | No                              | Yes       | Yes      |
| Country/Firms controls         | Yes         | Yes       | Yes         | Yes                             | Yes       | Yes      |
| Observations                   | 4697        | 4697      | 4697        | 3194                            | 3194      | 3194     |
| Pseudo $R^2$                   | 0.581       | 0.506     | 0.582       | 0.582                           | 0.474     | 0.614    |

Table 4: The impact of capital controls and macroprudential policies

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## Capital Controls and Firm Performance

- We then examine the impact of exchange rate fluctuations on firms stock returns in the spirit of Adler and Dumas (1984)
- We find that capital controls dampen vulnerability of firms to exchange rate fluctuations
  - Opposite result for macropru policy
- We also examine the real impact of capital controls
- Negative impact on employment, especially for large firms that appear more impacted by capital controls
- Domestically orientated firms have also negative impact on cash and sales and positive impact on debt

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## Conclusion

- Low US interest rate increases EM FX corporate bonds issuance. Makes EM markets more vulnerable to increase in US rate
- Impact can be dampened by controls on capital inflows
  - Especially for control on bonds purchased by nonresidents
- Capital controls also reduce the impact of exchange rate fluctuations
- Capital controls can be used in combination with macroprudential policies
- Open question is whether capital controls are desirable as they limit firm-level employment growth

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