Public guarantees and credit additionality during the Covid-19 pandemic

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Motivation

Public guarantees and credit additionality

- Public guarantee programs were a cornerstone of governments' strategy to mitigate the effects of the Covid-19 pandemic on the economy.
- Main policy objective was to relax the credit constraints of firms facing a severe liquidity shock.
- But banks and firms may opportunistically use public guarantees to substitute pre-existing non-guaranteed credit for new publicly guaranteed loans.

This paper

We evaluate the loan guarantee programs launched by the Italian Government in response to the Covid-19 shock.

- Degree of credit additionality of the programs by estimating a guarantee multiplier (i.e. €s of new credit for €1 of guarantees) and show how this changes across:
 - Guarantee programs
 - Firm and bank characteristics
- A key novelty of our paper is that we focus on the effects of the coverage, i.e. the share of the loan backed by the guarantee, a key feature of loan guarantee programs
- Provide also evidence on the relative importance of bank and firm drivers of credit additionality.
- Additionality is cited by policy makers as a key indicator of the success of the programs

Literature review

- Covid-19 Support measures:
 - Effects on employment and firm shutdowns: Autor et al. (2020), Granja et al. (2020), Hubbard & Stein (2020).
 - Lending during Covid (and loan guarantees): Chodorow-Reich et al. (2020), Kapan & Minou (2020), Core & De Marco (2020), Balyuk et al. (2021), Li & Strahan (2021), Altavilla et al. (2021), Jimenez et al. (2022), Martin et al. (2022)
- Previous literature on loan guarantees:
 - Fondo Centrale di Garanzia: D'Ignazio & Menon (2013), Boschi et al. (2014), De Blasio et al. (2018), Cerulli & Ventura (2020).
 - Other countries: Smith (1983), Gale (1990, 1991), Ono et al. (2013), Mullins & Toro (2018), Bachas et al. (2020).

Outline

- 1. Theoretical framework
- 2. Data
- 3. Credit additionality
- 4. Robustness checks
- 5. Conclusions

Theoretical Framework

Loan substitution, bank perspective:

- Reduce risk weights, lower capital absorption
- But interest income loss, as guaranteed loans carry a lower rate (some programs have interest rate caps)

Loan substitution, firm perspective:

- Save on interest expenses (however, cheaper guaranteed credit increases demand for bank loans)
- But if substitute more, may be less able to cover liquidity needs (immediate and prospective)

Theoretical Framework

We derive a simple game-theoretic model of the interaction between a firm and its lenders that captures the main trade-offs and delivers the following key testable implications:

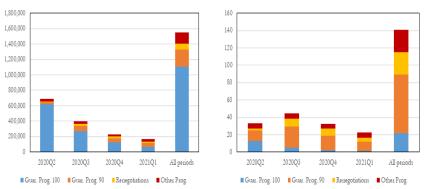
- A higher coverage ratio implies, ceteris paribus, a higher credit multiplier (i.e. more additionality)
- 2 Banks with lower costs of funding (debt and/or equity) have higher credit multipliers, especially for programs with lower guarantee coverage.
- Higher firm leverage (liquidity needs) leads to lower (higher) credit multipliers.

Sample

- Firms eligible for FCG guaranteed loans: SMEs without non-performing loans.
- Monthly data on credit to Italian non-financial firms (NFCs): Italian Credit Register – December 2019 - March 2021
- AnaCredit for interest rate data at loan level
- Data on guaranteed loans:
 Fondo Centrale di Garanzia (FCG) from 2020Q2
- Accounting information on borrowers: Cerved
- Data on banks' consolidated balance sheets: Harmonized supervisory reports (FINREP)

FCG guaranteed loans

Distribution across FCG loan guarantee programs



a) Number of guar. loans

b) Amount of guar. loans (€bn)

- Guarantee program 100 ("Letter M"; less of €30,000, 100% coverage)
- Guarantee program 90 ("Letter N and C"; less of €5 million, 90% coverage)
- Renegotiations (program for debt renegotiations, 80% coverage)
- Other pre-existing programs as a benchmark (up to 80% coverage)

Guarantee multiplier - non-parametric analysis

► How many euros of additional credit are generated by €1 of guarantees for firm i

 $\frac{\Delta \text{credit granted by bank } j}{\text{total granted credit}} = \beta \frac{\text{guaranteed amount by bank } j}{\text{total granted credit}}$

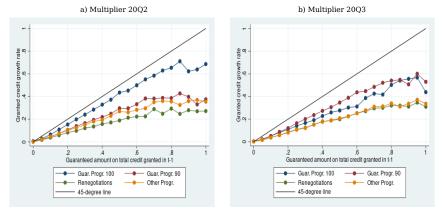
 \circ Full additionality if β is equal to 1 \circ Full substitution if β is equal to 0

 We check that credit substitution occurs within the same bank providing the guaranteed loan. Indeed, very limited substitution across lenders.

Credit additionality across programs

Loan Growth: greater additionality for program 100 in 2020Q2

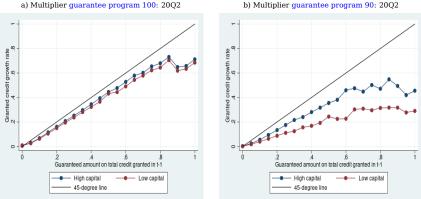
• Estimated guarantee multiplier: slope of the curve



In each period we assign each bank-firm relationship to 20 buckets based on the ratio between the guaranteed amount taken in each quarter and the amount of granted credit at the beginning of the period (from 0 to 1 with a 0.05 interval). For each bucket we compute the average of the growth of granted credit.

Credit additionality: bank capital

The role of bank capital is neglible for fully guaranteed loans while it matters when banks have more "skin in the game"



b) Multiplier guarantee program 90: 2002

In each period we assign each bank-firm relationship to 20 buckets based on the ratio between the guaranteed amount taken in each quarter and the amount of granted credit at the beginning of the period (from 0 to 1 with a 0.05 interval). For each bucket we compute the average of the growth of granted credit. The figure reports different lines for banks with capital ratios above (high capital) or below (low capital) the median level.

Credit additionality across programs

Methodology

```
\begin{split} \Delta Credit_{i,j} = & \alpha GuarLoan_{i,j} * Program Y_{i,j} \\ & + \beta GuarLoan_{i,j} Program Y_{i,j} * GuarAmount_{i,j} + \\ & + FE + \epsilon_{i,j} \end{split} \tag{1}
```

- ► ∆Credit_{i,j}: the change in credit granted by bank j to firm i over the total amount of granted credit to firm i
- GuarLoan_{i,j}: equal to one for guaranteed loans granted by bank j to firm i
- GuarAmount_{i,j}: the ratio of the amount of the guaranteed loan provided by bank j to the total amount of granted credit to firm i
- ProgramY_{i,j}: set of dummies to identify guarantee programs
- FE: different sets of FE (bank, firm or sector and province)

In further steps we interact GuarLoan * GuarAmount with firm and bank characteristics for each program

Credit additionality across guarantee programs

Higher multiplier for fully guaranteed loans in 2020Q2

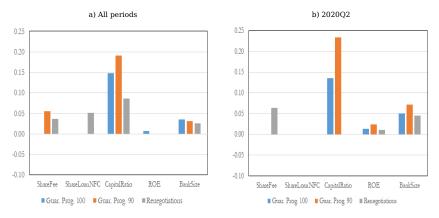
| | (1) | (2) | (3) | (4) | (5) |
|-------------------------------------|-------------|------------|------------|------------|------------|
| | All periods | 2020Q2 | 2020Q3 | 2020Q4 | 2021Q1 |
| GuarLoan x GuarAmount | 0.7263*** | 0.8370*** | 0.6025*** | 0.4845*** | 0.5674*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| GuarLoan x GuarFirm90 x GuarAmount | -0.0996*** | -0.2550*** | 0.0714*** | 0.0733*** | 0.0086 |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) | (0.5626) |
| GuarLoan x GuarFirmRen x GuarAmount | -0.1072*** | -0.1908*** | -0.0535*** | -0.0731*** | -0.0701*** |
| | (0.0000) | (0.0000) | (0.0023) | (0.0000) | (0.0002) |
| GuarLoan x GuarFirm80 x GuarAmount | -0.2334*** | -0.2708*** | -0.1538*** | -0.0739*** | -0.1226*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| Constant | 0.0015*** | 0.0013*** | 0.0036*** | 0.0011*** | -0.0001 |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) | (0.3044) |
| Guar. program dummies | Yes | Yes | Yes | Yes | Yes |
| Sector FE | Yes | Yes | Yes | Yes | Yes |
| Province FE | Yes | Yes | Yes | Yes | Yes |
| Bank FE | Yes | Yes | Yes | Yes | Yes |
| Adj. R-squared | 0.2958 | 0.5117 | 0.2752 | 0.1629 | 0.1393 |
| Observations | 3507628 | 851018 | 877850 | 888597 | 890163 |

The table shows the results of Eq. (1). The dependent variable is $\Delta Credit_{i,j}$. In column (1) sector, province, and bank fixed effects are interacted with quarter dummies. Specific dummies for each guarantee program are not reported. Robust *p*-values in parentheses. * p < .1, ** p < .05, *** p < .01.

Differences in guarantee multipliers across banks

Bank capital levels matter mainly when banks have more "skin in the game"

The impact of an IQR change of each bank characteristic on guarantee multipliers across programs

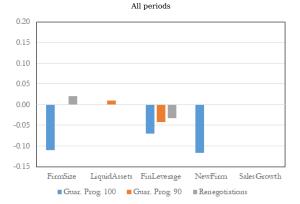


Note. For each variable of the vector *BankCharacteristics* the difference in guarantee multipliers across banks is computed using the coefficient of *GuarLoan×GuarAmount×BankCharacteristics* in Tables for guarantee program 100, guarantee program 90, and renegotiations, respectively, and multiplying it by the inter-quartile range (IQR) of the variable for the sample of banks.

Differences in guarantee multipliers across firms

Low heterogeneity across firms

The impact of an IQR change of each firm characteristic on guarantee multipliers across programs



Note. For each variable of the vector FirmCharacteristics the difference in guarantee multipliers across firms is computed using the coefficient of $GuarLoan \times GuarAmount \times FirmCharacteristics$ in Table for guarantee program 100, guarantee program 90, and renegotiations, respectively, and multiplying it by the inter-quartile range (IQR) of that variable.

Robustness checks

- Selection of borrowers within and across guarantee programs:
 - Pre-trend differences in credit growth between guaranteed and notguaranteed borrowers in 2020Q1
 - 2 Firm characteristics similar across the €30,000 threshold
 - **3** Specification with firm fixed effects
 - Guarantee multipliers for the 100 and 90 programs for strictly comparable borrowers (firm sales btw 500k and 1m).
- Alternative tests for effect of bank characteristics
 - Propensity to provide a guaranteed loan by the most capitalized bank among the lenders of the firm
 - Propensity to provide a guaranteed loan and bank characteristics by adding also a bank FE estimated on Q1-2020
 - Bank-specific credit multipliers for the 90 program to estimate the average difference w.r.t. the 100 program
 - Guarantee multipliers and bank characteristics for firms with multiple program 90 loans from different banks
- > Test cross-interaction btw bank and firm charact.: very limited effects

Drivers of additionality: banks vs. firms

- ► Exploit interest rate differential (*ΔIR*) between existing nonguaranteed loans and guaranteed loans.
 - Firms want to substitute more, the larger the differential, to save on interest expenses, although a higher differential (cheaper new credit) induces a higher demand for loans and therefore more additionaiity)
 - Banks holding other things equal such as the amount of loan substitution and firms credit risk prefer to subsittute less, the higher the differential.
- ► ΔIR is arguably not affected by firms' conditions after Covid: rates on guaranteed loans show weak link to measures of firm riskiness (and those of the 100% program are capped).
- Interact ΔIR with credit multiplier (add also interactions with firm leverage to control for different credit risk).

Drivers of additionality: banks vs. firms

Marginal effect for avg. (per program) values of $\Delta I\!R$ is 8-13 cents less per euro of guarantees

| | (1) | (2) | (3) | (4) | (5) |
|--|-------------|------------|------------|------------|------------|
| | All periods | 2020Q2 | 2020Q3 | 2020Q4 | 2021Q1 |
| | (0.0000) | (0.0000) | (0.0000) | (0.0118) | (0.3789) |
| GL x GA x Δ IR | -2.4729*** | -0.8174* | -4.5766*** | -4.6068*** | -2.8477*** |
| | (0.0000) | (0.0506) | (0.0000) | (0.0000) | (0.0001) |
| GL x GuarFirm90 x GA x Δ IR | -5.3741*** | -8.8586*** | -4.6407*** | -2.7143*** | -2.8256*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| GL x GuarFirmRen x GA x ΔIR | 0.2606 | -0.2382 | -1.1033 | -1.1020* | 1.3481* |
| GL X GUAIFIITIIREII X GA X Δ IR | | | | | |
| | (0.4556) | (0.7941) | (0.1629) | (0.0643) | (0.0782) |
| GL x GuarFirm80 x GA x Δ IR | -1.8675*** | -4.3353*** | 1.0025 | 1.3941** | -1.8443** |
| | (0.0000) | (0.0000) | (0.2723) | (0.0412) | (0.0435) |
| Interaction with FinLeverage | Yes | Yes | Yes | Yes | Yes |
| Guar. program dummies | Yes | Yes | Yes | Yes | Yes |
| Firm FE | Yes | Yes | Yes | Yes | Yes |
| | | | | | |
| Bank FE | Yes | Yes | Yes | Yes | Yes |
| Adj. R-squared | 0.3941 | 0.4596 | 0.4479 | 0.3409 | 0.3113 |
| Observations | 1917046 | 476820 | 483343 | 483185 | 473698 |

Bank and Firm Characteristics associated with receiving/granting a guaranteed loan

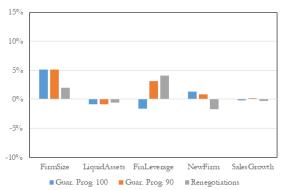
Descriptive analysis of firm and bank characteristics associated with receving/granting a guaranteed loan with a given coverage.

 $D(Guar.LoanProgramY_i) = \beta_1 FirmCharacteristics_i +$ $+ industry_i + province_i + \epsilon_i$ (2)

Likelihood to receive a guaranteed loan by program

Guaranteed loans are more likely for firms with larger size, less liquidity, higher leverage and lower age; but small effects average all progr

Likelihood differences across firms



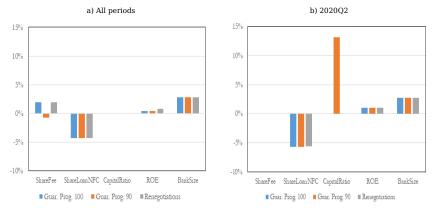
All periods (2020Q2-2021Q1)

For each variable of the vector *FirmCharacteristics*, the likelihood difference is computed using the corresponding coefficient in Table and multiplying it by the inter-quartile range (IQR) of that variable. For program 100 loans only firms with sales below €500k are considered.

Likelihood to provide a guaranteed loan

Bank capital matters in 2020Q2 for program 90

Likelihood differences across banks



For each variable of the vector *BankCharacteristics*, the likelihood difference is computed using the corresponding coefficient in Table and multiplying it by the inter-quartile range (IQR) of that variable.

Conclusions

- Coverage ratios are crucial in providing incentives to banks to originate new credit
- High bank capital ratios are key not only to have sufficient loss absorbing buffers but also to favour the effectiveness of public guarantees at preserving credit access for SMEs
- Small effect of firm risk on credit multipliers: in general, limited heterogeneity of firm characteristics.
- Credit additionality depends substantially on firms' incentives.

ADDITIONAL MATERIAL

FCG guaranteed loans

Credit dynamics for borrowers with and w/o guaranteed loans

| Borrower type | Quarter | Num. of firms | Credit at the start | Credit at the end | Gr.rate of credit (%) | Median gr.rate (%) | Guar. loans |
|-----------------|-------------|---------------|---------------------|-------------------|-----------------------|--------------------|-------------|
| Guar. Borrowers | 2020Q2 | 276,307 | 188 | 207 | 9.95 | 17.39 | 32.2 |
| | 2020Q3 | 151,260 | 182 | 203 | 11.63 | 11.85 | 35.2 |
| | 2020Q4 | 113,341 | 160 | 174 | 8.58 | 8.59 | 30.1 |
| | 2021Q1 | 78,106 | 101 | 110 | 8.09 | 9.02 | 18.4 |
| | All periods | 451,430 | 375 | 442 | 17.83 | 22.71 | 115.9 |
| Other borrowers | 2020Q2 | 709,464 | 483 | 485 | 0.44 | -0.42 | |
| | 2020Q3 | 606,887 | 383 | 380 | -0.60 | -0.42 | |
| | 2020Q4 | 549,672 | 318 | 317 | -0.31 | -0.85 | |
| | 2021Q1 | 521,863 | 297 | 292 | -1.77 | -0.96 | |
| | All periods | 486,161 | 287 | 281 | -1.9 | -3.16 | |

Table: FCG guaranteed loans for borrowers

For each quarter, the table reports the number of firms, the amounts of credit granted (i.e. the sum of outstanding and loan commitments), the growth rate, and the median growth rate for borrowers with records in the Italian Credit Registry with no non-performing exposure. Borrowers are divided into two groups: those that received at least one loan covered by the FCG guarantee in that quarter (*Guar. Borrowers*) and other borrowers (excluding firms with revenues above \in 50 million). The last column reports the amount of guaranteed loans to the former group. Credit amounts are indicated in billion EUR.

Summary statistics

| | mear | | · 1 | - | 75 | sd | N |
|---------------------|-----------|--------|--------|-------|-------|-------|----------|
| D(GuaranteedLoa | | | | | 000 | 0.296 | 3,721,6 |
| Δ Credit | 0.016 | 6 0.00 | 0 -0.0 | 04 0. | 000 | 0.114 | 3,526,5 |
| | | | | | | | |
| | | mean | median | p25 | p75 | sd | Ν |
| GuarAmount | | 0.018 | 0.000 | 0.000 | 0.000 | 0.087 | 3,702,9 |
| GuarFirm100 | | 0.091 | 0.000 | 0.000 | 0.000 | | 3,721,6 |
| GuarFirm90 | | 0.117 | 0.000 | 0.000 | 0.000 | 0.321 | 3,721,6 |
| GuarFirm80 | | 0.108 | 0.000 | 0.000 | 0.000 | 0.311 | 3,721,6 |
| GuarFirmRen | | 0.074 | 0.000 | 0.000 | 0.000 | 0.261 | 3,721,6 |
| D(GuarLoan in prev. | quarters) | 0.181 | 0.000 | 0.000 | 0.000 | 0.385 | 3,721,6 |
| | | | | | | | |
| | mean | median | P=- | p7 | | sd | Ν |
| ShareFee | 0.333 | 0.372 | 0.259 | 0.3 | 79 | 0.079 | 3,057,00 |
| ShareLoanNFC | 0.090 | 0.095 | 0.032 | 0.2 | 02 | 0.137 | 3,057,00 |
| CapitalRatio | 0.073 | 0.071 | 0.066 | 0.0 | 79 | 0.019 | 3,057,00 |
| ROE | 0.046 | 0.075 | 0.039 | 0.0 | 87 | 0.120 | 3,057,00 |
| BankSize | 24.505 | 25.093 | 22.003 | 1 27. | 198 | 2.442 | 3,057,00 |
| HighCapBank | 0.182 | 0.000 | 0.000 | 0.0 | 00 | 0.386 | 664,67 |
| | | | | | | | |
| | | median | p25 | p7. | | sd | Ν |
| FirmSize | 7.255 | 7.283 | 6.155 | 8.43 | | 1.673 | 3,659,5 |
| LiquidAssets | 0.331 | 0.096 | 0.021 | 0.32 | 24 (| 0.678 | 3,719,3 |
| FinLeverage | 0.198 | 0.131 | 0.000 | 0.35 | | 0.219 | 3,715,8 |
| NewFirm | 0.034 | 0.000 | 0.000 | 0.00 | 00 (| 0.181 | 3,721,6 |
| SalesGrowth | 0.079 | 0.038 | -0.044 | 0.16 | 32 (|).346 | 3,687,2 |

Propensity to receive a guaranteed loan

Guaranteed loans are more likely for firms with larger size, less liquidity, higher leverage, lower age, lower sales growth, and higher usage of credit lines back

| | (1) |
|-----------------------|----------------|
| | All periods |
| FirmSize | 0.0176*** |
| | (0.0000) |
| LiquidAssets | -0.0552*** |
| | (0.0000) |
| | |
| FinLeverage | 0.0674^{***} |
| | (0.0000) |
| NewFirm | 0.0224*** |
| | (0.0000) |
| SalesGrowth | -0.0041*** |
| | (0.0000) |
| Δ Credit2020Q1 | 0.2726*** |
| Acrealize 2020Q1 | |
| | (0.0000) |
| Constant | 0.1138*** |
| | (0.0000) |
| Sector FE | Yes |
| Province FE | Yes |
| Adj. R-squared | 0.1043 |
| Observations | 1286100 |

Robust p-values in parentheses. * p < .1, ** p < .05, *** p < .01.

Propensity to receive a guaranteed loan by program



| | (1) | (2) | (3) | (4) |
|---|-----------------|-----------------|-----------------|-----------------|
| | Guar.Prog.100 | Guar.Prog.90 | Ren. | Other Prog. |
| FirmSize | 0.0395*** | 0.0398*** | 0.0157*** | 0.0205*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| LiquidAssets | -0.0286*** | -0.0279*** | -0.0205*** | -0.0298*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| FinLeverage | -0.0528*** | 0.0888*** | 0.1168*** | 0.1389*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| NewFirm | 0.0132*** | 0.0081*** | -0.0170*** | -0.0179*** |
| | (0.0000) | (0.0006) | (0.0000) | (0.0000) |
| SalesGrowth | -0.0101*** | 0.0100*** | -0.0163*** | -0.0100*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| ΔCredit2020Q1 | 0.2864*** | 0.0921*** | -0.0020*** | 0.0059*** |
| | (0.0000) | (0.0000) | (0.0067) | (0.0000) |
| D(GuarLoan in prev. quarters) | 0.0968*** | -0.0330*** | -0.0583*** | -0.0520*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| D(GuarLoan in prev. quarters) x FirmSize | -0.0325*** | 0.0051*** | 0.0093*** | 0.0092*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| D(GuarLoan in prev. quarters) x LiquidAssets | 0.0256*** | 0.0077*** | -0.0015* | 0.0009 |
| | (0.0000) | (0.0000) | (0.0868) | (0.4196) |
| D(GuarLoan in prev. quarters) x FinLeverage | 0.0550*** | -0.0404*** | -0.0102*** | -0.0205*** |
| | (0.0000) | (0.0000) | (0.0075) | (0.0000) |
| D(GuarLoan in prev. quarters) x NewFirm | -0.0057** | 0.0108** | 0.0054** | 0.0140*** |
| | (0.0223) | (0.0110) | (0.0420) | (0.0001) |
| D(GuarLoan in prev. quarters) x SalesGrowth | 0.0128*** | 0.0184*** | -0.0019 | 0.0022 |
| | (0.0000) | (0.0000) | (0.3221) | (0.3386) |
| D(GuarLoan in prev. quarters) x Δ Credit2020Q1 | -0.2857*** | -0.0982*** | -0.0262*** | -0.0480*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| Constant | -0.0444*** | -0.2146*** | -0.0752*** | -0.0836*** |
| Sector FF | (0.0000) Yes | (0.0000) Yes | (0.0000) Yes | (0.0000) Yes |
| Sector FE Province FE | | | | |
| Province FE Adj. R-squared | Yes 0.2478 | Yes 0.0441 | Yes 0.0359 | Yes 0.0340 |
| Adj. K-squared Observations | 704300 | 944975 | 944975 | 944975 |
| JDservations | 704300 | 944975 | 944975 | 944975 |

The table shows the results of Eq. (2). The dependent variable is $D(GuaranteedLoanProgramY_{i,j})$. Robust *p*-values in parentheses. * p < .1, ** p < .05, *** p < .01.

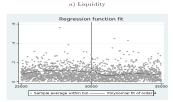
Propensity to provide a guaranteed loan by program

| | (1) All periods | (2) 2020O2 | (3) 202003 | (4) 202004 | (5) 202101 |
|--------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|
| ShareFee | 0.1982* | 0.2012 | 0.2721** | 0.1291 | 0.2011** |
| | (0.0876) | (0.1732) | (0.0190) | (0.4117) | (0.0472) |
| ShareLoanNFC | -0.1546** (0.0168) | -0.2050"" (0.0147) | -0.1320** (0.0422) | -0.0260 (0.7469) | -0.0821 (0.1105) |
| CapitalRatio | -0.2341 | -0.8428 | 0.8828* | -0.0378 | -0.0837 |
| | (0.5820) | (0.1144) | (0.0960) | (0.9464) | (0.8425) |
| ROE | 0.0852* | 0.1959*** | -0.0754 (0.5422) | 0.0504 (0.4427) | 0.1147*** |
| lankSize | 0.0163*** | 0.0160*** | 0.0140*** | 0.0131*** | 0.0215*** |
| Lainkaisa | (0.0000) | (0.0001) | (0.0003) | (0.0033) | (0.0000) |
| MainLender | 0.0889*** | 0.0940*** | 0.0959*** | 0.0825*** | 0.0675*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| ACredit2020Q1 | 0.1364*** | 0.1086* | 0.1516** (0.0126) | 0.2176*** | 0.0504 (0.4245) |
| luarFirm90 x ShareFee | -0.2674== | -0.2126 | -0.2366* | -0.3056 | -0.4470 |
| | (0.0477) | (0.3704) | (0.0570) | (0.0399) | (0.0005) |
| luarFirm90 x ShareLoanNFC | -0.0280 (0.7749) | -0.1230 (0.4857) | -0.0082 (0.9150) | -0.0908 (0.2631) | -0.0188 (0.8119) |
| luarFirm90 x CapitalRatio | (0.7749) | (0.4857) | 0.3283 | 0.4419 | -0.2854 |
| uarramoo x capitalkatio | (0.1651) | (0.0456) | (0.6374) | (0.5357) | -0.2854 (0.5996) |
| luarFirm90 x ROE | -0.0092 | -0.1414 | 0.1529*** | 0.0165 | -0.0543* |
| | (0.8123) | (0.1416) | (0.0088) | (0.6037) | (0.0537) |
| luarFirm90 x BankSize | 0.0073 | 0.0198 (0.2439) | 0.0033 | 0.0061 (0.3257) | 0.0038 |
| luarFirm90 x MainLender | 0.0060 | 0.0461*** | 0.0002 | -0.0196* | -0.0112 |
| | (0.4717) | (0.0048) | (0.9745) | (0.0595) | (0.3311) |
| luarFirm90 x ACredit2020Q1 | -0.2296*** (0.0000) | 0.0596 (0.5913) | -0.3047*** | -0.4027*** | -0.1131* (0.0663) |
| uarFirmBen x ShareFee | 0.3688 | 0.2154 | 0.3669 | 0.6089** | 0.6337 |
| | (0.1219) | (0.2601) | (0.2841) | (0.0419) | (0.1202) |
| uarFirmRen x ShareLoanNFC | 0.2237 | 0.3822** | 0.3199* | 0.0496 | 0.0592 |
| | (0.1063) | (0.0112) | (0.0932) | (0.7367) | (0.7479) |
| iuarFirmRen x CapitalRatio | -0.3956 (0.5114) | -0.8842 (0.2456) | -0.3331 (0.6493) | -0.5099 (0.5956) | 0.4198 (0.6686) |
| uarFirmBen x BOE | -0.3528*** | -0.1972 | -0.2714 | -0.3761**** | -0.3447*** |
| | (0.0092) | (0.2196) | (0.1074) | (0.0007) | (0.0006) |
| luarFirmRen x BankSize | 0.0023 | -0.0092 (0.1981) | 0.0017 (0.8474) | -0.0009 (0.9166) | 0.0049 (0.6734) |
| uarFirmBen x MainLender | 0.0551 | 0.0796*** | 0.0718 | 0.0533 | 0.0076 |
| uarramken & MainLender | (0.0000) | (0.0000) | (0.0000) | (0.0000) | (0.6581) |
| luarFirmRen x ACredit2020Q1 | -0.1787 | 0.3822 | 0.1401 | -0.3426*** | -0.2566 |
| | (0.1231) | (0.1469) | (0.2523) | (0.0002) | (0.1101) |
| JuarFirm80 x ShareFee | -0.3566 (0.1268) | -0.1026 (0.4771) | -0.3980 (0.2809) | -0.6372** (0.0237) | -0.6146 (0.1329) |
| uarFirm89 x ShareLoanNFC | -0.0098 | 0.0017 | -0.0295 | -0.0756 | 0.0262 |
| | (0.9180) | (0.9851) | (0.8299) | (0.5050) | (0.8576) |
| luarFirm80 x CapitalRatio | -0.5499 (0.3772) | -0.3151 (0.6607) | -1.1895 (0.1870) | -0.9221 (0.2129) | -0.6133 (0.6015) |
| uarFirm90 x POF | (0.3772) 0.0786* | (0.6607) 0.0679 | (0.1870) | (0.2129) | (0.6015) |
| marpumato x ROE | 0.0786* (0.0926) | 0.0679 (0.1718) | 0.0662 (0.4670) | 0.0638 (0.2213) | 0.0426 (0.5343) |
| luarFirm80 x BankSize | 0.0017 | -0.0091 | 0.0012 | 0.0175** | 0.0052 |
| | (0.7657) | (0.1057) | (0.9151) | (0.0301) | (0.6341) |
| uarFirm80 x MainLender | 0.0313*** (0.0000) | 0.0144 (0.1519) | 0.0477*** (0.0035) | 0.0279** (0.0421) | 0.0461**** |
| uarFirm80 x ACredit202001 | -0.1439*** | -0.0265 | -0.1925** | -0.2790*** | -0.0516 |
| | (0.0027) | (0.7733) | (0.0212) | (0.0001) | (0.4772) |
| Constant | -0.2612= | -0.2135 | -0.2211 | -0.2835 | -0.3904 |
| firm PE | (0.0543) Yes | (0.3662) Yes | (0.1256) Yes | (0.0003) Yes | (0.0001) Yes |
| Adj. R-squared Observations | 0.1918 | 0.1834 197774 | 0.1956 | 0.2024 | 0.2004 |

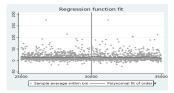
The table shows the results of Eq. (??). The dependent variable is $D(GuaranteedLoanProgramY_{i,j})$. Robust *p*-values in parentheses. * p < .1, ** p < .05, *** p < .01.

Firm characteristics

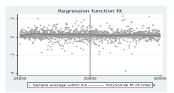
back



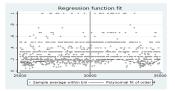
c) Interest Coverage Ratio







d) Dummy Bad Z-Score=1



Differences in guarantee multipliers across banks Program 100 back

| | | (2) | (0) | | (8) |
|--------------------------------------|-------------|-----------|-----------|-----------|--------------|
| | (1) | (2) | (3) | (4) | (5) |
| | All periods | 2020Q2 | 2020Q3 | 2020Q4 | 2021Q1 |
| GuarLoan x GuarAmount | -0.2022 | -0.3837** | -0.0161 | -0.1051 | 0.4181^{*} |
| | (0.1499) | (0.0323) | (0.9463) | (0.6463) | (0.0941) |
| GuarLoan x GuarAmount x ShareFee | 0.3514 | 0.3424 | 0.1626 | 0.2170 | 0.2238 |
| | (0.2052) | (0.2844) | (0.6538) | (0.4641) | (0.6174) |
| GuarLoan x GuarAmount x ShareLoanNFC | -0.1225 | -0.1885 | 0.1883 | -0.2878* | -0.0314 |
| | (0.3068) | (0.2200) | (0.3111) | (0.0902) | (0.9098) |
| GuarLoan x GuarAmount x CapitalRatio | 2.7462*** | 2.4986** | 3.5197*** | 4.0247** | -2.0942 |
| | (0.0002) | (0.0139) | (0.0015) | (0.0115) | (0.2938) |
| GuarLoan x GuarAmount x ROE | 0.1305** | 0.2658*** | 0.0645 | -0.2731** | 0.0923 |
| | (0.0463) | (0.0067) | (0.4954) | (0.0378) | (0.5678) |
| GuarLoan x GuarAmount x BankSize | 0.0207*** | 0.0294*** | 0.0137 | 0.0132 | 0.0105 |
| | (0.0008) | (0.0004) | (0.1192) | (0.1462) | (0.4620) |
| Rel. Controls | Yes | Yes | Yes | Yes | Yes |
| Guar. program dummies | Yes | Yes | Yes | Yes | Yes |
| GuarLoan x BankVar | Yes | Yes | Yes | Yes | Yes |
| Firm FE | Yes | Yes | Yes | Yes | Yes |
| Bank FE | Yes | Yes | Yes | Yes | Yes |
| Adj. R-squared | 0.5120 | 0.5656 | 0.4586 | 0.4109 | 0.4511 |
| Observations | 144274 | 93988 | 27903 | 15918 | 6465 |

The table shows the results of Eq. (1) by including an interaction with bank characteristics. Robust *p*-values in parentheses. * p < .1, ** p < .05, *** p < .01.

Differences in guarantee multipliers across banks Program 90 back

| | (1) | (2) | (3) | (4) | (5) |
|--------------------------------------|-------------|------------|-----------|-----------|-----------|
| | All periods | 2020Q2 | 2020Q3 | 2020Q4 | 2021Q1 |
| GuarLoan x GuarAmount | -0.2638 | -0.9801*** | 0.1310 | -0.1405 | -0.1575 |
| | (0.1831) | (0.0047) | (0.3884) | (0.4844) | (0.3704) |
| GuarLoan x GuarAmount x ShareFee | 0.5534** | 0.4107 | 0.3826 | 0.4121 | 1.2514*** |
| | (0.0446) | (0.4025) | (0.1203) | (0.1144) | (0.0000) |
| GuarLoan x GuarAmount x ShareLoanNFC | -0.0815 | -0.1652 | 0.0542 | -0.1029 | -0.0945 |
| | (0.3953) | (0.4011) | (0.6066) | (0.2825) | (0.4254) |
| GuarLoan x GuarAmount x CapitalRatio | 3.5376*** | 4.3214*** | 2.6161*** | 4.0476*** | 3.4090*** |
| | (0.0000) | (0.0014) | (0.0026) | (0.0000) | (0.0003) |
| GuarLoan x GuarAmount x ROE | 0.0659 | 0.4808** | 0.1859*** | -0.0398 | -0.2873** |
| | (0.3928) | (0.0178) | (0.0044) | (0.7368) | (0.0158) |
| GuarLoan x GuarAmount x BankSize | 0.0182*** | 0.0414*** | 0.0100** | 0.0134** | 0.0046 |
| | (0.0008) | (0.0000) | (0.0243) | (0.0174) | (0.5045) |
| Rel. Controls | Yes | Yes | Yes | Yes | Yes |
| Guar. program dummies | Yes | Yes | Yes | Yes | Yes |
| GuarLoan x BankVar | Yes | Yes | Yes | Yes | Yes |
| Firm FE | Yes | Yes | Yes | Yes | Yes |
| Bank FE | Yes | Yes | Yes | Yes | Yes |
| Adj. R-squared | 0.6014 | 0.5911 | 0.6582 | 0.5617 | 0.5528 |
| Observations | 284878 | 74451 | 95849 | 69111 | 45467 |

The table shows the results of Eq. (1) by including an interaction with bank characteristics. Robust *p*-values in parentheses. * p < .1, ** p < .05, *** p < .01.

Differences in guarantee multipliers across banks Renegotiations (back)

| | (1) | (2) | (3) | (4) | (5) |
|--------------------------------------|-------------|-----------|-----------|------------|----------|
| | All periods | 2020Q2 | 2020Q3 | 2020Q4 | 2021Q1 |
| GuarLoan x GuarAmount | -0.1343 | -0.6045** | -0.0559 | 0.0132 | 0.2541* |
| | (0.3045) | (0.0286) | (0.7265) | (0.9254) | (0.0560) |
| GuarLoan x GuarAmount x ShareFee | 0.3653* | 0.6486* | 0.3847 | 0.1264 | 0.3508* |
| | (0.0791) | (0.0845) | (0.1001) | (0.5209) | (0.0670) |
| GuarLoan x GuarAmount x ShareLoanNFC | 0.1853* | -0.0908 | 0.2915*** | 0.2214* | 0.3122** |
| | (0.0505) | (0.4939) | (0.0050) | (0.0640) | (0.0104) |
| GuarLoan x GuarAmount x CapitalRatio | 1.5960*** | 1.9319 | 1.4179 | 1.9610*** | 1.0176 |
| | (0.0070) | (0.1213) | (0.1164) | (0.0021) | (0.1790) |
| GuarLoan x GuarAmount x ROE | -0.0478 | 0.2179* | 0.0767 | -0.2416*** | -0.1122 |
| | (0.2930) | (0.0718) | (0.1816) | (0.0000) | (0.1080) |
| GuarLoan x GuarAmount x BankSize | 0.0148*** | 0.0262** | 0.0140*** | 0.0106** | 0.0004 |
| | (0.0023) | (0.0189) | (0.0074) | (0.0460) | (0.9436) |
| Rel. Controls | Yes | Yes | Yes | Yes | Yes |
| Guar. program dummies | Yes | Yes | Yes | Yes | Yes |
| GuarLoan x BankVar | Yes | Yes | Yes | Yes | Yes |
| Firm FE | Yes | Yes | Yes | Yes | Yes |
| Bank FE | Yes | Yes | Yes | Yes | Yes |
| Adj. R-squared | 0.4927 | 0.4996 | 0.5428 | 0.4557 | 0.4691 |
| Observations | 195778 | 32398 | 60841 | 64490 | 38049 |

The table shows the results of Eq. (1) by including an interaction with bank characteristics. Robust *p*-values in parentheses. * p < .1, ** p < .05, *** p < .01.

Differences in guarantee multipliers across firms

back

| | (1) | (2) | (3) | (4) |
|--------------------------------------|---------------|--------------|------------|------------|
| | Guar.Prog.100 | Guar.Prog.90 | Ren. | Other Prog |
| GuarLoan x GuarAmount | 1.2108*** | 0.6438*** | 0.4383*** | 0.3799*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| GuarLoan x GuarAmount x FirmSize | -0.0851*** | -0.0021 | 0.0119*** | 0.0159*** |
| | (0.0000) | (0.6394) | (0.0013) | (0.0000) |
| GuarLoan x GuarAmount x LiquidAssets | 0.0318 | 0.0339** | 0.0212 | -0.0015 |
| | (0.1631) | (0.0109) | (0.1488) | (0.9240) |
| GuarLoan x GuarAmount x FinLeverage | -0.2000*** | -0.1214*** | -0.1136*** | -0.0945*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| GuarLoan x GuarAmount x NewFirm | -0.1165** | -0.0725 | 0.0018 | -0.0148 |
| | (0.0262) | (0.1417) | (0.9624) | (0.7493) |
| GuarLoan x GuarAmount x SalesGrowth | 0.0138 | -0.0163 | 0.0359** | 0.0183 |
| | (0.6336) | (0.3934) | (0.0201) | (0.2732) |
| GuarLoan | 0.0373*** | 0.0236*** | -0.0145*** | 0.0056 |
| | (0.0000) | (0.0000) | (0.0010) | (0.2474) |
| GuarLoan x FirmSize | -0.0032*** | -0.0023*** | 0.0009* | -0.0013** |
| | (0.0000) | (0.0003) | (0.0642) | (0.0177) |
| GuarLoan x LiquidAssets | 0.0016 | 0.0088*** | 0.0090*** | 0.0058* |
| | (0.5472) | (0.0023) | (0.0040) | (0.0871) |
| GuarLoan x FinLeverage | -0.0060* | -0.0087** | 0.0043 | 0.0046 |
| | (0.0543) | (0.0174) | (0.1397) | (0.1649) |
| GuarLoan x NewFirm | 0.0182** | 0.0323*** | 0.0072 | 0.0117 |
| | (0.0116) | (0.0026) | (0.4564) | (0.3280) |
| GuarLoan x SalesGrowth | 0.0037 | 0.0079** | 0.0023 | 0.0028 |
| | (0.2188) | (0.0131) | (0.3865) | (0.3293) |
| Constant | 0.0035*** | 0.0025*** | 0.0020*** | 0.0015*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| Firm FE | Yes | Yes | Yes | Yes |
| Bank FE | Yes | Yes | Yes | Yes |
| Rel. Controls | Yes | Yes | Yes | Yes |
| Adj. R-squared | 0.5403 | 0.5922 | 0.4894 | 0.4925 |
| Observations | 186229 | 350916 | 337058 | 236362 |

The table shows the results of Eq. (1) by including an interaction with firm characteristics. Robust *p*-values in parentheses. * p < .1, ** p < .05, *** p < .01.

Credit growth in 2020Q1

No significant differences across borrowers before the introduction of guarantee schemes back

| | (1) | (2) | (3) | (4) | (5) | (6) |
|----------------------|-----------|-------------|-----------------|------------|-------------|-----------------|
| | All firms | Guar. firms | Non-guar. firms | All firms | Guar. firms | Non-guar. firms |
| ShareFee | 0.0138** | 0.0159** | 0.0091** | | | |
| | (0.0265) | (0.0257) | (0.0446) | | | |
| ShareLoanNFC | -0.0009 | -0.0009 | -0.0014 | | | |
| | (0.7613) | (0.8054) | (0.6012) | | | |
| CapitalRatio | 0.0277* | 0.0364* | 0.0109 | | | |
| | (0.0944) | (0.0711) | (0.3880) | | | |
| ROE | -0.0026 | -0.0028 | -0.0023 | | | |
| | (0.1907) | (0.1561) | (0.2712) | | | |
| BankSize | -0.0003* | -0.0004** | -0.0002* | | | |
| | (0.0518) | (0.0375) | (0.0728) | | | |
| MainLender | 0.0032*** | 0.0037*** | 0.0023*** | 0.0013*** | 0.0029*** | -0.0013*** |
| | (0.0001) | (0.0002) | (0.0004) | (0.0000) | (0.0000) | (0.0021) |
| ShareLoanCommittment | 0.0163*** | 0.0174*** | 0.0146*** | 0.0116*** | 0.0155*** | 0.0073*** |
| | (0.0000) | (0.0000) | (0.0000) | (0.0000) | (0.0000) | (0.0000) |
| FirmSize | | | | 0.0027*** | 0.0028*** | 0.0025*** |
| | | | | (0.0000) | (0.0000) | (0.0000) |
| LiquidAssets | | | | -0.0028*** | -0.0031*** | -0.0011*** |
| | | | | (0.0000) | (0.0000) | (0.0000) |
| FinLeverage | | | | -0.0057*** | -0.0066*** | -0.0056*** |
| | | | | (0.0000) | (0.0000) | (0.0000) |
| NewFirm | | | | 0.0128*** | 0.0138*** | 0.0093*** |
| | | | | (0.0000) | (0.0000) | (0.0000) |
| SalesGrowth | | | | 0.0070*** | 0.0085*** | 0.0048*** |
| | | | | (0.0000) | (0.0000) | (0.0000) |
| Constant | -0.0061* | -0.0052 | -0.0077*** | -0.0250*** | -0.0255*** | -0.0239*** |
| | (0.0706) | (0.1657) | (0.0055) | (0.0000) | (0.0000) | (0.0000) |
| Firm FE | Yes | Yes | Yes | No | No | No |
| Sector FE | No | No | No | Yes | Yes | Yes |
| Province FE | No | No | No | Yes | Yes | Yes |
| Bank FE | No | No | No | Yes | Yes | Yes |
| Adj. R-squared | 0.1394 | 0.1533 | 0.1015 | 0.0080 | 0.0099 | 0.0066 |
| Observations | 742192 | 512003 | 230189 | 746973 | 515210 | 231732 |

The table shows the results of a regression model estimated by considering all firms (columns 1 and 4), only borrowers that will request a guaranteed loan in the following quarters (columns 2 and 5), and only firms that will not request a guaranteed loan until 2021Q1 (columns 3 and 6), respectively. The dependent variable is $\Delta Credit_{i,i}$ in 2020Q1. Robust *p*-values in parentheses. * p < .1, ** p < .05, *** p < .01.