

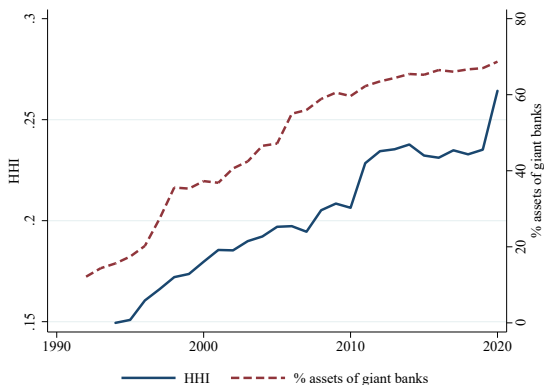
Bank Concentration and Monetary Policy Pass-Through

Isabel Gödl-Hanisch
LMU Munich

EEA-ESEM Milano
August 24, 2022

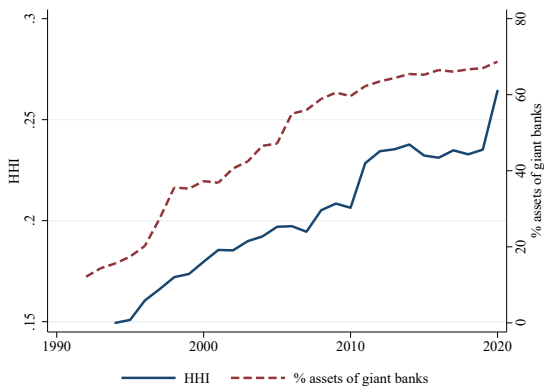
Motivation: Rise in U.S. Bank Concentration

1. **Local** Herfindahl-Hirschman Index (HHI) increased from 15% to 26%
2. Asset share of **giant** banks increased from 10% to 60%



Motivation: Rise in U.S. Bank Concentration

1. **Local** Herfindahl-Hirschman Index (HHI) increased from 15% to 26%
2. Asset share of **giant** banks increased from 10% to 60%



Research Question

Research question:

How does rising bank concentration alter monetary transmission?

1. Market power channel:

⇒ Local bank concentration → markup → pass-through

2. Capital allocation channel:

⇒ Bank capital regulation → marginal cost → pass-through

Research Question

Research question:

How does rising bank concentration alter monetary transmission?

1. Market power channel:

⇒ Local bank concentration → markup → pass-through

2. Capital allocation channel:

⇒ Bank capital regulation → marginal cost → pass-through

Research Question

Research question:

How does rising bank concentration alter monetary transmission?

1. Market power channel:

⇒ Local bank concentration → markup → pass-through

2. Capital allocation channel:

⇒ Bank capital regulation → marginal cost → pass-through

Research Question

Research question:

How does rising bank concentration alter monetary transmission?

1. Market power channel:

⇒ Local bank concentration → markup → pass-through

2. Capital allocation channel:

⇒ Bank capital regulation → marginal cost → pass-through

This Paper in a Nutshell

1. Uses **granular** deposit and loan rate data from *RateWatch* to quantify
 - Cross-sectional **pass-through** of monetary shocks to loan rates
 - Contribution of **local** bank concentration and **bank** capitalization
2. Uses theoretical model to rationalize empirical findings
 - Accounts for differences across banks and markets
 - Explicit modeling of bank market power and capital ratios
3. Uses quantitative framework to assess macroeconomic impact
 - Embeds theoretical model into New Keynesian model
 - Simulates changes in transmission due to rising bank concentration

This Paper in a Nutshell

1. Uses **granular** deposit and loan rate data from *RateWatch* to quantify
 - o Cross-sectional **pass-through** of monetary shocks to loan rates
 - o Contribution of **local** bank concentration and **bank** capitalization
2. Uses theoretical model to rationalize empirical findings
 - o Accounts for differences across banks and markets
 - o Realistic modeling of bank market power and capital ratios
3. Uses quantitative framework to assess macroeconomic impact
 - o Embeds theoretical model into New Keynesian model
 - o Examines changes in macroeconomic data including bank concentration

This Paper in a Nutshell

1. Uses **granular** deposit and loan rate data from *RateWatch* to quantify
 - Cross-sectional **pass-through** of monetary shocks to loan rates
 - Contribution of **local** bank concentration and **bank** capitalization
2. Uses theoretical model to rationalize empirical findings
 - Accounts for differences across banks and markets
 - Detailed modeling of bank market power and capital ratios
3. Uses quantitative framework to assess macroeconomic impact
 - Embeds theoretical model into New Keynesian model
 - Examines changes in macroeconomic outcomes from policy experiments

This Paper in a Nutshell

1. Uses **granular** deposit and loan rate data from *RateWatch* to quantify
 - Cross-sectional **pass-through** of monetary shocks to loan rates
 - Contribution of **local** bank concentration and **bank** capitalization
2. Uses theoretical model to rationalize empirical findings
 - Accounts for differences across banks and markets
 - Detailed modeling of bank market power and capital ratios
3. Uses quantitative framework to assess macroeconomic impact
 - Embeds theoretical model into New Keynesian model
 - Examines changes in macroeconomic outcomes from policy experiments

This Paper in a Nutshell

1. Uses **granular** deposit and loan rate data from *RateWatch* to quantify
 - Cross-sectional **pass-through** of monetary shocks to loan rates
 - Contribution of **local** bank concentration and **bank** capitalization
2. Uses theoretical model to rationalize empirical findings
 - Accounts for differences across **banks** and **branches**
 - Explicit modeling of bank market power and capital ratios
3. Uses quantitative framework to assess macroeconomic impact
 - Embeds theoretical model into New Keynesian model
 - Shows channels by which monetary shocks affect bank capitalization

This Paper in a Nutshell

1. Uses **granular** deposit and loan rate data from *RateWatch* to quantify
 - Cross-sectional **pass-through** of monetary shocks to loan rates
 - Contribution of **local** bank concentration and **bank** capitalization
2. Uses theoretical model to rationalize empirical findings
 - Accounts for differences across **banks** and **branches**
 - Explicit modeling of bank market power and capital ratios
3. Uses quantitative framework to assess macroeconomic impact

This Paper in a Nutshell

1. Uses **granular** deposit and loan rate data from *RateWatch* to quantify
 - Cross-sectional **pass-through** of monetary shocks to loan rates
 - Contribution of **local** bank concentration and **bank** capitalization
2. Uses theoretical model to rationalize empirical findings
 - Accounts for differences across **banks** and **branches**
 - Explicit modeling of bank market power and capital ratios
3. Uses quantitative framework to assess macroeconomic impact

This Paper in a Nutshell

1. Uses **granular** deposit and loan rate data from *RateWatch* to quantify
 - Cross-sectional **pass-through** of monetary shocks to loan rates
 - Contribution of **local** bank concentration and **bank** capitalization
2. Uses theoretical model to rationalize empirical findings
 - Accounts for differences across **banks** and **branches**
 - Explicit modeling of bank market power and capital ratios
3. Uses quantitative framework to assess macroeconomic impact

This Paper in a Nutshell

1. Uses **granular** deposit and loan rate data from *RateWatch* to quantify
 - Cross-sectional **pass-through** of monetary shocks to loan rates
 - Contribution of **local** bank concentration and **bank** capitalization
2. Uses theoretical model to rationalize empirical findings
 - Accounts for differences across **banks** and **branches**
 - Explicit modeling of bank market power and capital ratios
3. Uses quantitative framework to assess macroeconomic impact
 - Embeds theoretical model into New Keynesian model
 - Quantify change in transmission due to **rising** bank concentration
 - **Decomposition** into market power and capital allocation channels

This Paper in a Nutshell

1. Uses **granular** deposit and loan rate data from *RateWatch* to quantify
 - Cross-sectional **pass-through** of monetary shocks to loan rates
 - Contribution of **local** bank concentration and **bank** capitalization
2. Uses theoretical model to rationalize empirical findings
 - Accounts for differences across **banks** and **branches**
 - Explicit modeling of bank market power and capital ratios
3. Uses quantitative framework to assess macroeconomic impact
 - Embeds theoretical model into New Keynesian model
 - Quantify change in transmission due to **rising** bank concentration
 - **Decomposition** into market power and capital allocation channels

This Paper in a Nutshell

1. Uses **granular** deposit and loan rate data from *RateWatch* to quantify
 - Cross-sectional **pass-through** of monetary shocks to loan rates
 - Contribution of **local** bank concentration and **bank** capitalization
2. Uses theoretical model to rationalize empirical findings
 - Accounts for differences across **banks** and **branches**
 - Explicit modeling of bank market power and capital ratios
3. Uses quantitative framework to assess macroeconomic impact
 - Embeds theoretical model into New Keynesian model
 - Quantify change in transmission due to **rising** bank concentration
 - **Decomposition** into market power and capital allocation channels

This Paper in a Nutshell

1. Uses **granular** deposit and loan rate data from *RateWatch* to quantify
 - Cross-sectional **pass-through** of monetary shocks to loan rates
 - Contribution of **local** bank concentration and **bank** capitalization
2. Uses theoretical model to rationalize empirical findings
 - Accounts for differences across **banks** and **branches**
 - Explicit modeling of bank market power and capital ratios
3. Uses quantitative framework to assess macroeconomic impact
 - Embeds theoretical model into New Keynesian model
 - Quantify change in transmission due to **rising** bank concentration
 - **Decomposition** into market power and capital allocation channels

Main Findings

1. Empirical results show that policy rate pass-through to loan rates

- Is larger for *branches* in high vs. low concentration markets ($\sim 2\times$)
- Is larger for *banks* with low vs. high capital ratio ($\sim 1.5\times$)

2. Quantitative framework reveals that rising bank concentration

→ Amplifies monetary transmission to real economy

→ Depresses effect on nominal variables

→ Causes the Phillips curve

Main Findings

1. **Empirical results** show that policy rate pass-through to loan rates
 - Is larger for *branches* in high vs. low concentration markets ($\sim 2\times$)
 - Is larger for *banks* with low vs. high capital ratio ($\sim 1.5\times$)
2. Quantitative framework reveals that rising bank concentration

→ Amplifies monetary transmission to real economy

→ Depresses most important variables

→ Causes US PPP puzzle

Main Findings

1. **Empirical results** show that policy rate pass-through to loan rates
 - Is larger for *branches* in high vs. low concentration markets ($\sim 2\times$)
 - Is larger for *banks* with low vs. high capital ratio ($\sim 1.5\times$)
2. Quantitative framework reveals that rising bank concentration

→ Higher policy rate sensitivity to real economy

→ Downward-sloping demand curves

→ Higher β → higher α

Main Findings

1. **Empirical results** show that policy rate pass-through to loan rates
 - Is larger for *branches* in high vs. low concentration markets ($\sim 2\times$)
 - Is larger for *banks* with low vs. high capital ratio ($\sim 1.5\times$)
2. Quantitative framework reveals that rising bank concentration

→ Higher policy rate sensitivity to real economy

→ Downward-sloping demand curves

→ Higher β → higher α

Main Findings

1. **Empirical results** show that policy rate pass-through to loan rates
 - Is larger for *branches* in high vs. low concentration markets ($\sim 2\times$)
 - Is larger for *banks* with low vs. high capital ratio ($\sim 1.5\times$)
2. **Quantitative framework** reveals that rising bank concentration
 - Amplifies monetary transmission to real economy
 - Dampens effect on nominal variables
 - Flattens the Phillips curve

Main Findings

1. **Empirical results** show that policy rate pass-through to loan rates
 - Is larger for *branches* in high vs. low concentration markets ($\sim 2\times$)
 - Is larger for *banks* with low vs. high capital ratio ($\sim 1.5\times$)
2. **Quantitative framework** reveals that rising bank concentration
 - Amplifies monetary transmission to real economy
 - Dampens effect on nominal variables
 - Flattens the Phillips curve

Main Findings

1. **Empirical results** show that policy rate pass-through to loan rates
 - Is larger for *branches* in high vs. low concentration markets ($\sim 2\times$)
 - Is larger for *banks* with low vs. high capital ratio ($\sim 1.5\times$)
2. **Quantitative framework** reveals that rising bank concentration
 - Amplifies monetary transmission to real economy
 - Dampens effect on nominal variables
 - Flattens the Phillips curve

Main Findings

1. **Empirical results** show that policy rate pass-through to loan rates
 - Is larger for *branches* in high vs. low concentration markets ($\sim 2\times$)
 - Is larger for *banks* with low vs. high capital ratio ($\sim 1.5\times$)
2. **Quantitative framework** reveals that rising bank concentration
 - Amplifies monetary transmission to real economy
 - Dampens effect on nominal variables
 - Flattens the Phillips curve

Data and Empirical Findings

Combination of Banking Data Sources

1. Deposit and loan rates, *branch level*, monthly, *RateWatch* survey instrument
 - Coverage: U.S. commercial banks
 - Sample of different banking products
 - 1-year hybrid adjustable-rate mortgage (ARM) %
 - Loan rate quotes for prime customer, fixed loan amount (\$175k)
 - Time period: 2000:M1 - 2019:M3
2. Bank balance sheet, *bank level*, quarterly, *FDIC* bank indicators (e.g., capital ratio)
3. Deposits, *branch level*, annual, *FDIC* county-HHI

Combination of Banking Data Sources

1. Deposit and loan rates, *branch level*, monthly, *RateWatch* survey instrument
 - o Coverage: U.S. commercial banks
 - o Sample of different banking products
 - o 1-year hybrid adjustable-rate mortgage (ARM) %
 - o Loan rate quotes for prime customer, fixed loan amount (\$175k)
 - o Time period: 2000:M1 - 2019:M3
2. Bank balance sheet, *bank level*, quarterly, *FDIC* bank indicators (e.g., capital ratio)
3. Deposits, *branch level*, annual, *FDIC* county-HHI

Combination of Banking Data Sources

1. Deposit and loan rates, *branch level*, monthly, *RateWatch* survey instrument
 - Coverage: U.S. commercial banks
 - Sample of different banking products
 - 1-year hybrid adjustable-rate mortgage (ARM) %
 - Loan rate quotes for prime customer, fixed loan amount (\$175k)
 - Time period: 2000:M1 - 2019:M3
2. Bank balance sheet, *bank level*, quarterly, *FDIC* bank indicators (e.g., capital ratio)
3. Deposits, *branch level*, annual, *FDIC* county-HHI

Combination of Banking Data Sources

1. Deposit and loan rates, *branch level*, monthly, *RateWatch* survey instrument
 - Coverage: U.S. commercial banks
 - Sample of different banking products
 - 1-year hybrid adjustable-rate mortgage (ARM) %
 - Loan rate quotes for prime customer, fixed loan amount (\$175k)
 - Time period: 2000:M1 - 2019:M3
2. Bank balance sheet, *bank level*, quarterly, *FDIC* bank indicators (e.g., capital ratio)
3. Deposits, *branch level*, annual, *FDIC* county-HHI

Combination of Banking Data Sources

1. Deposit and loan rates, *branch level*, monthly, *RateWatch* survey instrument
 - Coverage: U.S. commercial banks
 - Sample of different banking products
 - 1-year hybrid adjustable-rate mortgage (ARM) %
 - Loan rate quotes for prime customer, fixed loan amount (\$175k)
 - Time period: 2000:M1 - 2019:M3
2. Bank balance sheet, *bank level*, quarterly, *FDIC* bank indicators (e.g., capital ratio)
3. Deposits, *branch level*, annual, *FDIC* county-HHI

Combination of Banking Data Sources

1. Deposit and loan rates, *branch level*, monthly, *RateWatch* survey instrument
 - Coverage: U.S. commercial banks
 - Sample of different banking products
 - 1-year hybrid adjustable-rate mortgage (ARM) %
 - Loan rate quotes for prime customer, fixed loan amount (\$175k)
 - Time period: 2000:M1 - 2019:M3
2. Bank balance sheet, *bank level*, quarterly, *FDIC* bank indicators (e.g., capital ratio)
3. Deposits, *branch level*, annual, *FDIC* county-HHI

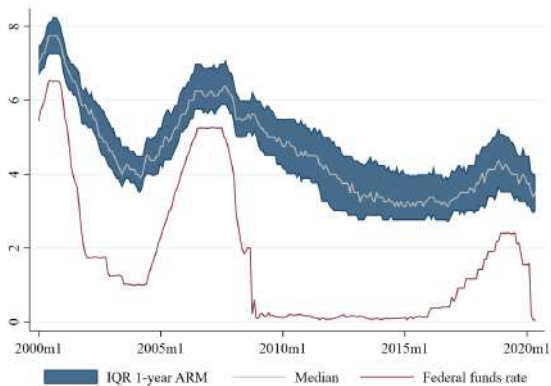
Combination of Banking Data Sources

1. Deposit and loan rates, *branch level*, monthly, *RateWatch* survey instrument
 - Coverage: U.S. commercial banks
 - Sample of different banking products
 - 1-year hybrid adjustable-rate mortgage (ARM) %
 - Loan rate quotes for prime customer, fixed loan amount (\$175k)
 - Time period: 2000:M1 - 2019:M3
2. Bank balance sheet, *bank level*, quarterly, *FDIC* bank indicators (e.g., capital ratio)
3. Deposits, *branch level*, annual, *FDIC* county-HHI

Combination of Banking Data Sources

1. Deposit and loan rates, *branch level*, monthly, *RateWatch* survey instrument
 - Coverage: U.S. commercial banks
 - Sample of different banking products
 - 1-year hybrid adjustable-rate mortgage (ARM) %
 - Loan rate quotes for prime customer, fixed loan amount (\$175k)
 - Time period: 2000:M1 - 2019:M3
2. Bank balance sheet, *bank level*, quarterly, *FDIC* bank indicators (e.g., capital ratio)
3. Deposits, *branch level*, annual, *FDIC* county-HHI

Rate Dispersion across Banks and Branches



Monetary Policy Pass-Through in the Cross-Section

Local projections:

$$r_{t+h,i,c} - r_{t-1,i,c} = \alpha_i^h + \beta^h s_t + \underbrace{\gamma^h s_t \times X_{t,i,c}}_{\substack{\text{local HHI or} \\ \text{bank capitalization}}} + \theta^h X_{t,i,c} + \eta^h Z_{t,c} + \epsilon_{t+h,i,c}$$

- ▶ s_t monetary surprise (Nakamura and Steinsson, 2018) time-series
- ▶ $X_{t,i,c}$ county-level HHI, bank capital to assets ratio
- ▶ $Z_{t,c}$ controls for national and local economic conditions

Monetary Policy Pass-Through in the Cross-Section

Local projections:

$$r_{t+h,i,c} - r_{t-1,i,c} = \alpha_i^h + \beta^h s_t + \underbrace{\gamma^h s_t \times X_{t,i,c}}_{\substack{\text{local HHI or} \\ \text{bank capitalization}}} + \theta^h X_{t,i,c} + \eta^h Z_{t,c} + \epsilon_{t+h,i,c}$$

- ▶ s_t monetary surprise (Nakamura and Steinsson, 2018) time-series
- ▶ $X_{t,i,c}$ county-level HHI, bank capital to assets ratio
- ▶ $Z_{t,c}$ controls for national and local economic conditions

Monetary Policy Pass-Through in the Cross-Section

Local projections:

$$r_{t+h,i,c} - r_{t-1,i,c} = \alpha_i^h + \beta^h s_t + \underbrace{\gamma^h s_t \times X_{t,i,c}}_{\text{local HHI or bank capitalization}} + \theta^h X_{t,i,c} + \eta^h Z_{t,c} + \epsilon_{t+h,i,c}$$

- ▶ s_t monetary surprise (Nakamura and Steinsson, 2018) time-series
- ▶ $X_{t,i,c}$ county-level HHI, bank capital to assets ratio
- ▶ $Z_{t,c}$ controls for national and local economic conditions

Pass-through: $\beta^h + \gamma^h X_{t,i,c}$

Monetary Policy Pass-Through in the Cross-Section

Local projections:

$$r_{t+h,i,c} - r_{t-1,i,c} = \alpha_i^h + \beta^h s_t + \underbrace{\gamma^h s_t \times X_{t,i,c}}_{\text{local HHI or bank capitalization}} + \theta^h X_{t,i,c} + \eta^h Z_{t,c} + \epsilon_{t+h,i,c}$$

- ▶ s_t monetary surprise (Nakamura and Steinsson, 2018) time-series
- ▶ $X_{t,i,c}$ county-level HHI, bank capital to assets ratio
- ▶ $Z_{t,c}$ controls for national and local economic conditions

Pass-through | High: $\beta^h + \gamma^h X^{high}$

Monetary Policy Pass-Through in the Cross-Section

Local projections:

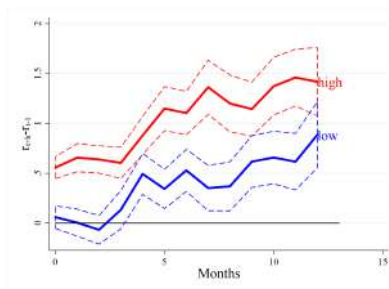
$$r_{t+h,i,c} - r_{t-1,i,c} = \alpha_i^h + \beta^h s_t + \underbrace{\gamma^h s_t \times X_{t,i,c}}_{\text{local HHI or bank capitalization}} + \theta^h X_{t,i,c} + \eta^h Z_{t,c} + \epsilon_{t+h,i,c}$$

- ▶ s_t monetary surprise (Nakamura and Steinsson, 2018) time-series
- ▶ $X_{t,i,c}$ county-level HHI, bank capital to assets ratio
- ▶ $Z_{t,c}$ controls for national and local economic conditions

Pass-through | Low: $\beta^h + \gamma^h X^{low}$

Pass-Through by Bank Concentration and Capitalization

Local bank concentration



- ▶ Monetary shock scaled to a 1 p.p. impact increase in federal funds rate.

HMDA mortg. conc.

other monetary shocks

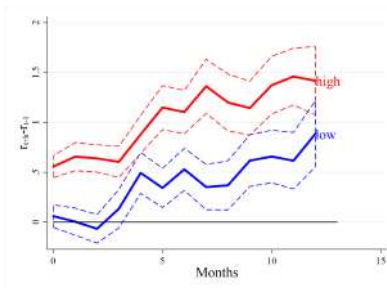
other rates

rural vs. urban

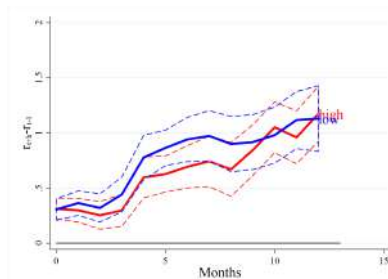
dep % vs. # of banks

Pass-Through by Bank Concentration and Capitalization

Local bank concentration



Bank capitalization



- ▶ Monetary shock scaled to a 1 p.p. impact increase in federal funds rate.

HMDA mortg. conc.

other monetary shocks

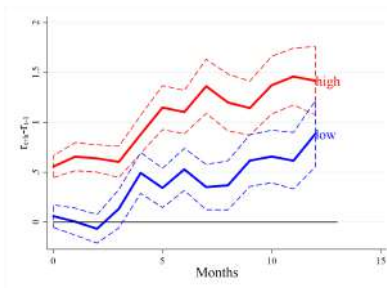
other rates

rural vs. urban

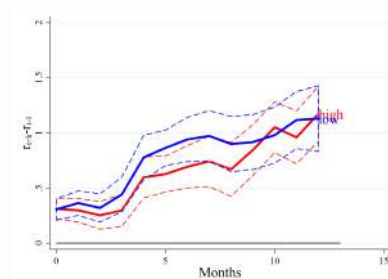
dep % vs. # of banks

Pass-Through by Bank Concentration and Capitalization

Local bank concentration



Bank capitalization



- ▶ Monetary shock scaled to a 1 p.p. impact increase in federal funds rate.

HMDA mortg. conc.

other monetary shocks

other rates

rural vs. urban

dep % vs. # of banks

Simple Model of Heterogeneous Pass-Through

Monopolistic Competition and Heterogeneous Banks

$$\max_{r_i^{d,c}, r_i^{l,c}} \Pi_i^c = r_i^{l,c} L_i^c(r^{l,c}) + r^f R_i^c - r_i^{d,c} D_i^c(r^{d,c})$$

s.t.

1. Bank capital requirement: $K_i^{b,c} \geq \underbrace{\nu_i^b}_{\text{bank-specific}} L_i^c$

2. Local loan demand and deposit supply:^{*}

$$L_i^c = \left(\frac{p^{l,c}}{p^{d,c}} \right)^{\frac{1}{\epsilon}} \underbrace{-\epsilon^{l,c}}_{\text{location-specific (HHH)}} \bar{L}^c, \quad D_i^c = \left(\frac{p^{l,c}}{p^{d,c}} \right)^{\frac{1}{\epsilon}} \underbrace{-\epsilon^{d,c}}_{\text{location-specific (HHH)}} \bar{D}^c,$$

3. Balance sheet constraint: $L_i^c + R_i^c = D_i^c + K_i^{b,c}$

^{*}CES setup is isomorphic to heterogeneous borrowers with stochastic utility and FV distribution (Gale, 2021)

Monopolistic Competition and Heterogeneous Banks

$$\max_{r_i^{d,c}, r_i^{l,c}} \Pi_i^c = r_i^{l,c} L_i^c(r^{l,c}) + r^f R_i^c - r_i^{d,c} D_i^c(r^{d,c})$$

s.t.

1. Bank capital requirement: $K_i^{b,c} \geq \underbrace{\nu_i^l}_{\text{bank-specific}} L_i^c$,

2. Local loan demand and deposit supply:^{*}

$$L_i^c = \left(\frac{r^l}{r^{l,c}} \right)^{\frac{1}{\epsilon}} \underbrace{-\epsilon^{l,c}}_{\text{location-specific (HHH)}} \bar{L}^c$$

$$D_i^c = \left(\frac{r^d}{r^{d,c}} \right)^{\frac{1}{\epsilon}} \underbrace{-\epsilon^{d,c}}_{\text{location-specific (HHH)}} \bar{D}^c$$

3. Balance sheet constraint: $L_i^c + R_i^c = D_i^c + K_i^{b,c}$

^{*}CES setup is isomorphic to heterogeneous borrowers with stochastic utility and FV distribution (Gale, 2021)

Monopolistic Competition and Heterogeneous Banks

$$\max_{r_i^{d,c}, r_i^{l,c}} \Pi_i^c = r_i^{l,c} L_i^c(r^{l,c}) + r^f R_i^c - r_i^{d,c} D_i^c(r^{d,c})$$

s.t.

1. Bank capital requirement: $K_i^{b,c} \geq \underbrace{\nu_i^b}_{\text{bank-specific}} L_i^c$

2. Local loan demand and deposit supply:*

$$L_i^c = \left(\frac{r_i^{l,c}}{\bar{r}^{l,c}} \right)^{\underbrace{-\epsilon^{l,c}}_{\text{location-specific f(HHI)}}} \bar{L}^c \qquad D_i^c = \left(\frac{r_i^{d,c}}{\bar{r}^{d,c}} \right)^{\underbrace{-\epsilon^{d,c}}_{\text{location-specific f(HHI)}}} \bar{D}^c$$

3. Balance sheet constraint: $L_i^c + R_i^c = D_i^c + K_i^{b,c}$

*CES setup is isomorphic to heterogeneous borrowers with stochastic utility and EV distribution (Gale, 2021)

Monopolistic Competition and Heterogeneous Banks

$$\max_{r_i^{l,c}, r_i^{d,c}} \Pi_i^c = r_i^{l,c} L_i^c(r^{l,c}) + r^f R_i^c - r_i^{d,c} D_i^c(r^{d,c})$$

s.t.

1. Bank capital requirement: $K_i^{b,c} \geq \underbrace{\nu_i^b}_{\text{bank-specific}} L_i^c$,

2. Local loan demand and deposit supply:*

$$L_i^c = \left(\frac{r_i^{l,c}}{\bar{r}^{l,c}} \right)^{\overbrace{-\epsilon^{l,c}}^{\text{location-specific f(HHI)}}} \bar{L}^c \qquad D_i^c = \left(\frac{r_i^{d,c}}{\bar{r}^{d,c}} \right)^{\overbrace{-\epsilon^{d,c}}^{\text{location-specific f(HHI)}}} \bar{D}^c$$

3. Balance sheet constraint: $L_i^c + R_i^c = D_i^c + K_i^{b,c}$

*CES setup is isomorphic to heterogeneous borrowers with stochastic utility and EV distribution (Gale, 2021)

Monopolistic Competition and Heterogeneous Banks

$$\max_{r_i^{l,c}, r_i^{d,c}} \Pi_i^c = r_i^{l,c} L_i^c(r^{l,c}) + r^f R_i^c - r_i^{d,c} D_i^c(r^{d,c})$$

s.t.

1. Bank capital requirement: $K_i^{b,c} \geq \underbrace{\nu_i^b}_{\text{bank-specific}} L_i^c$,

2. Local loan demand and deposit supply:*

$$L_i^c = \left(\frac{r_i^{l,c}}{\bar{r}^{l,c}} \right)^{\underbrace{-\epsilon^{l,c}}_{\text{location-specific f(HHI)}}} \bar{L}^c \qquad D_i^c = \left(\frac{r_i^{d,c}}{\bar{r}^{d,c}} \right)^{\underbrace{-\epsilon^{d,c}}_{\text{location-specific f(HHI)}}} \bar{D}^c$$

3. Balance sheet constraint: $L_i^c + R_i^c = D_i^c + K_i^{b,c}$

*CES setup is isomorphic to heterogeneous borrowers with stochastic utility and EV distribution (Gale, 2021)

Monopolistic Competition and Heterogeneous Banks

$$\max_{r_i^{l,c}, r_i^{d,c}} \Pi_i^c = r_i^{l,c} L_i^c(r^{l,c}) + r^f R_i^c - r_i^{d,c} D_i^c(r^{d,c})$$

s.t.

1. Bank capital requirement: $K_i^{b,c} \geq \underbrace{\nu_i^b}_{\text{bank-specific}} L_i^c$,

2. Local loan demand and deposit supply:*

$$L_i^c = \left(\frac{r_i^{l,c}}{\bar{r}^{l,c}} \right)^{\underbrace{-\epsilon^{l,c}}_{\text{location-specific f(HHI)}}} \bar{L}^c \qquad D_i^c = \left(\frac{r_i^{d,c}}{\bar{r}^{d,c}} \right)^{\underbrace{-\epsilon^{d,c}}_{\text{location-specific f(HHI)}}} \bar{D}^c$$

3. Balance sheet constraint: $L_i^c + R_i^c = D_i^c + K_i^{b,c}$

*CES setup is isomorphic to heterogeneous borrowers with stochastic utility and EV distribution (Gale, 2021)

Monopolistic Competition and Heterogeneous Banks

$$\max_{r_i^{l,c}, r_i^{d,c}} \Pi_i^c = r_i^{l,c} L_i^c(r^{l,c}) + r^f R_i^c - r_i^{d,c} D_i^c(r^{d,c})$$

s.t.

1. Bank capital requirement: $K_i^{b,c} \geq \underbrace{\nu_i^b}_{\text{bank-specific}} L_i^c$,

2. Local loan demand and deposit supply:*

$$L_i^c = \left(\frac{r_i^{l,c}}{\bar{r}^{l,c}} \right)^{\underbrace{-\epsilon^{l,c}}_{\text{location-specific f(HHI)}}} \bar{L}^c \qquad D_i^c = \left(\frac{r_i^{d,c}}{\bar{r}^{d,c}} \right)^{\underbrace{-\epsilon^{d,c}}_{\text{location-specific f(HHI)}}} \bar{D}^c$$

3. Balance sheet constraint: $L_i^c + R_i^c = D_i^c + K_i^{b,c}$

*CES setup is isomorphic to heterogeneous borrowers with stochastic utility and EV distribution (Ulate, 2021)

Branch-Specific Loan Rate Decision and Pass-Trough

$$r_i^{l,c} = \underbrace{\frac{\epsilon^{l,c}}{(\epsilon^{l,c} - 1)}}_{\text{markup ("local market")}} \underbrace{\left(r^f + \nu_i^b \overbrace{\phi_i}^{\text{multiplier on capital constraint}} \right)}_{\text{marginal cost ("bank heterogeneity")}}$$

$$\frac{dr_i^{l,c}}{dr^f} = \underbrace{\frac{\epsilon^{l,c}}{(\epsilon^{l,c} - 1)}}_{\text{market power channel}} + \frac{\epsilon^{l,c}}{(\epsilon^{l,c} - 1)} \underbrace{\nu_i^b \frac{d\phi_i}{dr^f}}_{\text{capital allocation channel}}$$

deposit rate

Branch-Specific Loan Rate Decision and Pass-Trough

$$r_i^{l,c} = \underbrace{\frac{\epsilon^{l,c}}{(\epsilon^{l,c} - 1)}}_{\text{markup ("local market")}} \underbrace{\left(r^f + \nu_i^b \overbrace{\phi_i}^{\text{multiplier on capital constraint}} \right)}_{\text{marginal cost ("bank heterogeneity")}}$$

$$\frac{dr_i^{l,c}}{dr^f} = \underbrace{\frac{\epsilon^{l,c}}{(\epsilon^{l,c} - 1)}}_{\text{market power channel}} + \frac{\epsilon^{l,c}}{(\epsilon^{l,c} - 1)} \underbrace{\nu_i^b \frac{d\phi_i}{dr^f}}_{\text{capital allocation channel}}$$

deposit rate

Quantitative Assessment of Rise in Bank Concentration

Credit and Banking New Keynesian Model Gerali et al. (2010)

- ▶ Patient households save, consume, work + own housing Saver's problem
- ▶ Impatient households borrow to consume + housing Borrower's problem
- ▶ Entrepreneurs borrow to invest in capital + produce Entrepreneur's problem
- ▶ Price and wage rigidities Phillips curve
- ▶ Investment adjustment costs Capital producer
- ▶ Monetary authority operates via Taylor rule Policy rate
- ▶ Calibration of standard parameters follows Gerali et al. (2010) Calibration
- ▶ Banking sector w/ monopolistic competition + fin. frictions Repres. bank

Heterogeneous Banking Sector

Heterogeneity along two dimensions:

1. Different demand / supply elasticities in local markets: $\epsilon^{l,c} / \epsilon^{d,c}$
 - Markups vary across *branches* (regions)
 - Calibrated to average markups in high/low-conc. markets
2. Size-dependent bank capital requirements: ν_i^b
 - Marginal costs vary *bank institutions*
 - Calibrated to average capital ratio by bank size

Heterogeneous Banking Sector

Heterogeneity along two dimensions:

1. Different demand / supply elasticities in local markets: $\epsilon^{l,c} / \epsilon^{d,c}$

→ Markups vary across *branches* (regions)

→ Calibrated to average markups in high/low-conc. markets

2. Size-dependent bank capital requirements: ν_i^b

→ Marginal costs vary *bank institutions*

→ Calibrated to average capital ratio by bank size

Heterogeneous Banking Sector

Heterogeneity along two dimensions:

1. Different demand / supply elasticities in local markets: $\epsilon^{l,c} / \epsilon^{d,c}$

→ Markups vary across *branches* (regions)

→ Calibrated to average markups in high/low-conc. markets

2. Size-dependent bank capital requirements: ν_i^b

→ Marginal costs vary *bank institutions*

→ Calibrated to average capital ratio by bank size

Heterogeneous Banking Sector

Heterogeneity along two dimensions:

1. Different demand / supply elasticities in local markets: $\epsilon^{l,c} / \epsilon^{d,c}$

→ Markups vary across *branches* (regions)

→ Calibrated to average markups in high/low-conc. markets

2. Size-dependent bank capital requirements: ν_j^b

→ Marginal costs vary *bank institutions*

→ Calibrated to average capital ratio by bank size

Heterogeneous Banking Sector

Heterogeneity along two dimensions:

1. Different demand / supply elasticities in local markets: $\epsilon^{l,c} / \epsilon^{d,c}$

→ Markups vary across *branches* (regions)

→ Calibrated to average markups in high/low-conc. markets

2. Size-dependent bank capital requirements: ν_i^b

→ Marginal costs vary *bank institutions*

→ Calibrated to average capital ratio by bank size

Heterogeneous Banking Sector

Heterogeneity along two dimensions:

1. Different demand / supply elasticities in local markets: $\epsilon^{l,c} / \epsilon^{d,c}$
 - Markups vary across *branches* (regions)
 - Calibrated to average markups in high/low-conc. markets
2. Size-dependent bank capital requirements: ν_i^b
 - Marginal costs vary *bank institutions*
 - Calibrated to average capital ratio by bank size

Heterogeneous Banking Sector

Heterogeneity along two dimensions:

1. Different demand / supply elasticities in local markets: $\epsilon^{l,c} / \epsilon^{d,c}$
 - Markups vary across *branches* (regions)
 - Calibrated to average markups in high/low-conc. markets
2. Size-dependent bank capital requirements: ν_i^b
 - Marginal costs vary *bank institutions*
 - Calibrated to average capital ratio by bank size

Counterfactual: Dimensions of Rise in Bank Concentration

Compared to 1994, in 2019 increasing

1. % of high-concentration markets: \uparrow^{**}
2. % of giant banks: \uparrow^*
3. Markups across all banks: \uparrow^*
4. Bank capital across all banks: \uparrow^*

* "Missing intercept", time trend

[calibration details](#) [results](#)

Counterfactual: Dimensions of Rise in Bank Concentration

Compared to 1994, in 2019 increasing

1. % of high-concentration markets: α^m
2. % of giant banks: α^b
3. Markups across all banks:* ϵ
4. Bank capital across all banks:* ν^b

* "Missing intercept", time trend

[calibration details](#) [results](#)

Counterfactual: Dimensions of Rise in Bank Concentration

Compared to 1994, in 2019 increasing

1. % of high-concentration markets: α^m
2. % of giant banks: α^b
3. Markups across all banks: ϵ
4. Bank capital across all banks: ν^b

* "Missing intercept", time trend

calibration details results

Counterfactual: Dimensions of Rise in Bank Concentration

Compared to 1994, in 2019 increasing

1. % of high-concentration markets: α^m
2. % of giant banks: α^b
3. Markups across all banks:* ϵ
4. Bank capital across all banks:* ν^b

* "Missing intercept", time trend

[calibration details](#) [results](#)

Counterfactual: Dimensions of Rise in Bank Concentration

Compared to 1994, in 2019 increasing

1. % of high-concentration markets: α^m
2. % of giant banks: α^b
3. Markups across all banks:* ϵ
4. Bank capital across all banks:* ν^b

* "Missing intercept", time trend

calibration details results

Counterfactual: Dimensions of Rise in Bank Concentration

Compared to 1994, in 2019 increasing

1. % of high-concentration markets: α^m
2. % of giant banks: α^b
3. Markups across all banks:* ϵ
4. Bank capital across all banks:* ν^b

* "Missing intercept", time trend

[calibration details](#) [results](#)

Counterfactual: Dimensions of Rise in Bank Concentration

Compared to 1994, in 2019 increasing

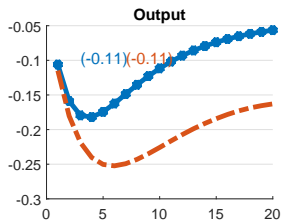
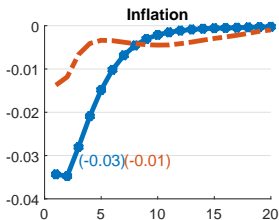
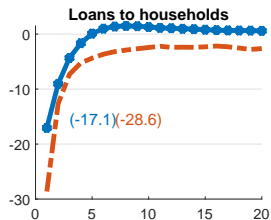
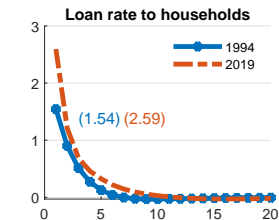
1. % of high-concentration markets: α^m
2. % of giant banks: α^b
3. Markups across all banks:* ϵ
4. Bank capital across all banks:* ν^b

* "Missing intercept", time trend

calibration details

results

Effect Rise in Bank Concentration on Monetary Transmission



more variables

Phillips curve

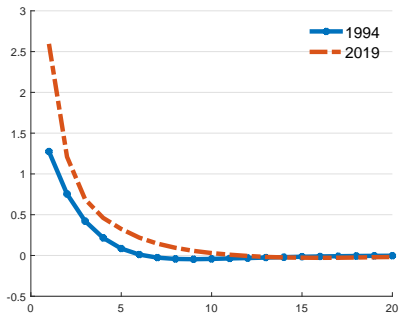
Decomposition of Change in Pass-Through over Time

$$\Delta_{t+h}^{\Sigma} = \underbrace{\Delta_{t+h}^{\alpha^m}}_{\% \text{ high-concentration markets}} + \underbrace{\Delta_{t+h}^{\alpha^b}}_{\% \text{ giant banks}} + \underbrace{\Delta_{t+h}^{\epsilon}}_{\text{markup}} + \underbrace{\Delta_{t+h}^{\nu^b}}_{\text{bank capital ratio}} + \underbrace{res_{t+h}}_{\text{interaction}},$$

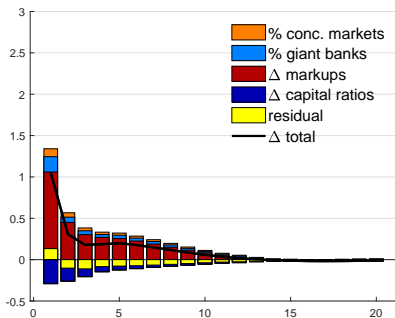
where $\Delta_{t+h}^j = IRF_{t+h}^{j,2019} - IRF_{t+h}^{j,1994} \quad \forall j \in \{\Sigma, \alpha^m, \alpha^b, \epsilon, \nu^b, res\}$.

Decomposition of Pass-Through to Loan Rates

(a) 1994 vs. 2019



(b) Decomposition

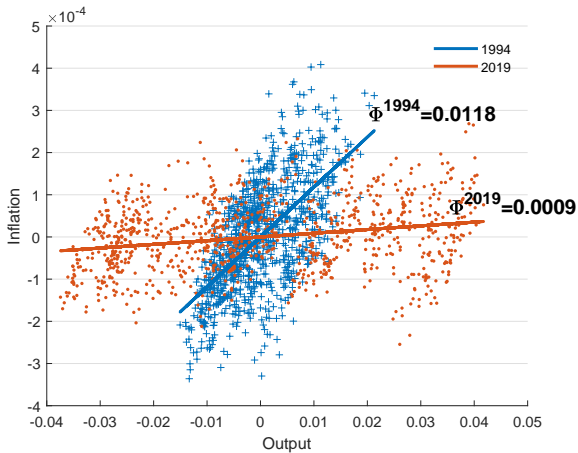


loans to households

output

inflation

Implications on the Slope of the Phillips Curve



Conclusion

- ▶ Rise in bank concentration leads to higher pass-through
- ▶ Implications for the transmission of monetary policy
- ▶ Flattening of the Phillips Curve
- ▶ Monetary policy is more effective in stimulating the economy

Extensions and robustness checks:

- ▶ Borrowing constraints on household and firm side financial frictions
- ▶ Heterogeneous pass-through across US counties map
- ▶ Asymmetric Monetary Policy Pass-Through empirics model

Future work: Pass-through of QE, optimal policy, distributional implications

Conclusion

- ▶ Rise in bank concentration leads to higher pass-through
- ▶ Implications for the transmission of monetary policy
- ▶ Flattening of the Phillips Curve
- ▶ Monetary policy is more effective in stimulating the economy

Extensions and robustness checks:

- ▶ Borrowing constraints on household and firm side financial frictions
- ▶ Heterogeneous pass-through across US counties map
- ▶ Asymmetric Monetary Policy Pass-Through empirics model

Future work: Pass-through of QE, optimal policy, distributional implications

Conclusion

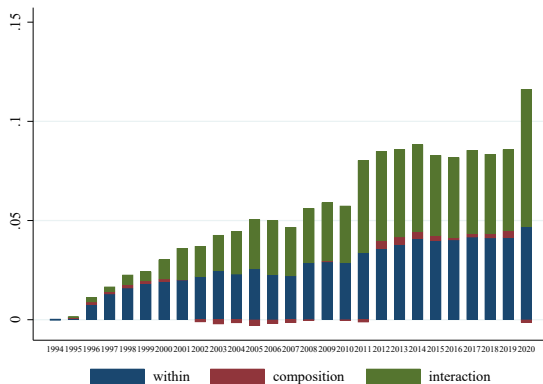
- ▶ Rise in bank concentration leads to higher pass-through
- ▶ Implications for the transmission of monetary policy
- ▶ Flattening of the Phillips Curve
- ▶ Monetary policy is more effective in stimulating the economy

Extensions and robustness checks:

- ▶ Borrowing constraints on household and firm side financial frictions
- ▶ Heterogeneous pass-through across US counties map
- ▶ Asymmetric Monetary Policy Pass-Through empirics model

Future work: Pass-through of QE, optimal policy, distributional implications

Decomposition of Rise in U.S. Bank Concentration



back

$$HHI_t - HHI_{1994} = \sum_c \left\{ \underbrace{d_{94}^c (HHI_t^c - HHI_{1994}^c)}_{\text{within}} + \underbrace{HHI_{1994} (d_t^c - d_{1994}^c)}_{\text{composition}} + \underbrace{(d_t^c - d_{1994}^c) (HHI_t^c - HHI_{1994}^c)}_{\text{interaction}} \right\}$$

Survey Instrument from RateWatch

“What is the current rate on a 1 year ARM, loan amount \$175k, best credit, no discounts, no relationship required?”

Institution Name:

Account Number:

Contact:

Today's Date:

Current Prime Rate:

Send to:



submitrates@rate-watch.com



Mortgages: Please list in-house rates first. If N/A then 2nd market rates. If not offered then N/A the category. Need as close to zero point/fees @ 60 day lock period. Purchase, single family owner occupied.

1 YEAR ARM @ 175K LOAN		
AMOUNT	FIXED RATE	COMMENTS
RATE		
APR		
DISCOUNT POINTS		
DOWN PAYMENT TO AVOID PMI		
CAPS		
MAX AMORTIZATION TERM		
ORIGINATION FEES		

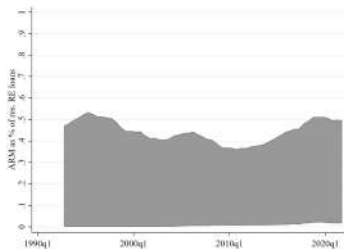
3 YEAR ARM @ 175K LOAN		
AMOUNT	FIXED RATE	COMMENTS
RATE		
APR		
DISCOUNT POINTS		
DOWN PAYMENT TO AVOID PMI		
CAPS		
MAX AMORTIZATION TERM		
ORIGINATION FEES		

ARM share: Origination and Bank's Balance Sheet

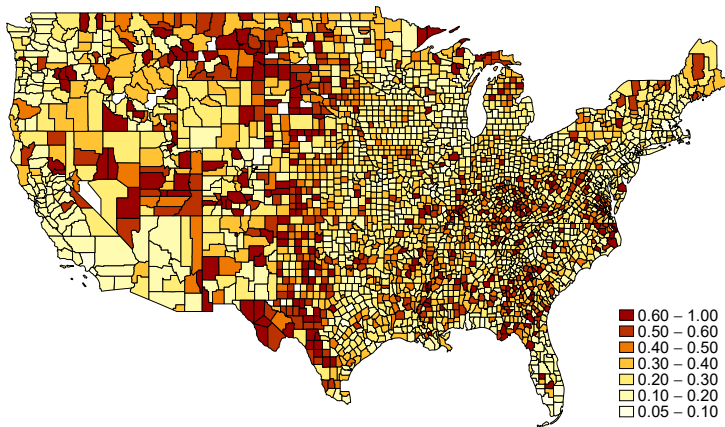
- ▶ ARMs popular before the financial crisis
- ▶ ARMs less popular in times of low-interest rates
- ▶ ARMs make a high % of banks' real estate loans on the balance sheet
 - 26 % of residential real estate loans on average
 - 5 % of total assets on average



% of bank's real estate portfolio



Measuring Local Bank Concentration Across the US



- ▶ Large variation in local bank concentration [local markets](#)

[back](#)

Local Markets for Consumer Loans

National Housing Survey Q1 2019 by Fannie Mae:

- ▶ 2 of 5 recent home buyers did not shop around for mortgage lenders
- ▶ On average, recent home buyers obtained 2 quotes
- ▶ Real estate agent, family and friends, and own experiences decisive
- ▶ In Canada, distance to lender on average 1.25 miles; only 28 % of customers switch away from main institution (Allen et al., 2019)
- ▶ Higher switching costs in more concentrated markets (Allen et al., 2019)

[back](#)

Local Markets for Consumer Loans

National Housing Survey Q1 2019 by Fannie Mae:

- ▶ 2 of 5 recent home buyers did not shop around for mortgage lenders
- ▶ On average, recent home buyers obtained 2 quotes
- ▶ Real estate agent, family and friends, and own experiences decisive
- ▶ In Canada, distance to lender on average 1.25 miles; only 28 % of customers switch away from main institution (Allen et al., 2019)
- ▶ Higher switching costs in more concentrated markets (Allen et al., 2019)

[back](#)

Local Markets for Consumer Loans

National Housing Survey Q1 2019 by Fannie Mae:

- ▶ 2 of 5 recent home buyers did not shop around for mortgage lenders
- ▶ On average, recent home buyers obtained 2 quotes
- ▶ Real estate agent, family and friends, and own experiences decisive
- ▶ In Canada, distance to lender on average 1.25 miles; only 28 % of customers switch away from main institution (Allen et al., 2019)
- ▶ Higher switching costs in more concentrated markets (Allen et al., 2019)

[back](#)

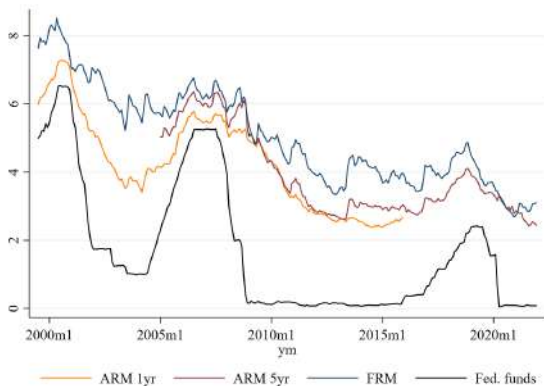
Local Markets for Consumer Loans

National Housing Survey Q1 2019 by Fannie Mae:

- ▶ 2 of 5 recent home buyers did not shop around for mortgage lenders
- ▶ On average, recent home buyers obtained 2 quotes
- ▶ Real estate agent, family and friends, and own experiences decisive
- ▶ In Canada, distance to lender on average 1.25 miles; only 28 % of customers switch away from main institution (Allen et al., 2019)
- ▶ Higher switching costs in more concentrated markets (Allen et al., 2019)

back

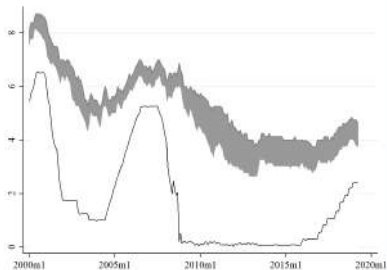
Aggregate Mortgage Rates – Across Types



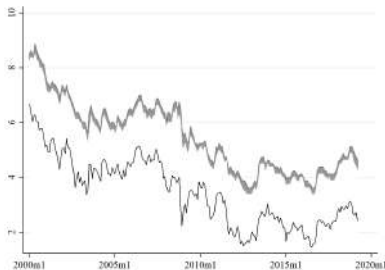
[back](#)

Rate Dispersion, Cyclical Spreads, Asymmetric Adjustment

(a) ARM 5yr

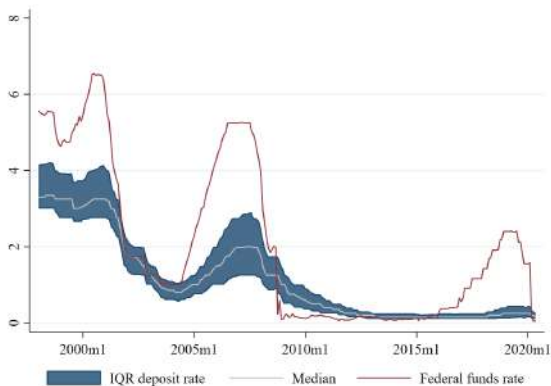


(b) FRM 30yr



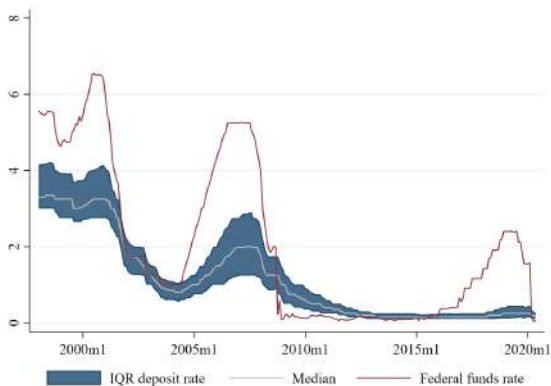
[back](#)

Rate Dispersion, Cyclical Spreads, Asymmetric Adjustment



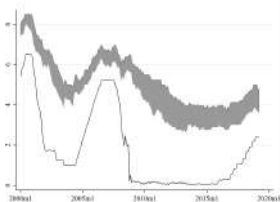
[back](#)

Rate Dispersion, Cyclical Spreads, Asymmetric Adjustment

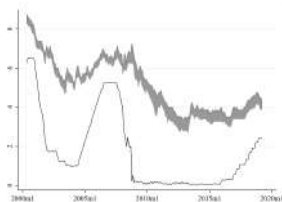


[back](#)

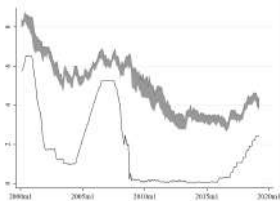
Rate Dispersion, Cyclical Spreads, Asymmetric Adjustment



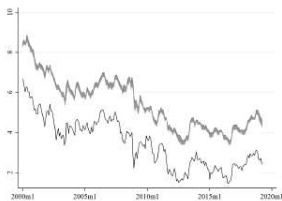
(a) ARM 3-year



(b) ARM 7-year



(c) FRM 10-year

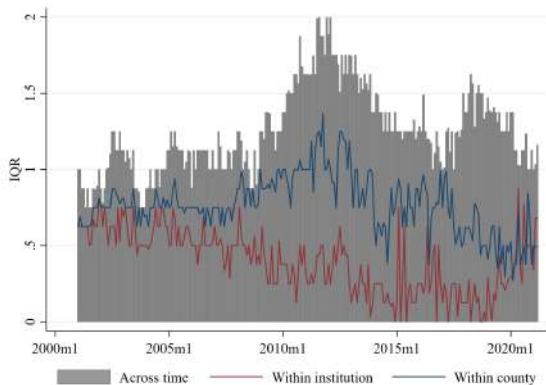


(d) FRM 30-year

[deposit rate](#)

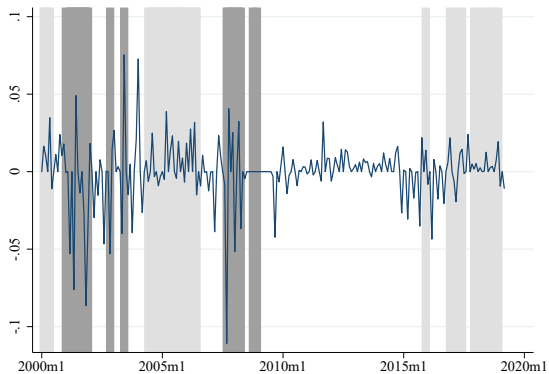
[back](#)

Loan Rate Dispersion Within Institutions and Counties



[back](#)

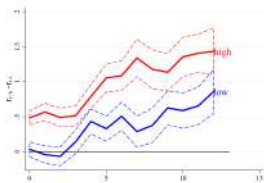
Monetary Policy Shocks Over Time



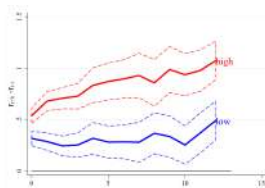
[back](#)

Pass-Through by Bank Concentration: Alternative Shocks

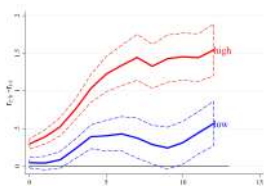
(a) Baseline



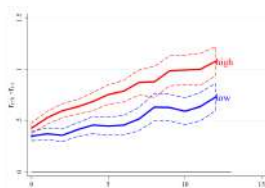
(b) $MP1$



(c) $R\&R$

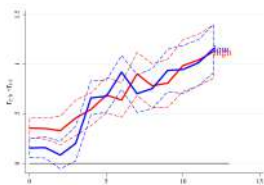


(d) dFF_t

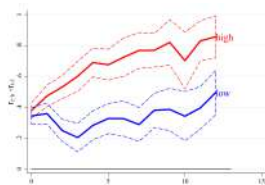


Pass-Through by Mortgage Market Concentration

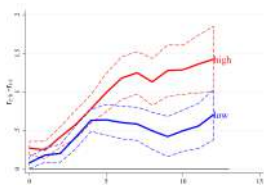
(a) Baseline



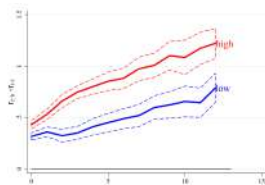
(b) MP1



(c) R&R

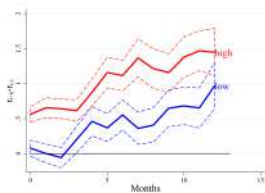


(d) dFF_t

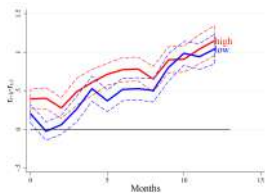


Pass-Through by Concentration: Across Rates

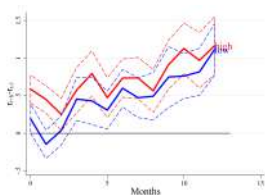
(a) ARM 1yr



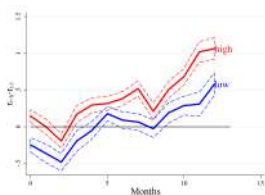
(b) ARM 5yr



(c) ARM 7yr

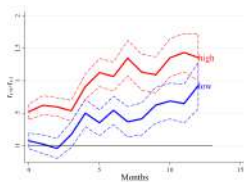


(d) FRM 30yr

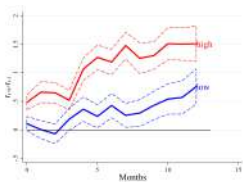


Pass-Through by Concentration: Different Measures

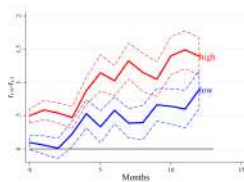
HHI deposits



Branch market share



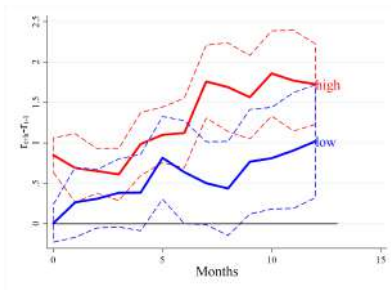
(# of banks)⁻¹



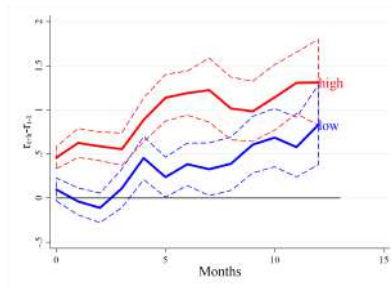
back

Pass-Through by Bank Concentration: Rural vs. Urban Areas

Rural



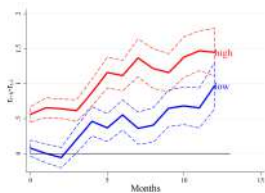
Urban



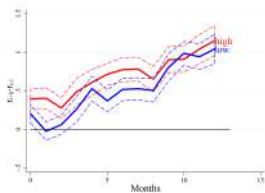
[back](#)

Pass-Through by Concentration: Across Rates

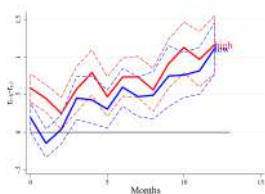
(a) ARM 1yr



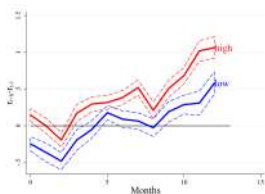
(b) ARM 5yr



(c) ARM 7yr

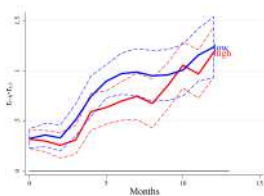


(d) FRM 30yr

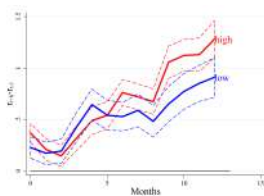


Pass-Through by Capitalization: Across Rates

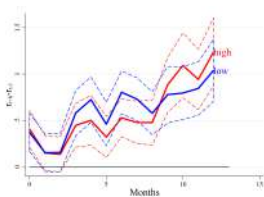
(a) ARM 1yr



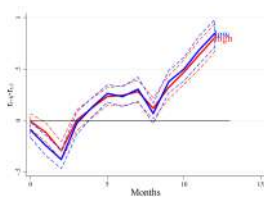
(b) ARM 5yr



(c) ARM 7yr

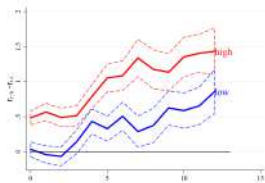


(d) FRM 30yr

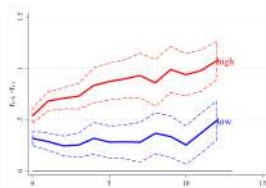


Pass-Through by Concentration: Alternative Shocks

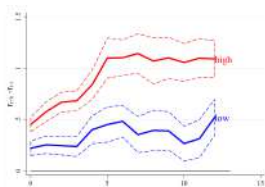
(a) Baseline



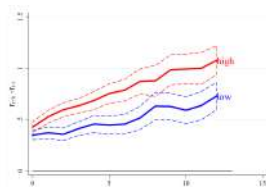
(b) $MP1$



(c) $FF4$

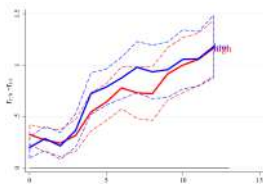


(d) dFF_t

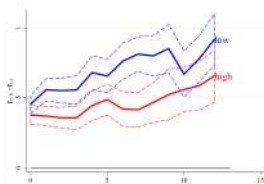


Pass-Through by Capitalization: Alternative Shocks

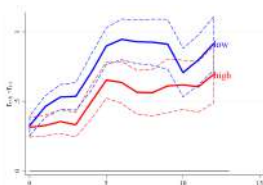
(a) Baseline



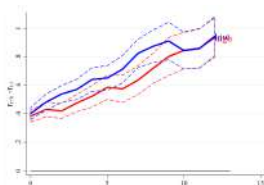
(b) $MP1$



(c) $FF4$



(d) dFF_t



Asymmetric Pass-Through: Monetary Easing vs. Tightening

State-dependent local projections:

$$\begin{aligned} r_{t+h,i,c}^l - r_{t-1,i,c}^l = & \alpha_i^h + \beta^h s_t + \underbrace{\mathbb{I} \left(\mathbb{E}_{t-1} \Delta r_t^f > 0 \right)}_{\text{expected tightening}} \left(\alpha_i^{h,+} + \beta^{h,+} s_t \right) \\ & + \underbrace{\mathbb{I} \left(\mathbb{E}_{t-1} \Delta r_t^f < 0 \right)}_{\text{expected easing}} \left(\alpha_i^{h,-} + \beta^{h,-} s_t \right) + \eta^h Z_{i,t} + \epsilon_{t+h,i,c} \end{aligned}$$

→ “Expected” defined as:

Δr_t^f	$- s_t$
$\underbrace{\hspace{1.5cm}}$	$\underbrace{\hspace{1.5cm}}$
change fed funds rate	monetary surprise

Asymmetric Pass-Through: Monetary Easing vs. Tightening

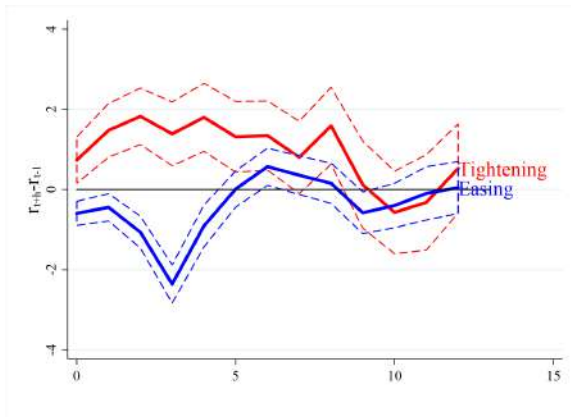
State-dependent local projections:

$$\begin{aligned} r_{t+h,i,c}^l - r_{t-1,i,c}^l = & \alpha_i^h + \beta^h s_t + \underbrace{\mathbb{I} \left(\mathbb{E}_{t-1} \Delta r_t^f > 0 \right)}_{\text{expected tightening}} \left(\alpha_i^{h,+} + \beta^{h,+} s_t \right) \\ & + \underbrace{\mathbb{I} \left(\mathbb{E}_{t-1} \Delta r_t^f < 0 \right)}_{\text{expected easing}} \left(\alpha_i^{h,-} + \beta^{h,-} s_t \right) + \eta^h Z_{i,t} + \epsilon_{t+h,i,c} \end{aligned}$$

→ “Expected” defined as:

$\underbrace{\Delta r_t^f}$	$\underbrace{- s_t}$
change fed funds rate	monetary surprise

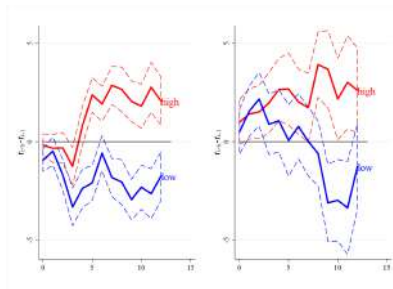
Asymmetric Pass-Through: Monetary Easing vs. Tightening



back

Asymmetric Pass-Through: Concentration and Capitalization

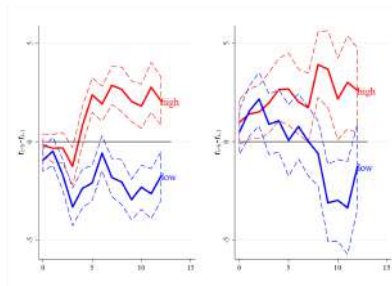
(a) Bank concentration



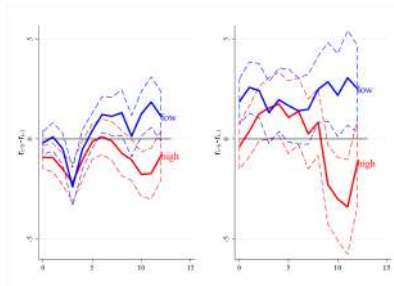
back

Asymmetric Pass-Through: Concentration and Capitalization

(a) Bank concentration



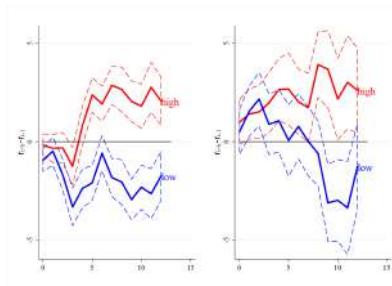
Bank capitalization



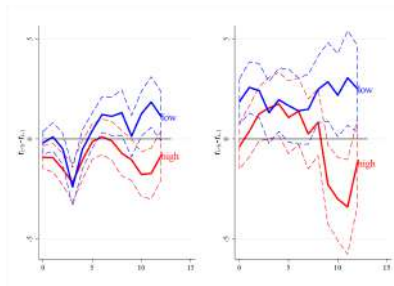
[back](#)

Asymmetric Pass-Through: Concentration and Capitalization

(a) Bank concentration



Bank capitalization



back

Branch-Specific Deposit Rate Decision and Pass-Trough

$$r^{d,c} = \frac{\epsilon^{d,c}}{\underbrace{(\epsilon^{d,c} - 1)}_{\substack{\text{markdown} \\ \text{"local market"}}}} r^f$$

$$\frac{dr^{d,c}}{dr^f} = \frac{\epsilon^{d,c}}{\underbrace{(\epsilon^{d,c} - 1)}_{\substack{\text{market power} \\ \text{channel}}}}$$

Loan rate

Branch-Specific Deposit Rate Decision and Pass-Trough

$$r^{d,c} = \frac{\epsilon^{d,c}}{\underbrace{(\epsilon^{d,c} - 1)}_{\substack{\text{markdown} \\ \text{"local market"}}}} r^f$$

$$\frac{dr^{d,c}}{dr^f} = \frac{\epsilon^{d,c}}{\underbrace{(\epsilon^{d,c} - 1)}_{\substack{\text{market power} \\ \text{channel}}}}$$

Loan rate

Calibration of Baseline Model (Gerali et al., 2010)

Parameter	Description	Value
κ^{Kb}	Adjustment costs of bank capital ratio	11.49
δ^b	Management cost of bank	0.1049 ^a
β^P	Discount factor of patient household	0.9943
$\beta^{I,E}$	Discount factor of impatient household and entrepreneur	0.975 ^b
ϕ	Inverse of Frisch elasticity of labor supply	1
ϵ^h	Weight of housing in utility function	0.2
$a^{P,I,E}$	Habit consumption persistence	0.86
$\epsilon^{m,I}$	Steady-state LTV-ratio for impatient households	0.7 ^c
α	Output elasticity with respect to capital	0.25
μ	Share of patient households of labor costs	0.8
ζ_1	Adjustment costs capacity utilization production	0.0478
ζ_2	Adjustment costs for capacity utilization production	0.00478
$\epsilon^{m,E}$	Steady-state LTV-ratio for entrepreneur	0.35 ^c
κ_w	Adjustment costs of wages	99.9
ι_w	Indexation of wage inflation to past wage inflation	0.28
ϵ^l	Steady-state labor market markup	5
δ	Depreciation rate of physical capital	0.025
κ_i	Adjustment costs of investment	10.18
κ_p	Adjustment costs of good prices	28.65
ι_p	Indexation of price inflation to past price inflation	0.16
ϵ^y	Steady-state goods market markup	6
ϕ_R	Taylor rule smoothing parameter	0.77
ϕ_π	Taylor rule response to inflation	1.98 ^d
ϕ_x	Taylor rule response to output	0.35
σ_τ	Standard deviation of monetary shock	0.002

Patient Household's Problem

Each patient household i maximizes:

$$\mathbb{E}_t \sum_{t=0}^{\infty} \beta^{P,t} \left[(1 - a^P) \log (c_t^P(i) - a^P c_{t-1}^P) + \epsilon^h \log h_t^P(i) - \frac{l_t^P(i)^{1+\phi}}{1+\phi} \right]$$

s.t.

$$c_t^P(i) + q_t^h (h_t^P(i) - h_{t-1}^P(i)) + d_t^P(i) \leq w_t^P l_t^P(i) + (1 + r_{t-1}^d) \frac{d_{t-1}^P(i)}{\pi_t} + \tau_t^P(i)$$

Differences to impatient households:

- ▶ $\beta^{I,t} < \beta^{P,t}$
- ▶ Receives transfer $\tau_t^P(i)$

[back](#)

Impatient Household's Problem

Each impatient household i maximizes:

$$\mathbb{E}_t \sum_{t=0}^{\infty} \beta^{I,t} \left[(1 - a^I) \log (c_t^I(i) - a^I c_{t-1}^I) + \epsilon^h \log h_t^I(i) - \frac{l_t^I(i)^{1+\phi}}{1+\phi} \right]$$

s.t.

$$c_t^I(i) + q_t^h (h_t^I(i) - h_{t-1}^I(i)) + b_{t-1}^I(i) (1 + r_{t-1}^{bH}) / \pi_t \leq w_t^I l_t^I(i) + b_t^I(i)$$

Differences to patient households:

- ▶ $\beta^{I,t} < \beta^{P,t}$
- ▶ Receives no transfers

[back](#)

Entrepreneur's Problem

Each entrepreneur i maximizes:

$$\mathbb{E}_t \sum_{t=0}^{\infty} \beta_E^t \log \left(c_t^E(i) - a^E c_{t-1}^E \right)$$

$$\text{s.t. } c_t^E(i) + w_t^I l_t^I(i) + w_t^P l_t^P(i) + \frac{1 + r_{t-1}^{bE}}{\pi_t} b_{t-1}^E(i) + q_t^k k_t^E(i) + v(u_t(i)) k_{t-1}^E(i) \leq$$

$$\frac{y_t^E(i)}{x_t} + b_t^E(i) + (1 - \delta) q_t^k k_t^E(i),$$

$$y_t^E(i) = \varepsilon^a \left[u_t(i) k_{t-1}^E(i) \right]^\alpha \left[l_t^E(i) \right]^{1-\alpha} = \left[u_t(i) k_{t-1}^E(i) \right]^\alpha \left[\left(l_t^P(i) \right)^\mu \left(l_t^I(i) \right)^{(1-\mu)} \right]^{1-\alpha}$$

[back](#)

Capital and Final Goods Producers

Investment adjustment costs:

$$k_t = (1 - \delta) k_{t-1} + \left[1 - \frac{\kappa_i}{2} \left(\frac{i_t}{i_{t-1}} - 1 \right)^2 \right] i_t$$

$$1 = q_t^k \left[1 - \frac{\kappa_i}{2} \left(\frac{i_t}{i_{t-1}} - 1 \right)^2 - \kappa_i \left(\frac{i_t}{i_{t-1}} - 1 \right) \frac{i_t}{i_{t-1}} \right] + \beta^E \mathbb{E}_t \frac{\lambda_{t+1}^E}{\lambda_t^E} q_{t+1}^k \kappa_i \left(\frac{i_{t+1}}{i_t} - 1 \right) \left(\frac{i_{t+1}}{i_t} \right)$$

Phillips curve:

$$0 = 1 - \varepsilon^y + \frac{\varepsilon^y}{x_t} - \kappa_p \left(\pi_t - \pi_{t-1}^{\iota_p} \pi^{1-\iota_p} \right) \pi_t + \beta^P \mathbb{E}_t \left[\frac{\lambda_{t+1}^P}{\lambda_t^P} \kappa_p \left(\pi_{t+1} - \pi_t^{\iota_p} \pi^{1-\iota_p} \right) \pi_{t+1} \frac{y_{t+1}}{y_t} \right]$$

Central Bank

Central bank follows a standard Taylor rule:

$$(1 + r_t^f) = (1 + r^f)^{(1-\phi_R)} (1 + r_{t-1}^f)^{\phi_R} \left(\frac{\pi_t}{\pi}\right)^{\phi_\pi (1-\phi_R)} \left(\frac{y_t}{y_{t-1}}\right)^{\phi_y (1-\phi_R)} \varepsilon_t^R$$

back

Banking Sector with Representative Bank

Wholesale Unit:

$$\pi_t K_t^b = (1 - \delta^b) K_{t-1}^b + \Pi_{t-1}^b$$

$$\max_{B_t, d_t^p} \mathbb{E}_t \sum_{t=0}^{\infty} \Lambda_{0,t}^P \left[R_t^b B_t - R_t^d d_t^p - \mathbb{A}_{KB} \left(\frac{K_t^b}{B_t} \right) K_t^b \right] \text{ s.t. } B_t = d_t^p + K_t^b$$

Deposit branches:

$$\max_{r_t^d} \mathbb{E}_t \sum_{t=0}^{\infty} \Lambda_{0,t}^P \left[R_t^d d^p(r_t^d) - r_t^d d^p(r_t^d) - \mathbb{A}_D (d^p(r_t^d)) \bar{r}_t^d \bar{d}_t^p \right] \text{ s.t. } d^p(r_t^d) = \left(\frac{r_t^d}{\bar{r}_t^d} \right)^{-\epsilon^d} \bar{d}_t^p$$

Loan branches:

$$\max_{r_t^l} \mathbb{E}_t \sum_{t=0}^{\infty} \Lambda_{0,t}^P \left[r_t^l b_t^l(r_t^l) - R_t^b b_t^l(r_t^l) - \mathbb{A}_l (b_t^l(r_t^l)) \bar{r}_t^l \bar{b}_t^l \right] \text{ s.t. } b_t^l(r_t^l) = \left(\frac{r_t^l}{\bar{r}_t^l} \right)^{-\epsilon^l} \bar{b}_t^l$$

$\forall l \in \{bH, bE\}$

[back](#)

Banking Sector with Representative Bank

Wholesale unit:

$$R_t^b = r_t^f - \kappa_{KB} \left(\frac{K_t^b}{B_t} - \nu^b \right) \left(\frac{K_t^b}{B_t} \right)^2.$$

Deposit branches:

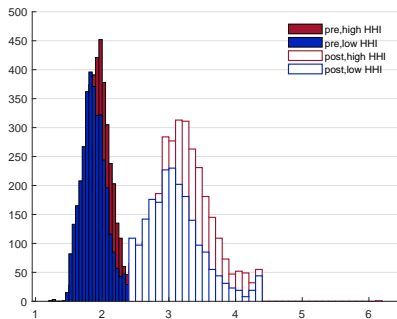
$$-\epsilon^d \frac{R_t^d}{r_t^d} + (\epsilon^d - 1) + \epsilon^d \kappa_d \left(\frac{d_t^p}{d_{ss}^p} - 1 \right) \frac{d_t^p}{d_{ss}^p} = 0$$

Loan branches $\forall l \in \{bH, bE\}$:

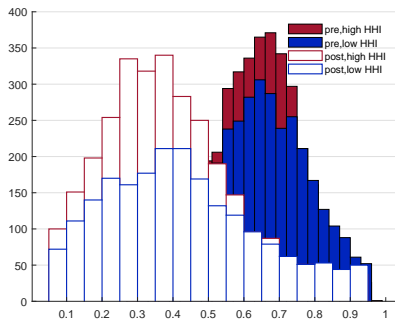
$$-\left(\epsilon^l - 1\right) + \epsilon^l \frac{R_t^b}{r_t^l} + \epsilon^l \kappa_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \frac{b_t^l}{b_{ss}^l} + \frac{\epsilon^l}{\psi_l} \left\{ \exp \left[\psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \right] - 1 \right\} \frac{b_t^l}{b_{ss}^l} = 0$$

Markups and Markdowns across Time and Groups

(a) Markups



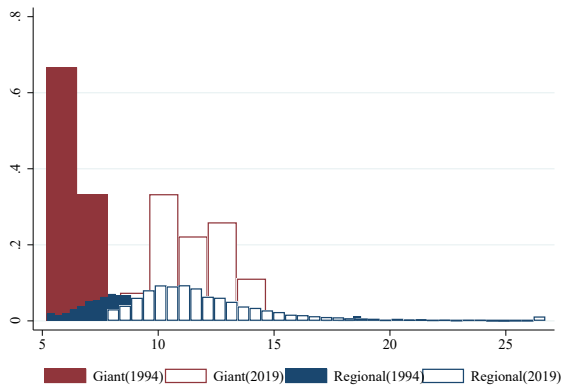
(b) Markdowns



[back](#)

[back - counterfactuals](#)

Bank Capital Ratios across Time and Groups

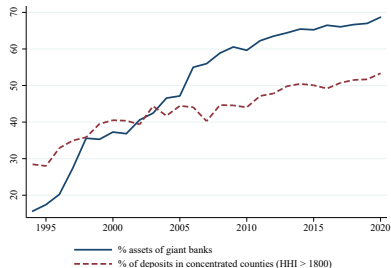


[back](#)

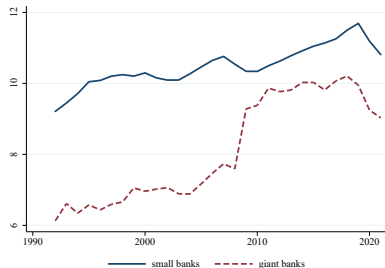
[back - counterfactuals](#)

Measures of the U.S. Banking Sector Over Time

(a) % high-HHI markets and giant banks



(b) Core capital ratio



bank types

counterfactuals

Calibration of Heterogeneous Banks Model

		α^m	α^b	ϵ^d	$\epsilon^{bH/E}$	ν^b
1994	Bank/Branch I	0.7	0.9	-2.60	2.51	0.09
	Bank/Branch II	0.3	0.1	-1.03	2.05	0.06
2019	Bank/Branch I	0.4	0.4	-0.99	1.68	0.12
	Bank/Branch II	0.6	0.6	-0.32	1.46	0.09

back

Calibration of Heterogeneous Banks Model

		α^m	α^b	ϵ^d	$\epsilon^{bH/E}$	ν^b
1994	Bank/Branch I	0.7	0.9	-2.60	2.51	0.09
	Bank/Branch II	0.3	0.1	-1.03	2.05	0.06
2019	Bank/Branch I	0.4	0.4	-0.99	1.68	0.12
	Bank/Branch II	0.6	0.6	-0.32	1.46	0.09

[back](#)

Calibration of Heterogeneous Banks Model

		α^m	α^b	ϵ^d	$\epsilon^{bH/E}$	ν^b
1994	Bank/Branch I	0.7	0.9	-2.60	2.51	0.09
	Bank/Branch II	0.3	0.1	-1.03	2.05	0.06
2019	Bank/Branch I	0.4	0.4	-0.99	1.68	0.12
	Bank/Branch II	0.6	0.6	-0.32	1.46	0.09

back

Calibration of Heterogeneous Banks Model

		α^m	α^b	ϵ^d	$\epsilon^{bH/E}$	ν^b
1994	Bank/Branch I	0.7	0.9	-2.60	2.51	0.09
	Bank/Branch II	0.3	0.1	-1.03	2.05	0.06
2019	Bank/Branch I	0.4	0.4	-0.99	1.68	0.12
	Bank/Branch II	0.6	0.6	-0.32	1.46	0.09

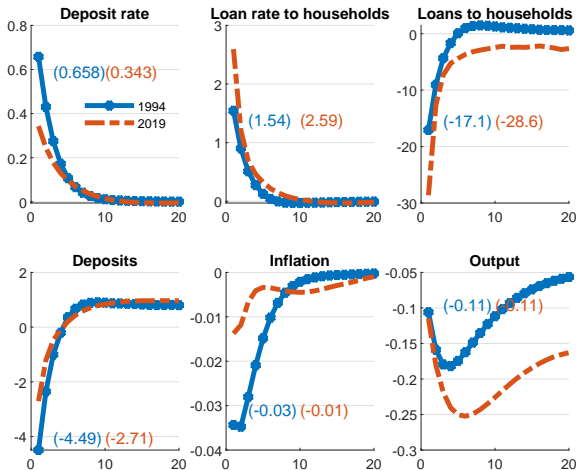
back

Calibration of Heterogeneous Banks Model

		α^m	α^b	ϵ^d	$\epsilon^{bH/E}$	ν^b
1994	Bank/Branch I	0.7	0.9	-2.60	2.51	0.09
	Bank/Branch II	0.3	0.1	-1.03	2.05	0.06
2019	Bank/Branch I	0.4	0.4	-0.99	1.68	0.12
	Bank/Branch II	0.6	0.6	-0.32	1.46	0.09

back

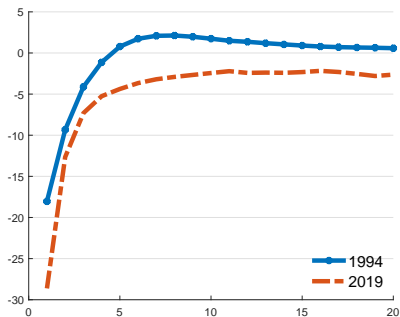
Effect Rise in Bank Concentration on Monetary Transmission



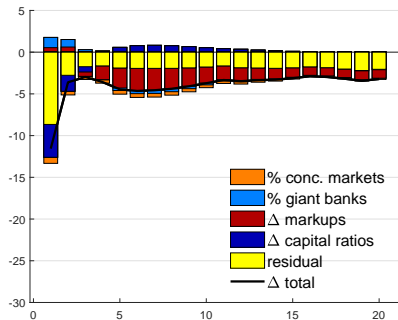
back

Decomposition of Pass-Through to Loans

(a) 1994 vs. 2019



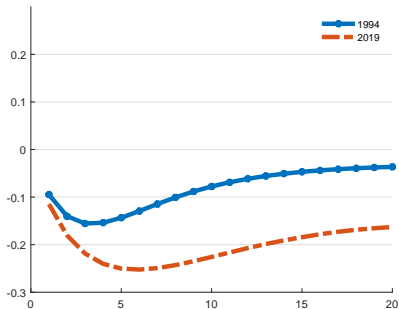
(b) Decomposition



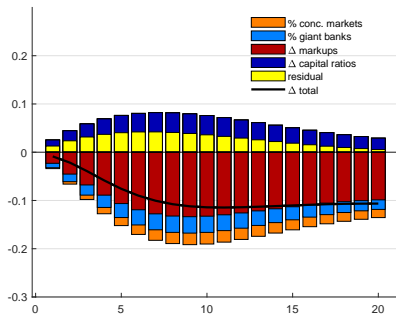
[back](#)

Decomposition of Monetary Transmission to Output

(a) 1994 vs. 2019



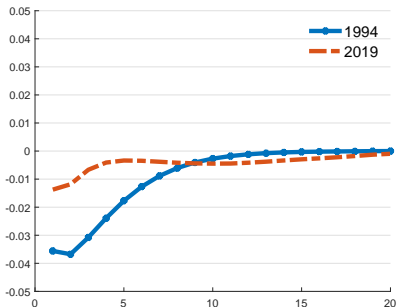
(b) Decomposition



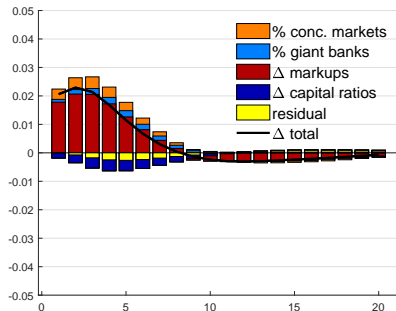
[back](#)

Decomposition of Monetary Transmission to Inflation

(a) 1994 vs. 2019



(b) Decomposition



[back](#)

Adding Borrowing Constraints

Household's borrowing constraint lowers interest rate sensitivity:

$$(1 + r_t^{bh}) b_t^l \leq \varepsilon^{m,l} \mathbb{E}_t [q_{t+1}^h h_t^l \pi_{t+1}]$$

Financial accelerator effect: $r_t^f \uparrow$

- ▶ Economic downturn (i.a., $\pi_t, q_{t+1}^h \downarrow$) tightens collateral constraint
- ▶ Loan demand declines **independently** of higher interest costs

[Comparison IRFs](#)

[Decomposition rates and credit](#)

[Decomposition real economy](#)

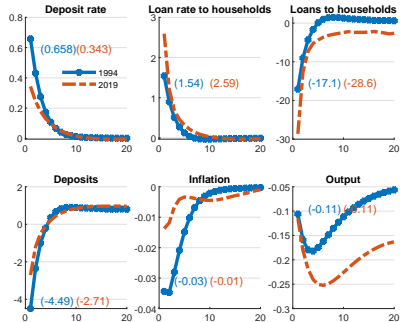
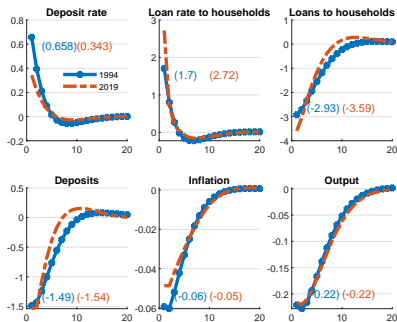
[Phillips Curve](#)

[back](#)

Constrained vs. Unconstrained: 2019 vs. 1994

(a) Constrained

(b) Unconstrained

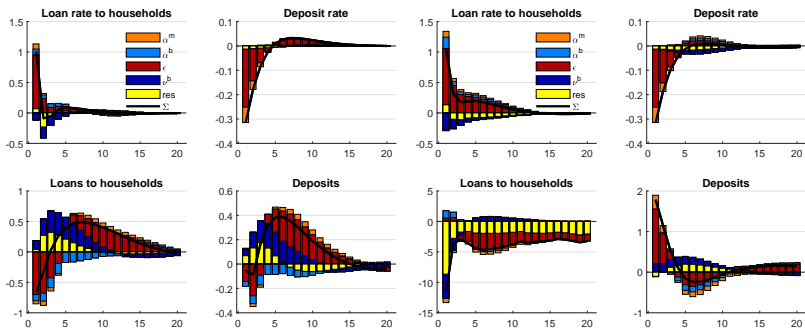


[back](#)

Constrained vs. Unconstrained: Decomposition Rates and Credit

(a) Constrained

(b) Unconstrained

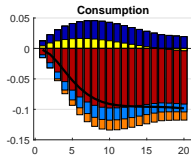
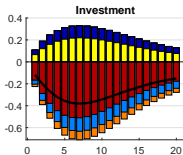
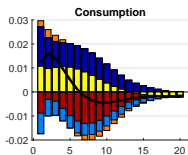
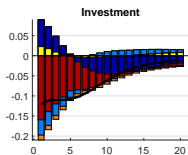
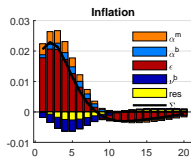
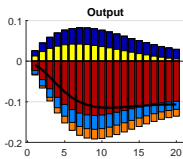
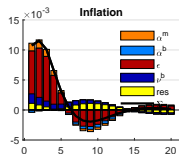
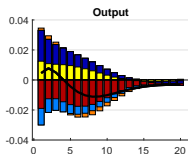


[back](#)

Constrained vs. Unconstrained: Decomposition Real Economy

(a) Constrained

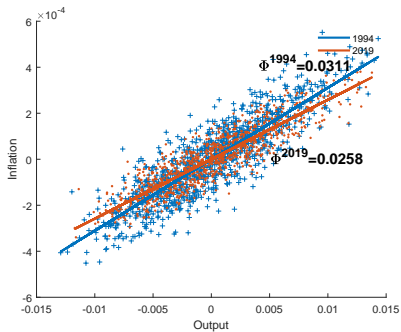
(b) Unconstrained



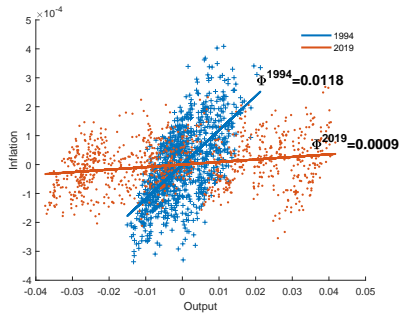
[back](#)

Constrained vs. Unconstrained: Implications on the PC

(a) Constrained

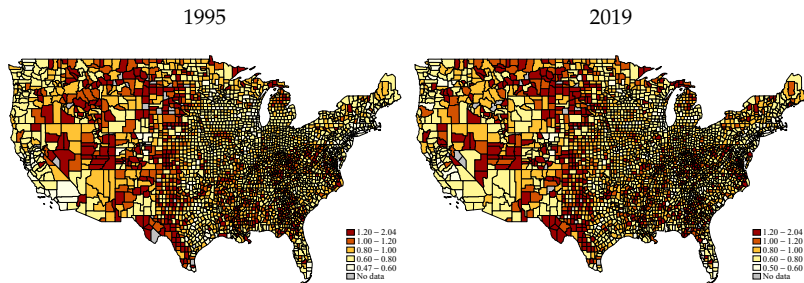


(b) Unconstrained



[back](#)

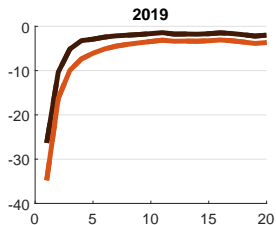
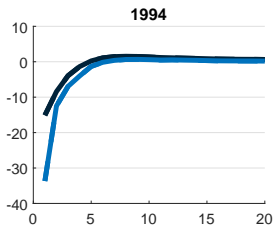
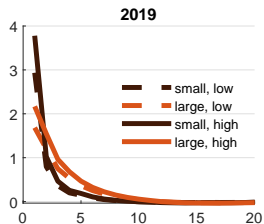
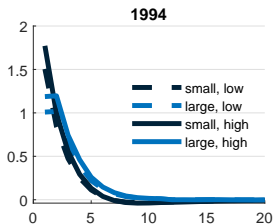
Heterogeneous Pass-Through Across US Counties



- ▶ County-level Pass-through: $\hat{\beta}^h + \hat{\gamma}_1^h HHI_{c,t-1} + \hat{\gamma}_2^h \bar{m}(\%)_{t-1}$
- ▶ Aggregated average pass-through increased by 50 %.

[back](#)

Heterogeneous Pass-Through Across Branches



[back](#)

Motivation: Anecdotal Evidence from WSJ, Bloomberg, ..

Banks Fire Up Their Mortgage Machine for a Refinancing Boom
Bloomberg Big banks fumble the ball on spiking mortgage demand

With Rates Low, Banks Increase Mortgage Profit The New York Times

- *"We, like all of the lenders in the market, have **not lowered** our interest rates as much to make sure we have **enough capacity** to close the loans on time."*
- *"Everybody is trying to **staff up**."*
- *"That includes outsourcing work to other countries and **boosting pay** for some employees (...). Underwriters are being offered compensation packages worth \$130K, up from about \$80K in nonpeak times."*

[back](#)

Asymmetric Adjustment Costs

Asymmetric adjustment cost function:

$$\text{Costs}_t = \frac{\kappa_l}{2} \left(\frac{b_t^l}{b_{ss}^l} - 1 \right)^2 + \frac{1}{\psi_l^2} \left\{ \exp \left[\psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \right] - \psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) - 1 \right\}$$

- ▶ κ_l and ψ_l govern the convexity and asymmetry
- ▶ ψ_l increasing costs when lending is above steady state

$$- (\epsilon^l - 1) + \epsilon^l \frac{R_t^b}{r_t^l} + \epsilon^l \kappa_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \frac{b_t^l}{b_{ss}^l} + \frac{\epsilon^l}{\psi_l} \left\{ \exp \left[\psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \right] - 1 \right\} \frac{b_t^l}{b_{ss}^l} = 0$$

back

Asymmetric Adjustment Costs

Asymmetric adjustment cost function:

$$Costs_t = \frac{\kappa_l}{2} \left(\frac{b_t^l}{b_{ss}^l} - 1 \right)^2 + \frac{1}{\psi_l^2} \left\{ \exp \left[\psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \right] - \psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) - 1 \right\}$$

- ▶ κ_l and ψ_l govern the convexity and asymmetry
- ▶ ψ_l increasing costs when lending is above steady state

$$- \left(\epsilon^l - 1 \right) + \epsilon^l \frac{R_t^b}{r_t^l} + \epsilon^l \kappa_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \frac{b_t^l}{b_{ss}^l} + \frac{\epsilon^l}{\psi_l} \left\{ \exp \left[\psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \right] - 1 \right\} \frac{b_t^l}{b_{ss}^l} = 0$$

back

Asymmetric Adjustment Costs

Asymmetric adjustment cost function:

$$\text{Costs}_t = \frac{\kappa_l}{2} \left(\frac{b_t^l}{b_{ss}^l} - 1 \right)^2 + \frac{1}{\psi_l^2} \left\{ \exp \left[\psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \right] - \psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) - 1 \right\}$$

- ▶ κ_l and ψ_l govern the convexity and asymmetry
- ▶ ψ_l increasing costs when lending is above steady state

$$- (\epsilon^l - 1) + \epsilon^l \frac{R_t^b}{r_t^l} + \epsilon^l \kappa_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \frac{b_t^l}{b_{ss}^l} + \frac{\epsilon^l}{\psi_l} \left\{ \exp \left[\psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \right] - 1 \right\} \frac{b_t^l}{b_{ss}^l} = 0$$

back

Asymmetric Adjustment Costs

Asymmetric adjustment cost function:

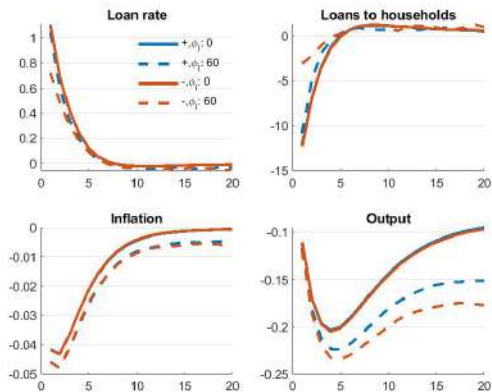
$$Costs_t = \frac{\kappa_l}{2} \left(\frac{b_t^l}{b_{ss}^l} - 1 \right)^2 + \frac{1}{\psi_l^2} \left\{ \exp \left[\psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \right] - \psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) - 1 \right\}$$

- ▶ κ_l and ψ_l govern the convexity and asymmetry
- ▶ ψ_l increasing costs when lending is above steady state

$$- \left(\epsilon^l - 1 \right) + \epsilon^l \frac{R_t^b}{r_t^l} + \epsilon^l \kappa_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \frac{b_t^l}{b_{ss}^l} + \frac{\epsilon^l}{\psi_l} \left\{ \exp \left[\psi_l \left(\frac{b_t^l}{b_{ss}^l} - 1 \right) \right] - 1 \right\} \frac{b_t^l}{b_{ss}^l} = 0$$

back

Asymmetric Monetary Transmission: Hikes vs. Cuts



back