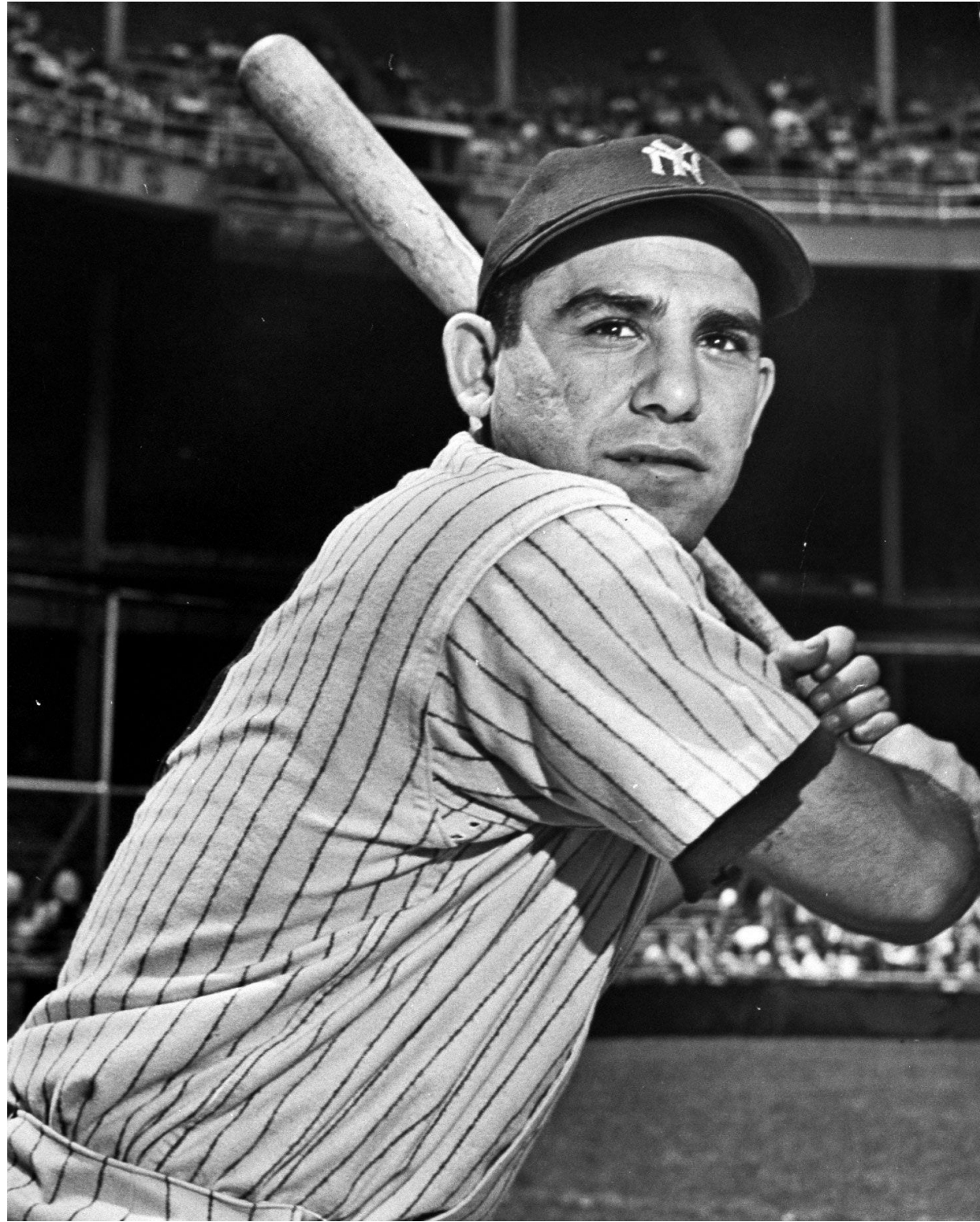


EXPECTATIONS FORMATION AND FORWARD INFORMATION

Nathan Goldstein
Bar-Ilan University

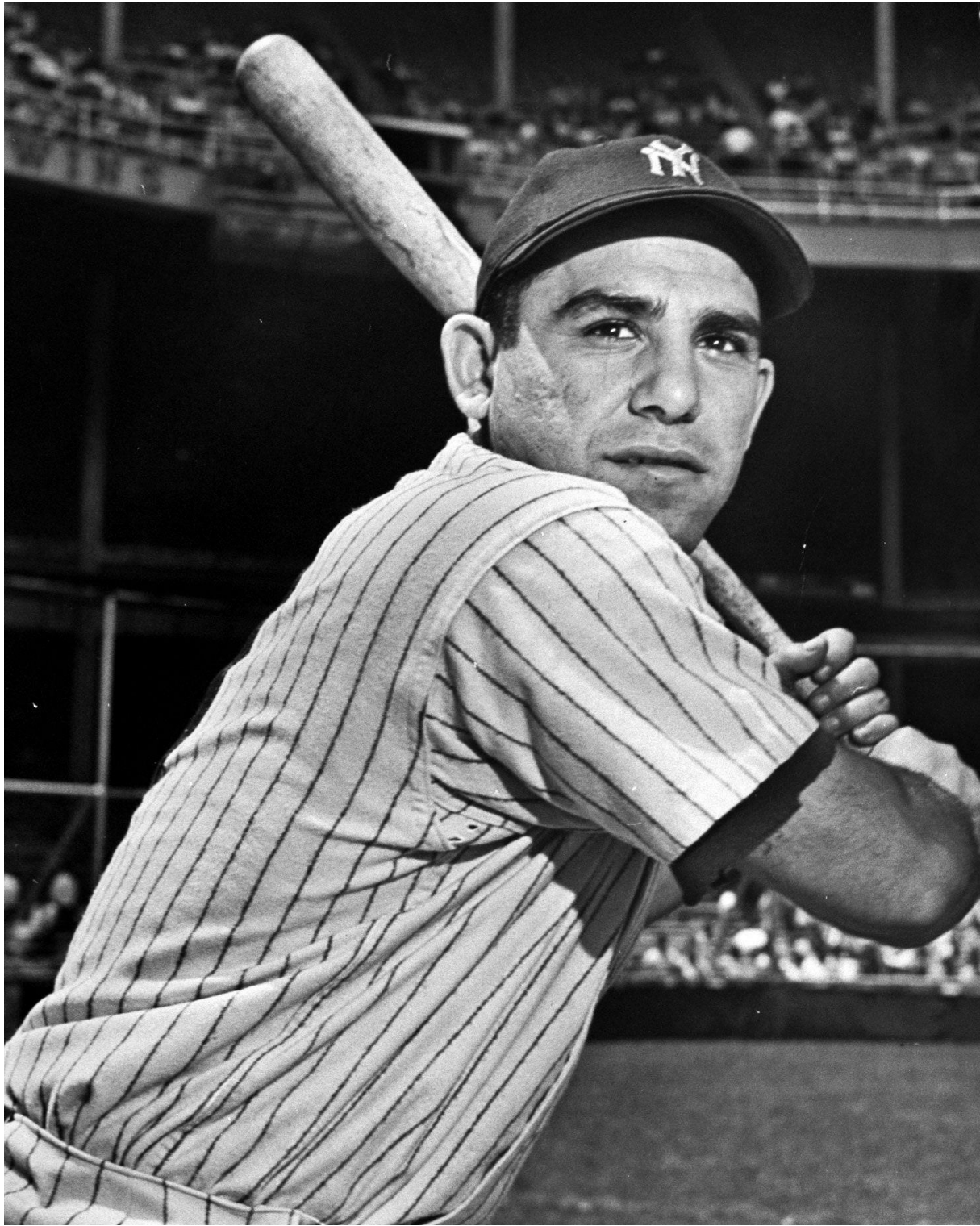
Yuriy Gorodnichenko
UC Berkeley & 

CHALLENGES OF FORECASTING



Yogi Berra: “It’s tough to make predictions, especially about the future.”

CHALLENGES OF FORECASTING



Yogi Berra: “It’s tough to make predictions, especially about the future.”

But how do economic agents form expectations?

THE “STANDARD” (NOISY INFORMATION) MODEL

Fundamental (State):

$$x_t = \rho x_{t-1} + \omega_t$$

Signal (Measurement):

$$y_t^i = x_t + v_t^i$$

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Prediction:

$$x_{t+h|t}^i = \rho x_{t+h-1|t}^i = \rho^h x_{t|t}^i$$

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Prediction:

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Practice:

$$x_{t+h|t}^i = \overbrace{\rho^h x_{t|t}^i}^{\text{“Model”}} + \{\text{add factor}\}_{t,h}$$

Add factor is subjective adjustment.

INFLATION FORECASTS

Prediction in the standard noisy-information model:

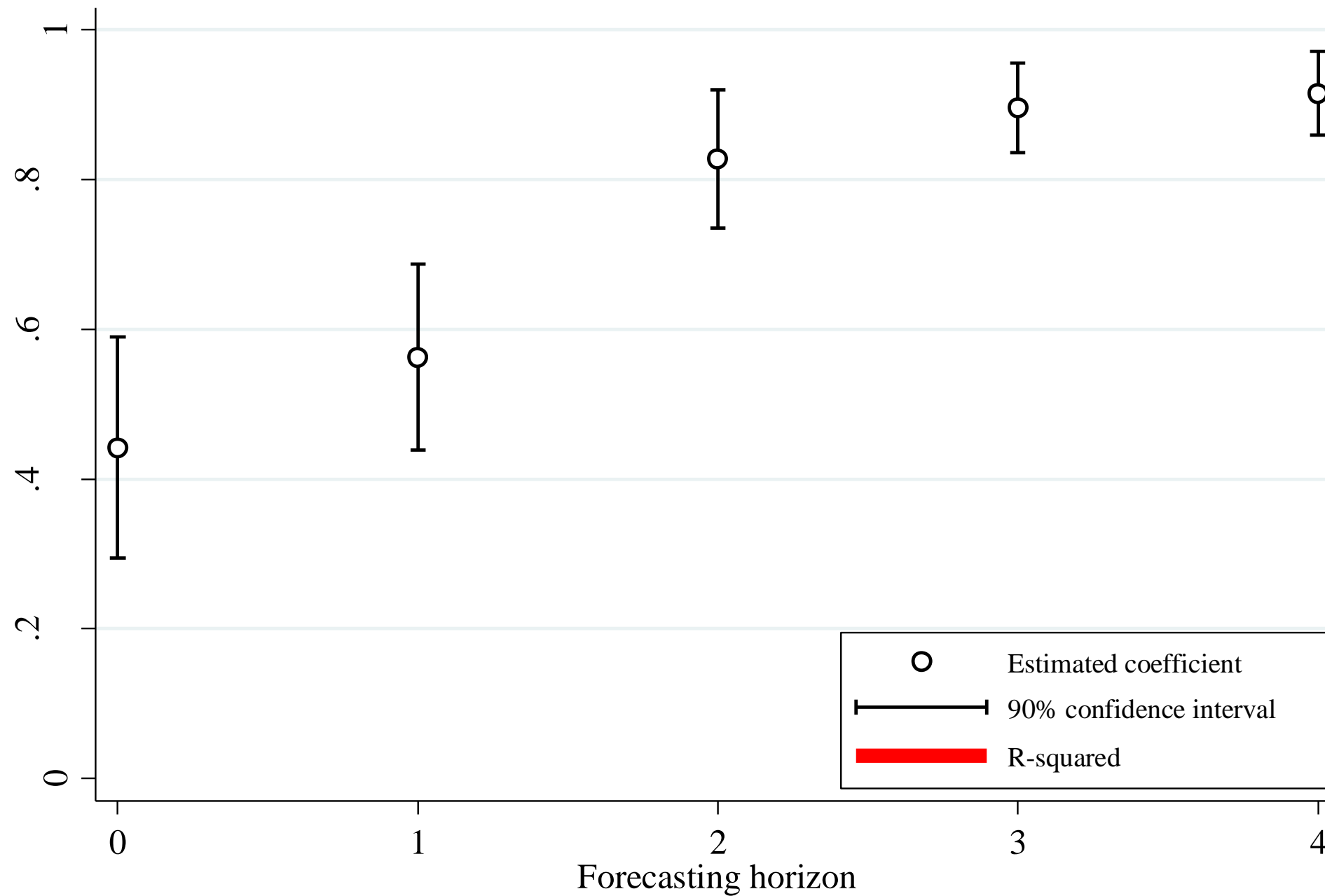
$$x_{t+h|t}^i = \rho x_{t+h-1|t}^i = \rho^h x_{t|t}^i$$

When estimating a regression of the forecast $x_{t+h|t}^i$ on the forecast $x_{t+h-1|t}^i$:

- I. The fit of the regression should be perfect ($R^2 = 1$) for any $h \geq 1$.*
- II. The regression coefficient recovers ρ , the persistence parameter, for any $h \geq 1$.*

SPF INFLATION FORECASTS

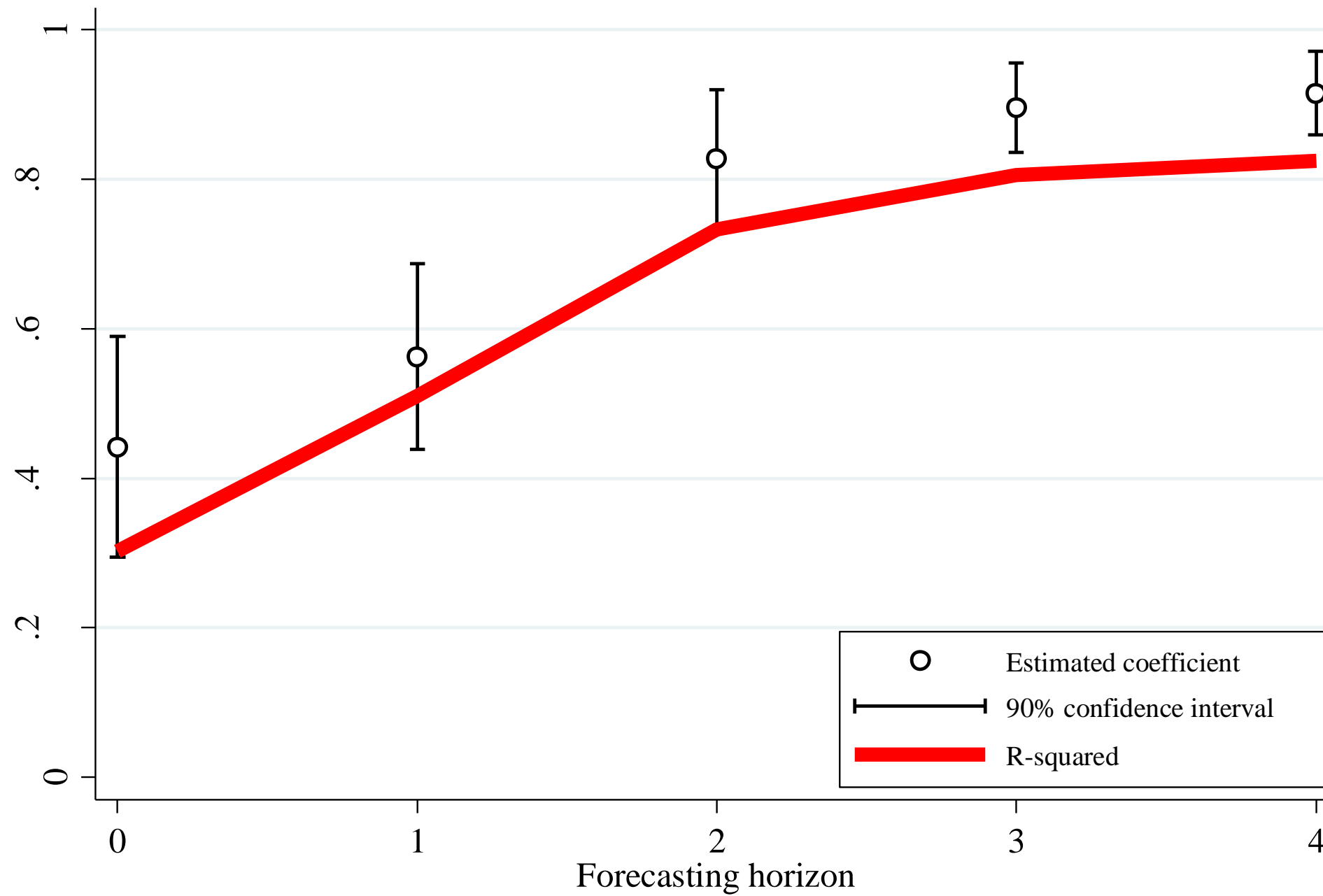
$$\text{Regression: } x_{t+h|t}^i = \rho x_{t+h-1|t}^i + \text{error}$$



Note: p-value (equality of estimated coefficients) <0.01

SPF INFLATION FORECASTS

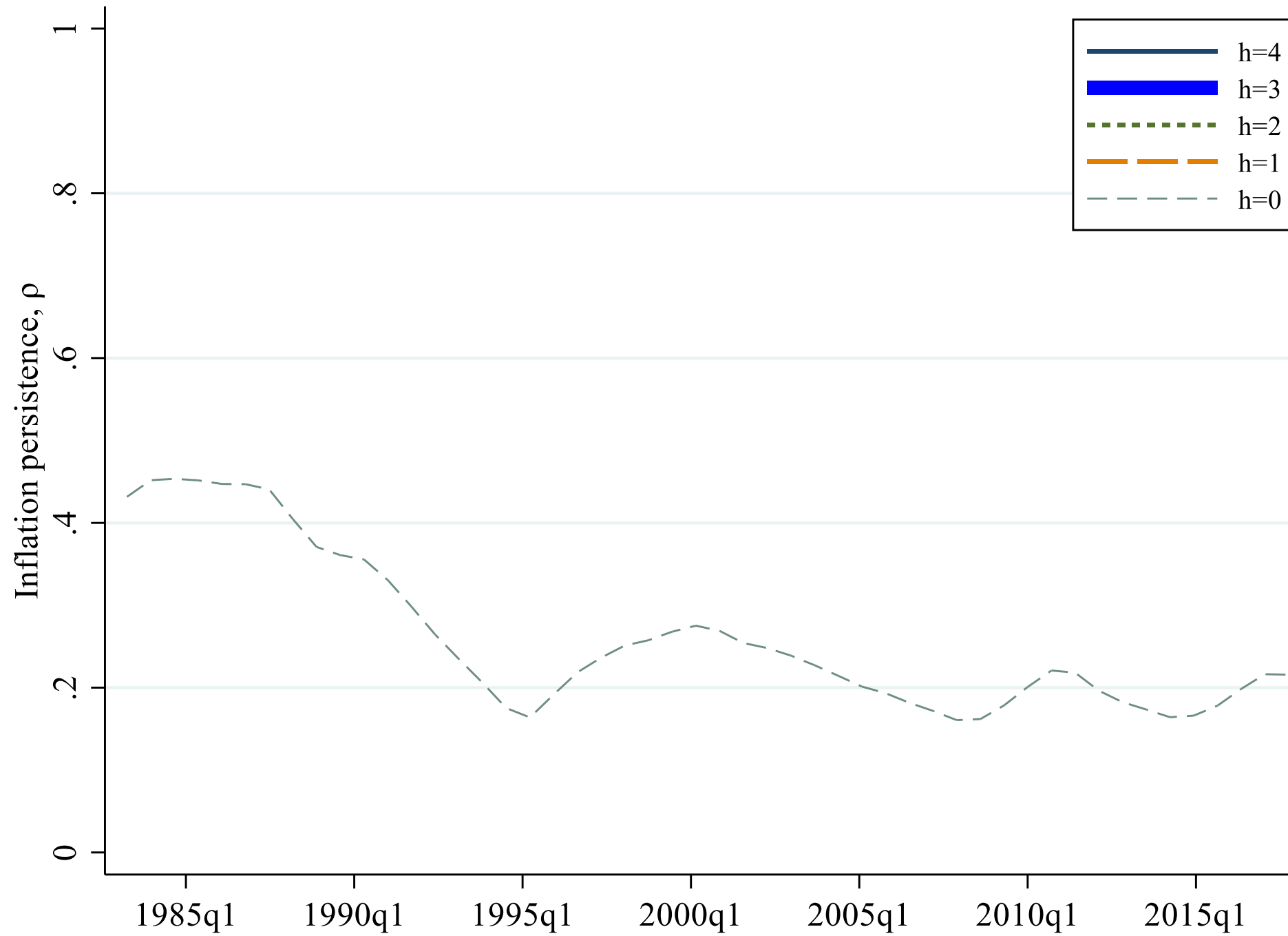
Regression: $x_{t+h|t}^i = \rho x_{t+h-1|t}^i + error$



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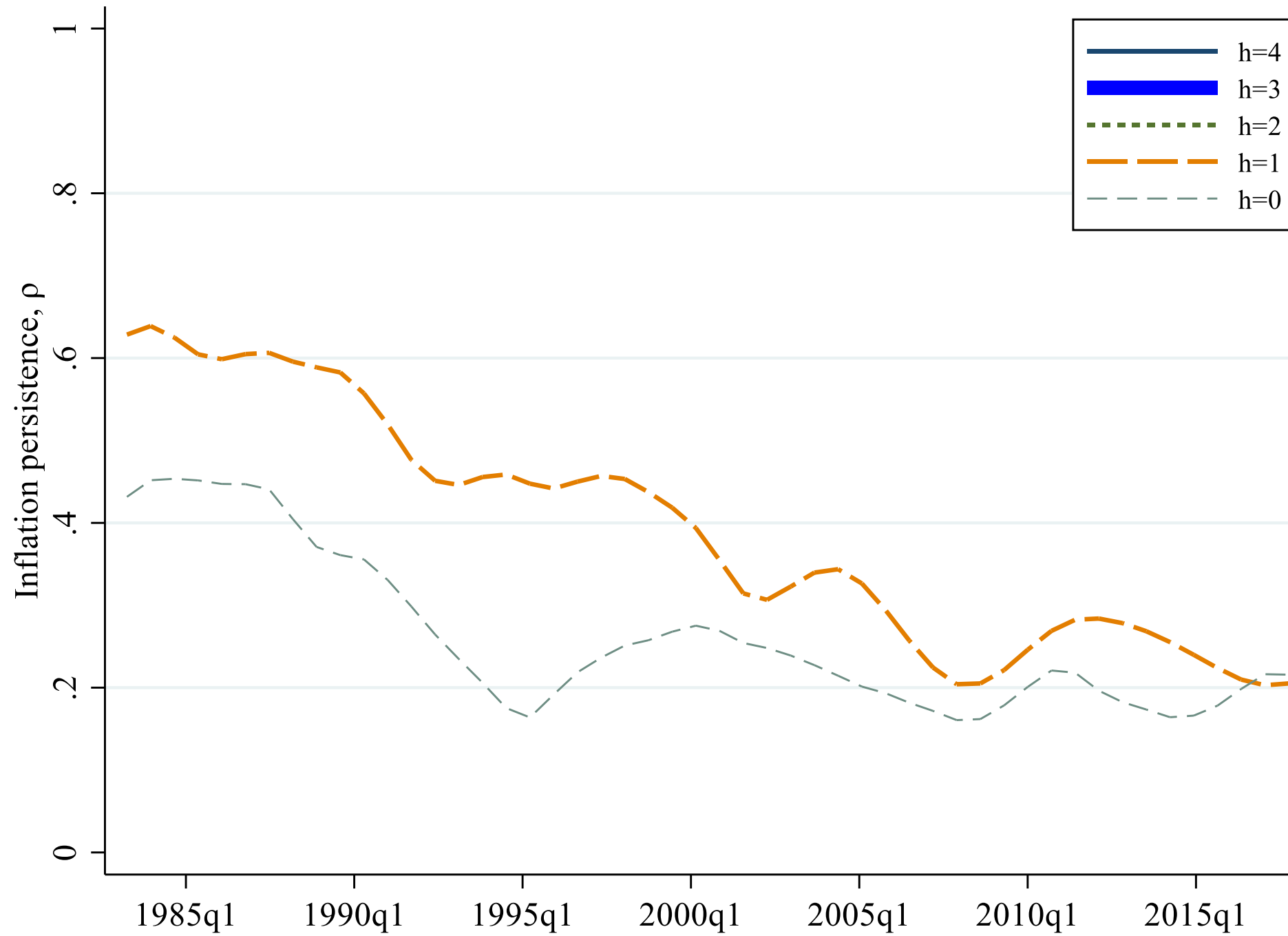
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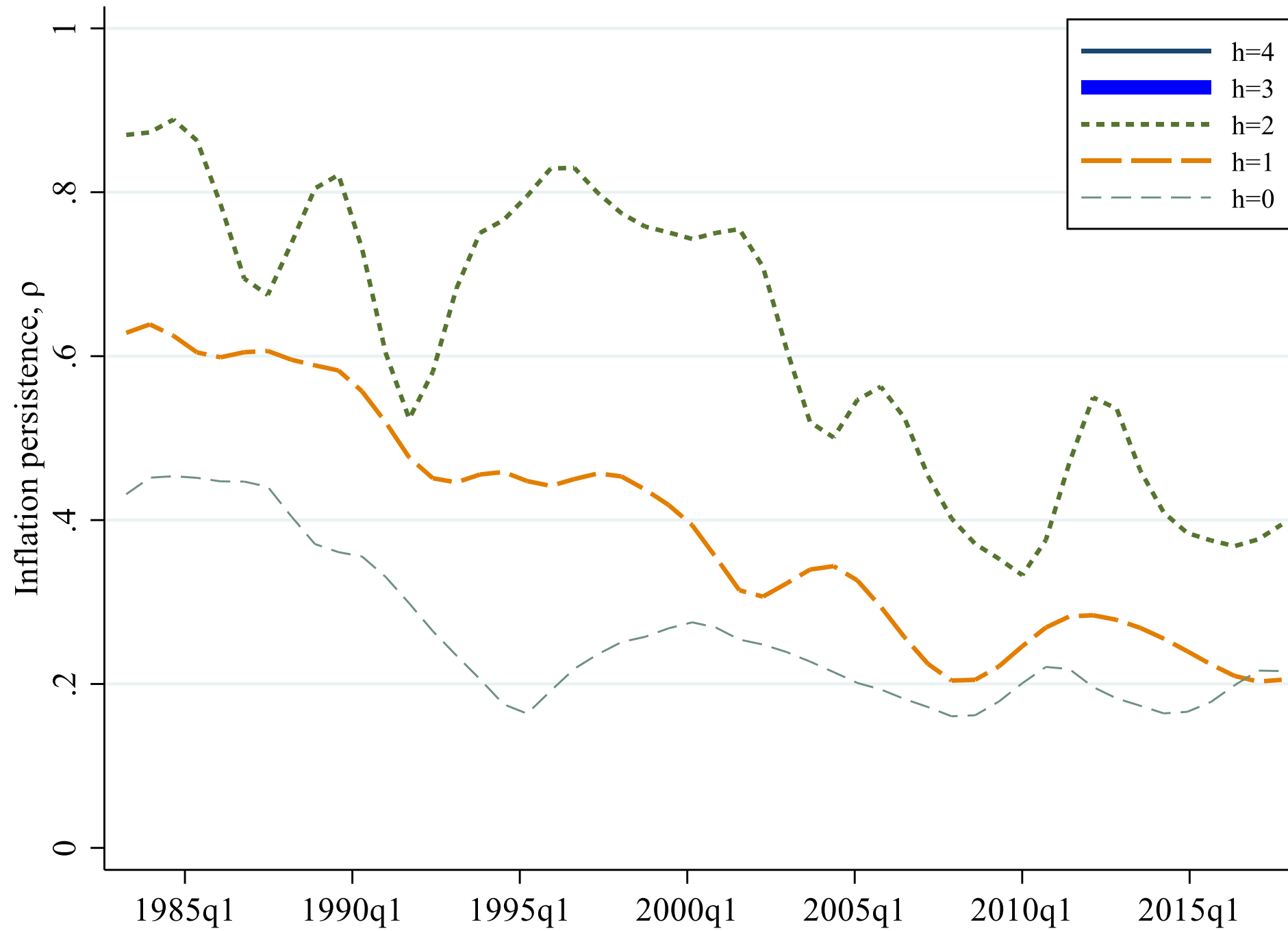
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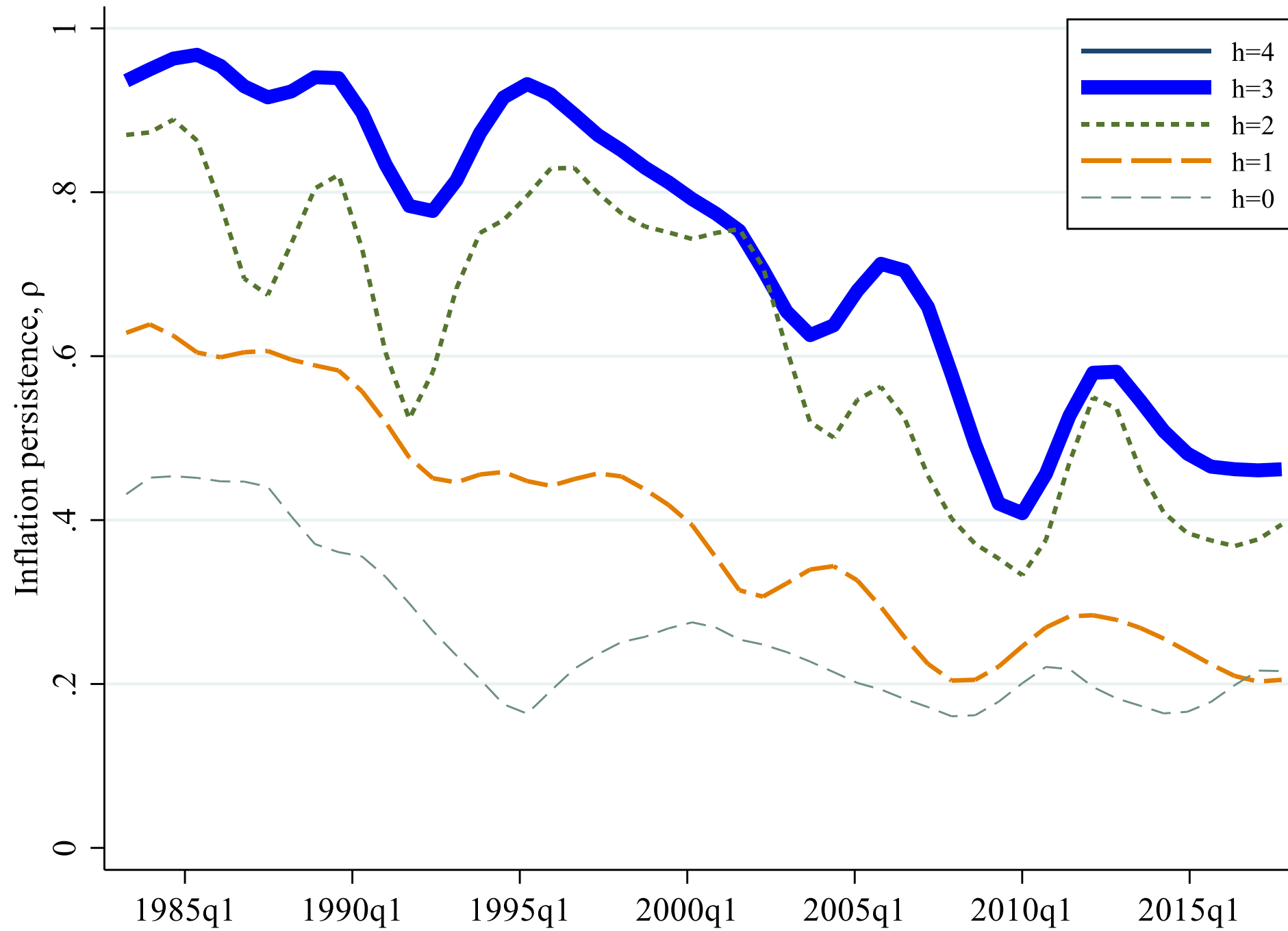
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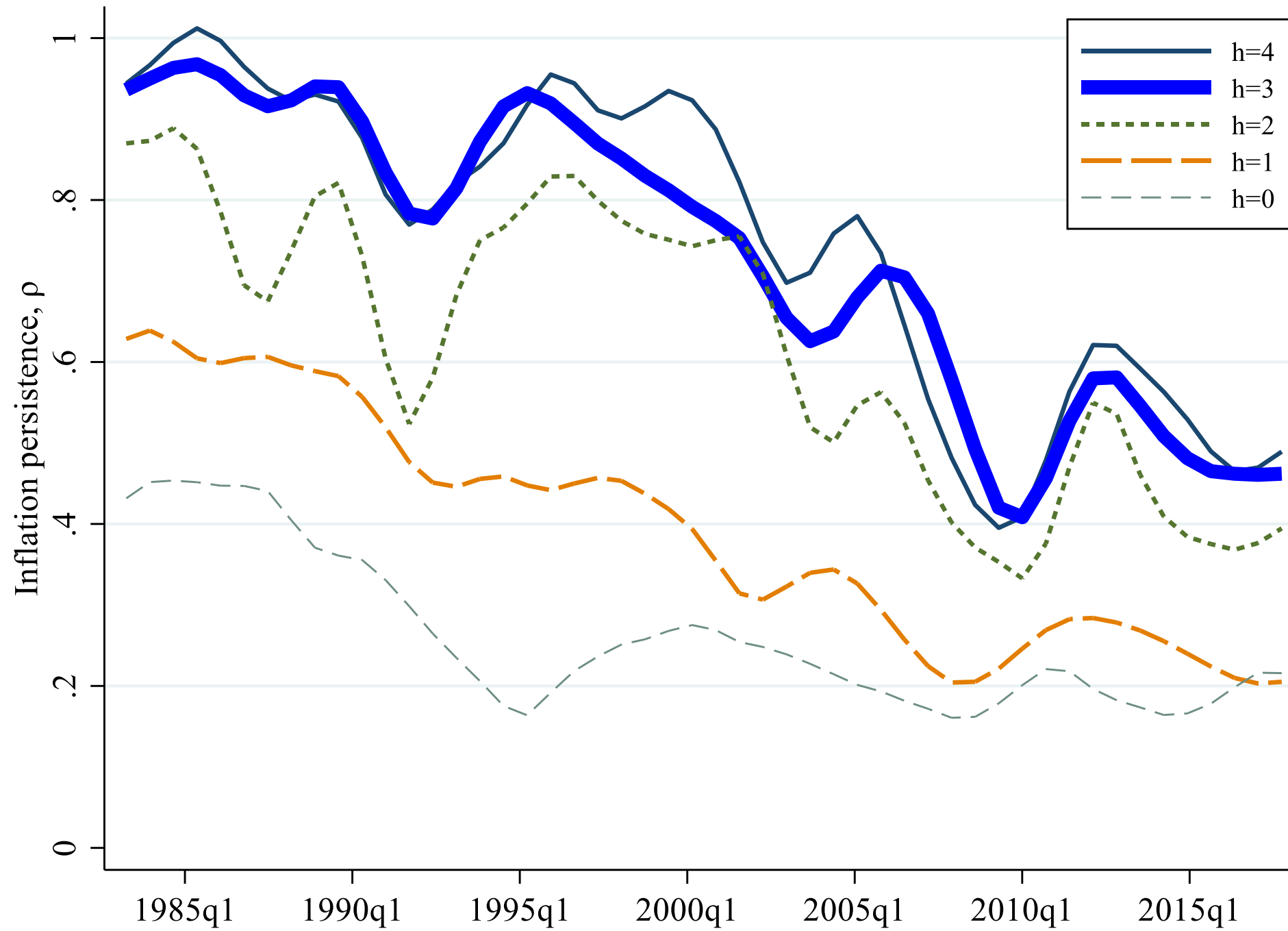
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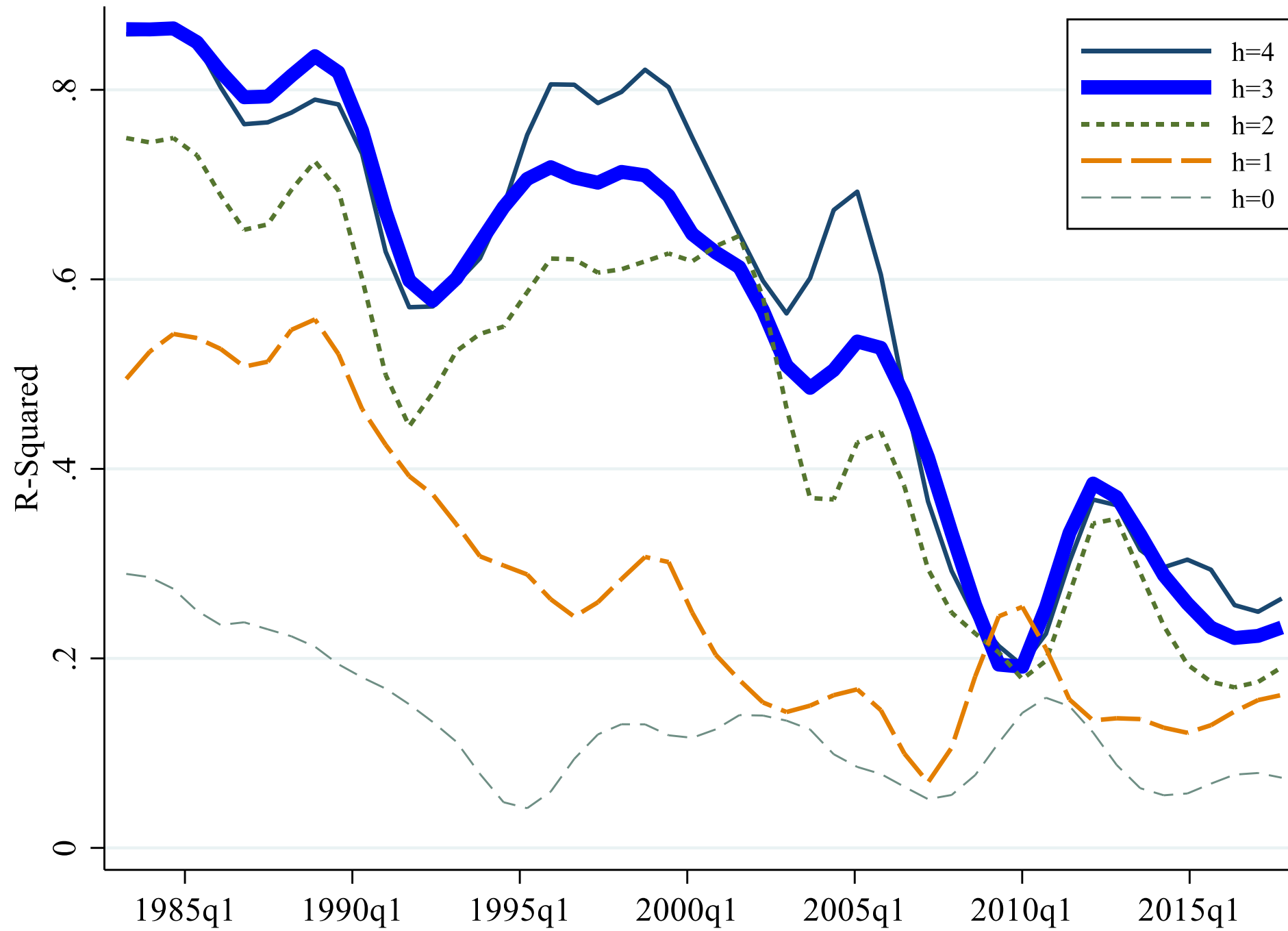
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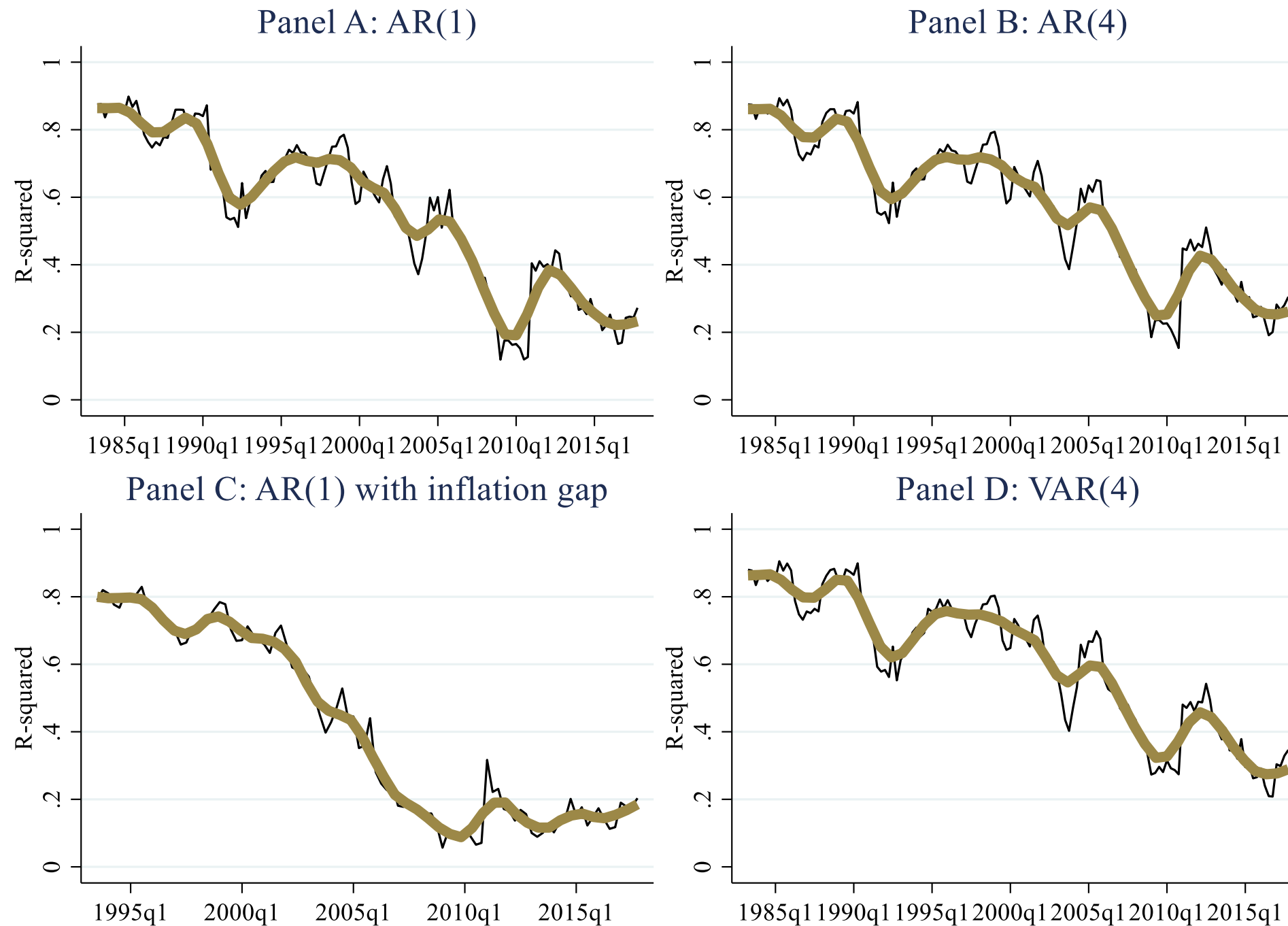
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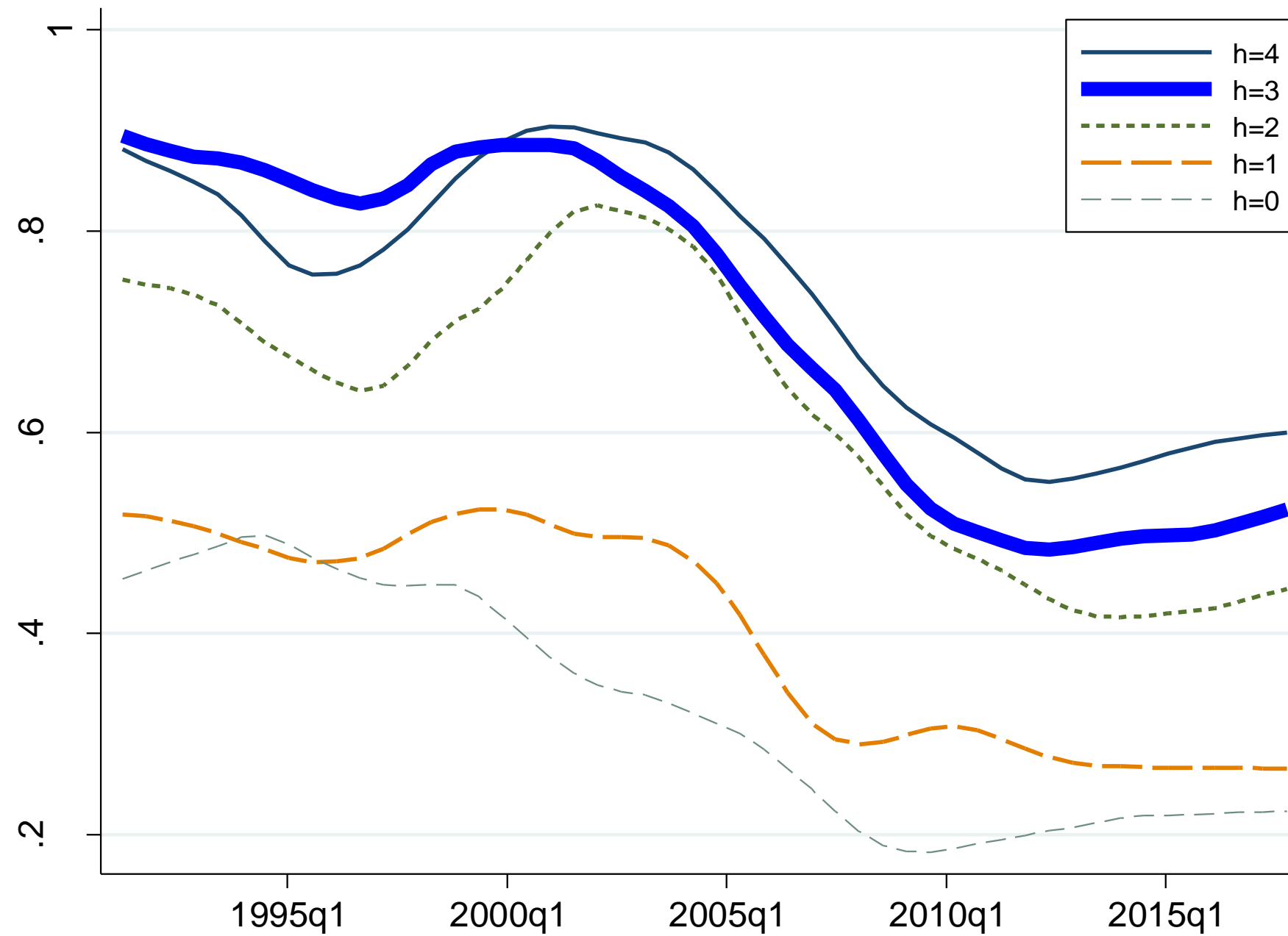
ROBUSTNESS 1: AR(1) CAPTURES WELL THE 'MODEL'

$$\text{Regressions: } x_{t+h|t}^i = \sum_p \rho'_p z_{t+h-p|t}^i + \text{error}$$



ROBUSTNESS 2: DISAGREEMENT ABOUT THE "MODEL"

$$\text{Regression: } x_{t+h|t}^i = \rho^i x_{t+h-1|t}^i + \text{error}$$



RECAP

Regression:

$$x_{t+h|t}^i = \rho^h x_{t|t}^i + \textit{error}_{t,h}$$

Practice (SPF):

$$x_{t+h|t}^i = \rho^h x_{t|t}^i + \{\textit{add factor}\}_{t,h}$$

RECAP

Regression:

$$x_{t+h|t}^i = \rho^h x_{t|t}^i + \textit{error}_{t,h}$$

Practice (SPF): (80% of forecasters do this according to a special survey of SPF)

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OECD: An add-factor is the adjustment made to equation-based projection over the forecasting period. For example, if an equation has **under-predicted** a variable in recent periods, then an "add factor" may be added to the equation if it is **judged** that the equation will **under-predict** over the forecast period as well. In short, add factors are equation-**residuals** applied over the forecast period.

Larry Klein: "After the preparation of preliminary predictions from the ... Wharton-EFU Model, there is a discussion of the assumptions and properties of the prediction with business and government specialists. **A priori information** on **impending** labor disputes, hedge purchasing, production bottlenecks, major economic decisions and similar phenomena are then suggested for further modification of parameter or residual values, and a revised forecast is prepared."

Add factor is information about the future ("forward information", "news", etc.)

NOISY FORWARD INFORMATION

Fundamental (State):

$$x_t = \rho x_{t-1} + \omega_t$$

Signal (Measurement):

$$y_{t,t+h}^i = x_{t+h} + v_{t,t+h}^i$$

NOISY FORWARD INFORMATION

Fundamental (State):

$$\mathbf{x}_t \equiv \begin{bmatrix} x_{t+H} \\ x_{t+H-1} \\ \vdots \\ x_t \end{bmatrix} = \begin{bmatrix} \rho & 0 & \cdots & 0 \\ 1 & 0 & 0 & 0 \\ \vdots & \vdots & \ddots & \vdots \\ 0 & \vdots & 1 & 0 \end{bmatrix} \mathbf{x}_{t-1} + S' \omega_{t+H} = P \mathbf{x}_{t-1} + S' \omega_{t+H}$$

Signal (Measurement):

$$\mathbf{y}_t^i \equiv \begin{bmatrix} y_{t,t+H}^i \\ y_{t,t+H-1}^i \\ \vdots \\ y_{t,t}^i \end{bmatrix} = \begin{bmatrix} x_{t+H} \\ x_{t+H-1} \\ \vdots \\ x_t \end{bmatrix} + \begin{bmatrix} v_{t,t+H}^i \\ v_{t,t+H-1}^i \\ \vdots \\ v_{t,t}^i \end{bmatrix} = \mathbf{x}_t + \mathbf{v}_t^i$$

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$$\mathbf{x}_{t|t}^i = \mathbf{x}_{t|t-1}^i + G(\mathbf{y}_t^i - \mathbf{x}_{t|t-1}^i)$$

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$$x_{t+h|t}^i =$$

$$\rho x_{t+h-1|t}^i$$

$$+ (x_{t+h|t-1}^i - \rho x_{t+h-1|t-1}^i)$$

$$+ (\mathbf{G}_j - \rho \mathbf{G}_{j+1})(\mathbf{x}_t - \mathbf{x}_{t|t-1}^i)$$

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revisions in weights on past signals

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$$x_{t+h|t}^i = \rho x_{t+h-1|t}^i + \{\textit{new terms}\}$$

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$$x_{t+h|t}^i = \rho x_{t+h-1|t}^i + \{\text{new terms}\} \Rightarrow \begin{cases} \hat{\rho} \neq \rho \\ R^2 < 1 \end{cases}$$

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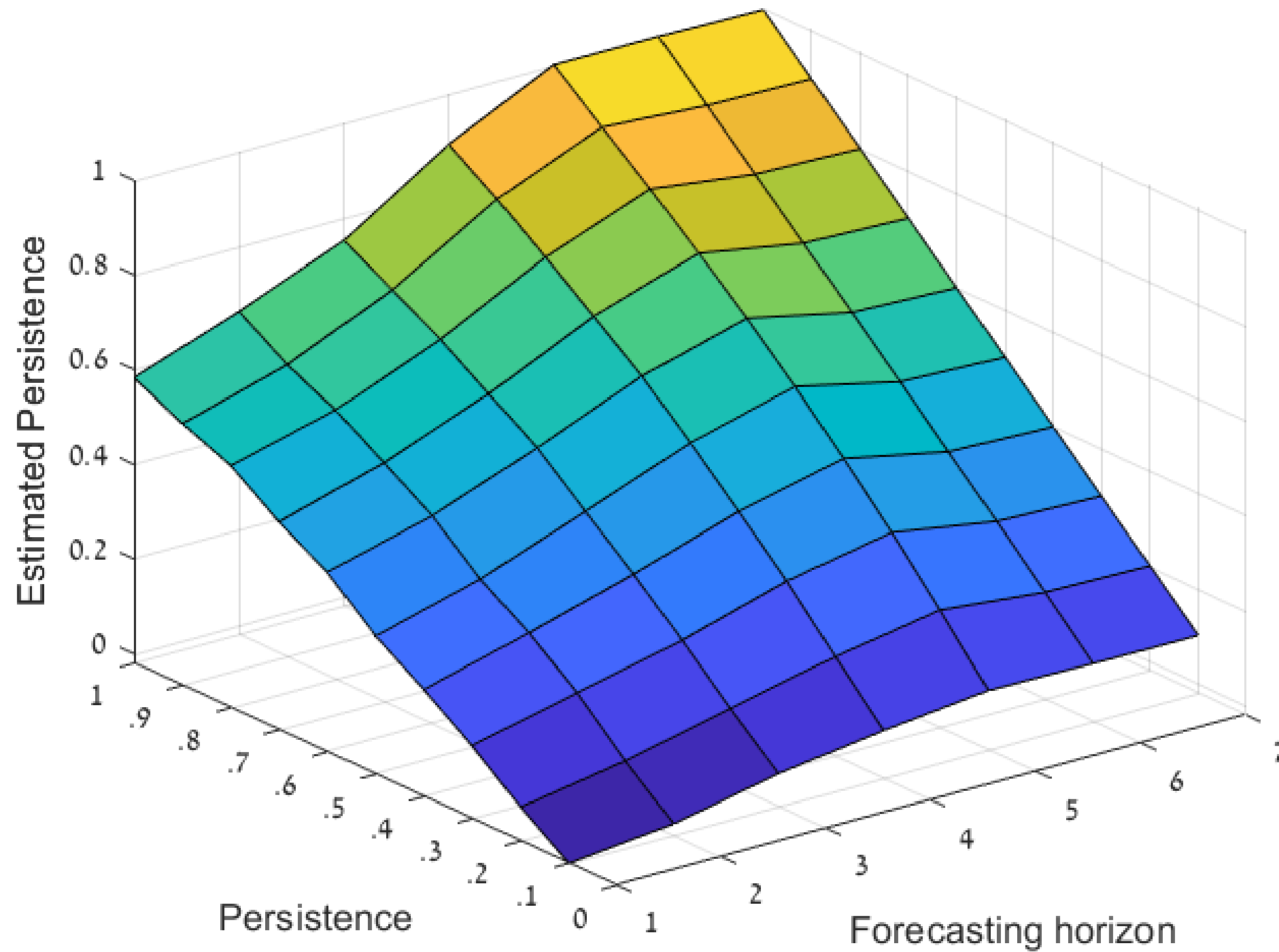
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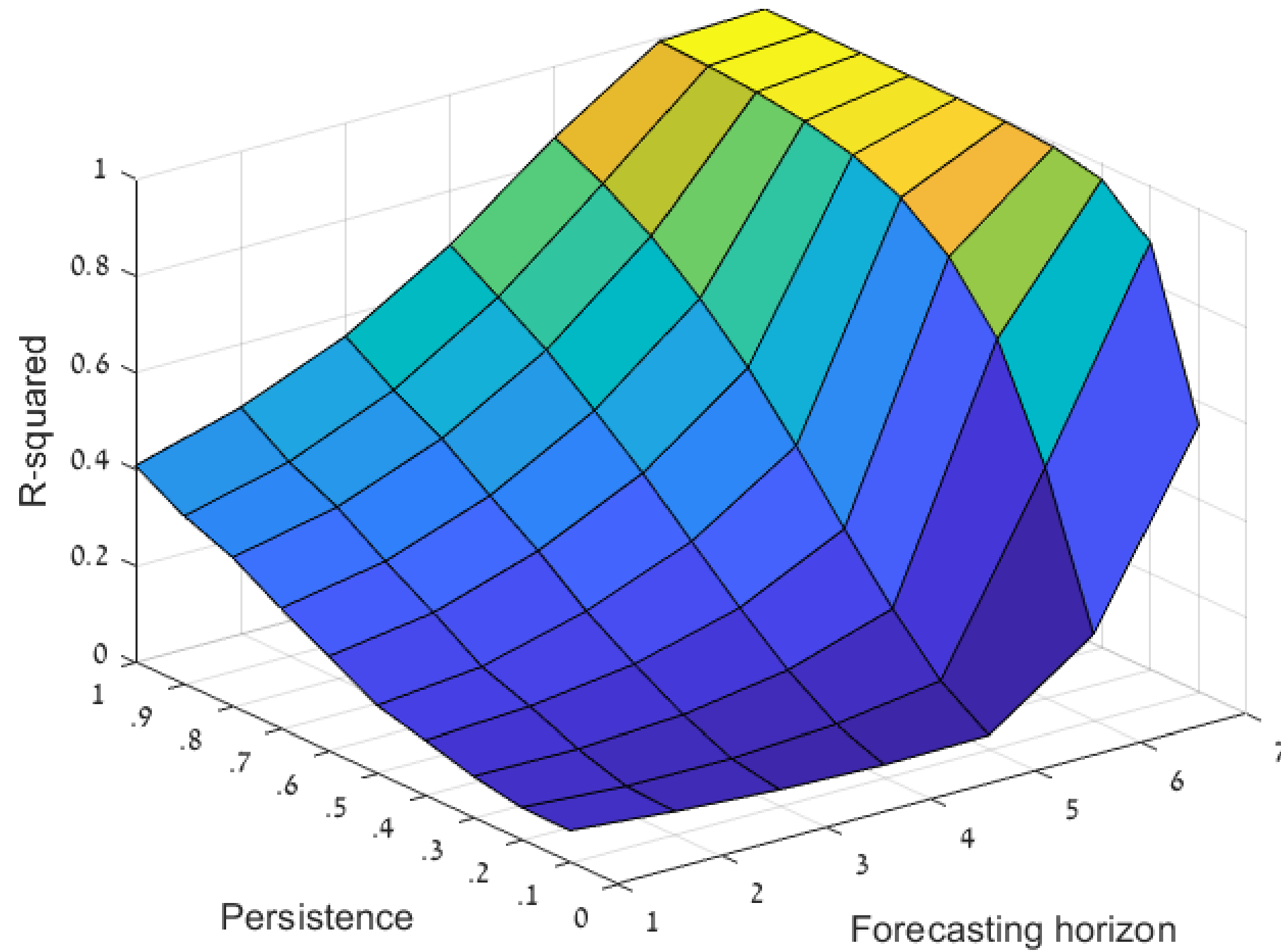
$$x_{t+h|t}^i = \rho x_{t+h-1|t}^i + \{\text{new terms}\} \Rightarrow \begin{cases} \hat{\rho} \neq \rho \text{ (and } \hat{\rho}_h < \hat{\rho}_{h+1}) \\ R^2 < 1 \text{ (and } R_h^2 < R_{h+1}^2) \end{cases}$$

Intuition: as $h \uparrow$, signals become less precise \Rightarrow for some H we get $x_{t+H|t}^i \approx \rho x_{t+H-1|t}^i$

NOISY FORWARD INFORMATION: SIMULATIONS



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HOW CAN ONE MAKE IT USEFUL?

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An insight from Goldstein (2021):

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Model:

$$\mathbf{x}_{t|t}^i = \mathbf{x}_{t|t-1}^i + G(\mathbf{y}_t^i - \mathbf{x}_{t|t-1}^i) = \mathbf{x}_{t|t-1}^i + G(\mathbf{x}_t + \mathbf{v}_t^i - \mathbf{x}_{t|t-1}^i) = (I - G)\mathbf{x}_{t|t-1}^i + G(\mathbf{x}_t + \mathbf{v}_t^i)$$

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Take the average across individuals (hence we drop superscript i) and obtain:

$$\mathbf{x}_{t|t} = (I - G)\mathbf{x}_{t|t-1} + G\mathbf{x}_t$$

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Subtract the bottom equation from top equation:

$$\mathbf{x}_{t|t}^i - \mathbf{x}_{t|t} = (I - G)(\mathbf{x}_{t|t-1}^i - \mathbf{x}_{t|t-1}) + G\mathbf{v}_t^i$$

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We can estimate this equation-by-equation with OLS and recover $I - G$

$$\begin{aligned} \mathbf{x}_{t+h|t}^i - \mathbf{x}_{t+h|t} &= \beta_0(\mathbf{x}_{t+H|t-1}^i - \mathbf{x}_{t+H|t-1}) + \beta_1(\mathbf{x}_{t+H-1|t-1}^i - \mathbf{x}_{t+H-1|t-1}) + \\ &\dots + \beta_H(\mathbf{x}_{t|t-1}^i - \mathbf{x}_{t|t-1}) + error_t \end{aligned}$$

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Standard noisy-info model: $\mathbf{x}_{t+h|t}^i - \mathbf{x}_{t+h|t} = \beta(\mathbf{x}_{t+h|t-1}^i - \mathbf{x}_{t+h|t-1}) + error_t$

A TEST OF FORWARD INFORMATION

| Dependent variable: | $x_{t+1 t}^i - x_{t+1 t}$ | $x_{t+2 t}^i - x_{t+2 t}$ | $x_{t+3 t}^i - x_{t+4 t}$ | $x_{t+4 t}^i - x_{t+4 t}$ |
|-------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| $x_{t t-1}^i - x_{t t-1}$ | -0.013 (0.025) | -0.013 (0.021) | -0.063*** (0.012) | -0.062*** (0.020) |
| $x_{t+1 t-1}^i - x_{t+1 t-1}$ | 0.220*** (0.052) | 0.003 (0.040) | 0.021 (0.044) | 0.032 (0.034) |
| $x_{t+2 t-1}^i - x_{t+2 t-1}$ | 0.130*** (0.050) | 0.458*** (0.057) | -0.095** (0.046) | -0.056* (0.032) |
| $x_{t+3 t-1}^i - x_{t+3 t-1}$ | -0.126** (0.061) | -0.120** (0.057) | 0.486*** (0.069) | 0.103* (0.059) |
| $x_{t+4 t-1}^i - x_{t+4 t-1}$ | 0.071 (0.066) | 0.056 (0.043) | 0.037 (0.038) | 0.362*** (0.044) |
| Constant | -0.008 (0.009) | -0.001 (0.006) | 0.005 (0.008) | 0.007 (0.008) |
| Obs. | 3,854 | 3,856 | 3,855 | 3,853 |
| R^2 | 0.053 | 0.146 | 0.213 | 0.178 |
| BIC | 10,515 | 8,565 | 7,434 | 7,323 |
| BIC for standard noisy info | 10,822 | 8,763 | 7,635 | 7,484 |

ANOTHER TEST OF FORWARD INFORMATION

| Dependent variable: $x_{t t}^i - x_{t t}$ (backcasts) | Full Sample | 1980s | 1990s | 2000s | 2010s |
|--|-------------------|---------------------|----------------------|-------------------|--------------------|
| $x_{t t-1}^i - x_{t t-1}$ | 0.018 (0.014) | 0.118 (0.082) | 0.017** (0.008) | -0.000 (0.000) | 0.002** (0.001) |
| $x_{t+1 t-1}^i - x_{t+1 t-1}$ | 0.009 (0.016) | 0.014 (0.084) | 0.032** (0.015) | 0.000 (0.000) | 0.002 (0.001) |
| $x_{t+2 t-1}^i - x_{t+2 t-1}$ | -0.029 (0.018) | -0.202** (0.085) | -0.034*** (0.013) | 0.001 (0.001) | 0.000 (0.003) |
| $x_{t+3 t-1}^i - x_{t+3 t-1}$ | 0.009 (0.018) | 0.078 (0.123) | 0.013 (0.015) | -0.000 (0.001) | 0.002 (0.002) |
| $x_{t+4 t-1}^i - x_{t+4 t-1}$ | 0.001 (0.014) | -0.007 (0.067) | -0.009 (0.009) | -0.000 (0.001) | 0.002** (0.001) |
| Constant | 0.004 (0.005) | 0.027 (0.037) | 0.002 (0.002) | 0.000 (0.000) | 0.001 (0.002) |
| Obs. | 3,849 | 559 | 1,068 | 1,272 | 950 |
| R^2 | 0.004 | 0.023 | 0.023 | 0.003 | 0.002 |

Intuition of the test: when all forecasters observe realized inflation in the same way, the deviation of their backcasts from the mean should not be persistent.

HOW TO EXTRACT FORWARD INFORMATION?

Recall $x_{t+h|t}^i = \rho x_{t+h-1|t}^i + \text{residual}$

The residual measures forward information:

$$\begin{aligned} \text{residual} \equiv Fl_{t+h|t}^i &= \left(x_{t+h|t-1}^i - \rho x_{t+h-1|t-1}^i \right) + (\mathbf{G}_{h+1} - \rho \mathbf{G}_h) (\mathbf{x}_t - \mathbf{x}_{t|t-1}^i) + \\ &\quad (\mathbf{G}_{h+1} - \rho \mathbf{G}_h) \mathbf{v}_t^i \end{aligned}$$

HOW TO EXTRACT FORWARD INFORMATION?

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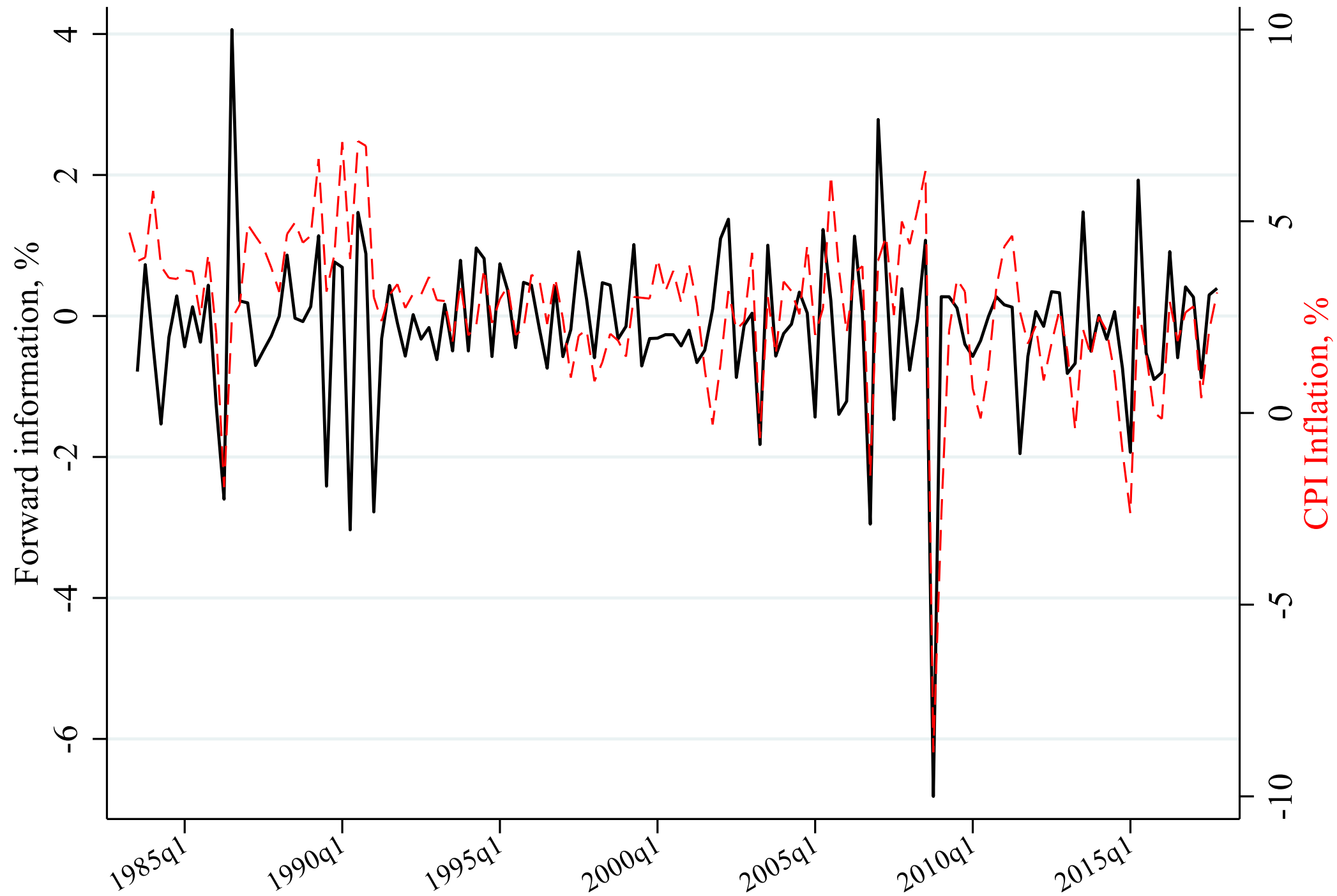
$$\text{residual} \equiv FI_{t+h|t}^i = \left(x_{t+h|t-1}^i - \rho x_{t+h-1|t-1}^i \right) + (\mathbf{G}_{h+1} - \rho \mathbf{G}_h) (\mathbf{x}_t - \mathbf{x}_{t|t-1}^i) + (\mathbf{G}_{h+1} - \rho \mathbf{G}_h) \mathbf{v}_t^i$$

In practice: $FI_{t+h|t}^i = x_{t+h|t}^i - (\hat{c}_t + \hat{\rho}_t x_{t+h-1|t}^i)$

- Allow time-varying intercept (e.g. changes in trend inflation)
- Estimate ρ on a long forecast horizon h (as $h \uparrow$, forward info is less precise and the bias is smaller). Allow ρ to vary over time as well.

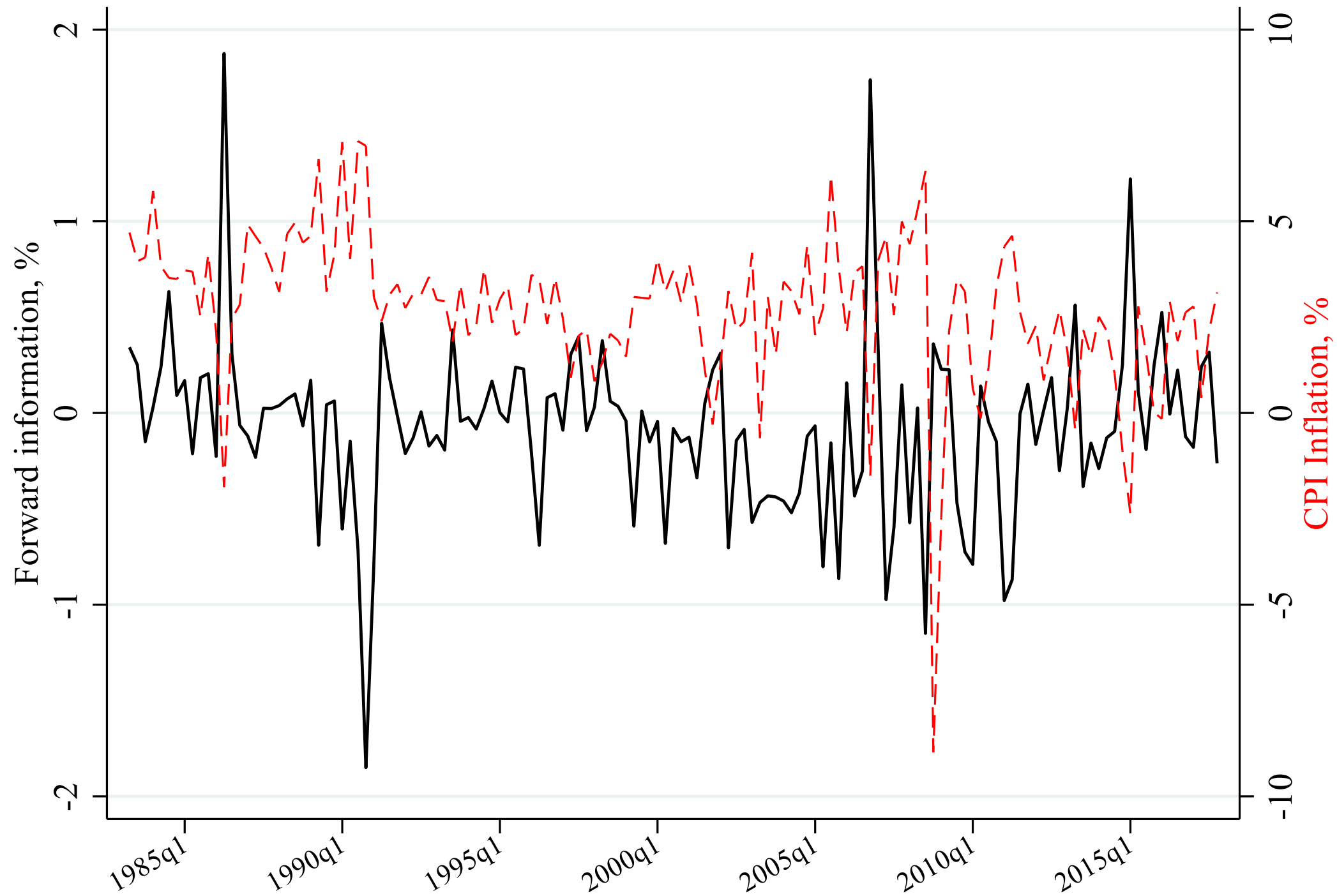
FORWARD INFORMATION

Panel A: $h=0$



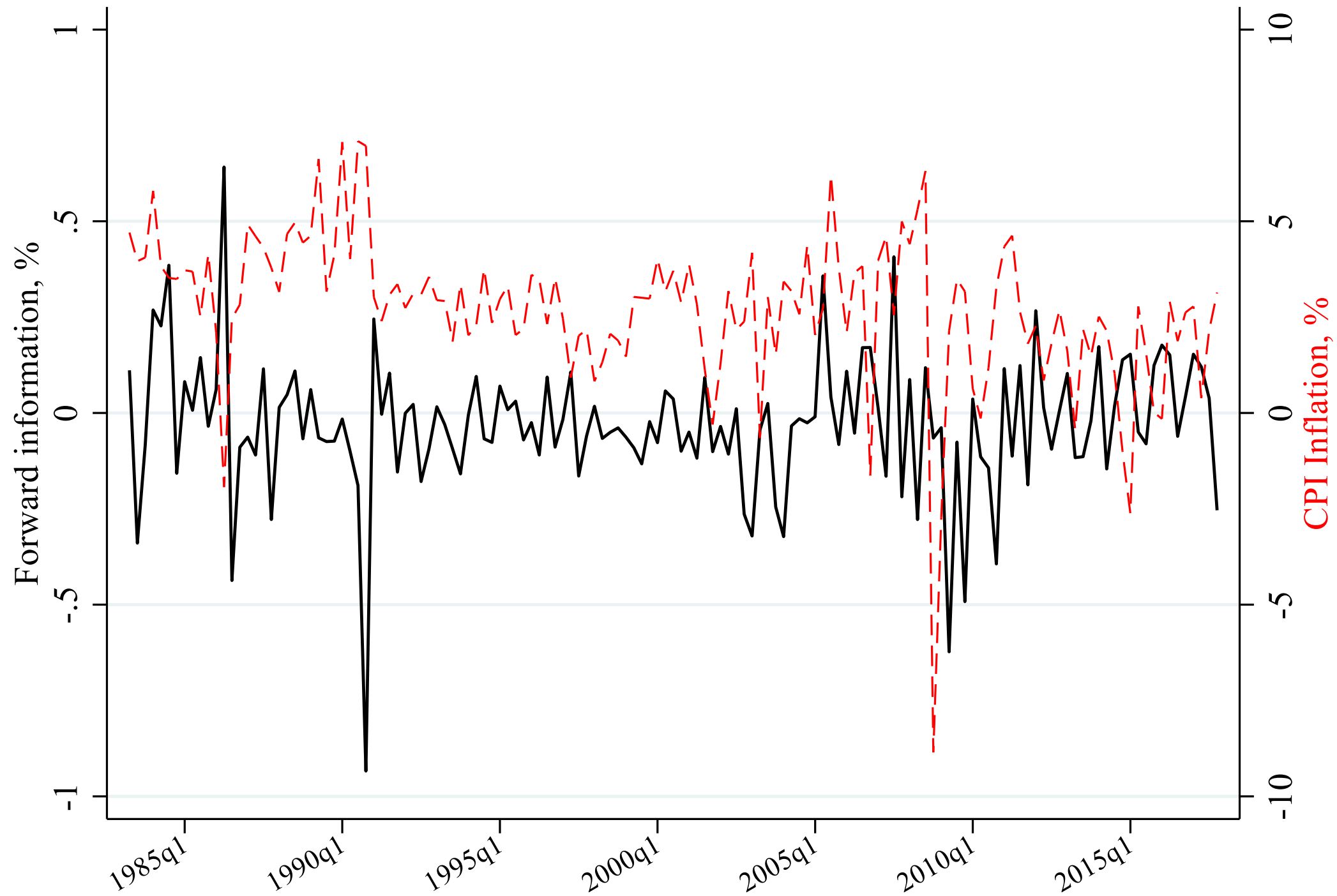
FORWARD INFORMATION

Panel B: h=1



FORWARD INFORMATION

Panel C: h=2



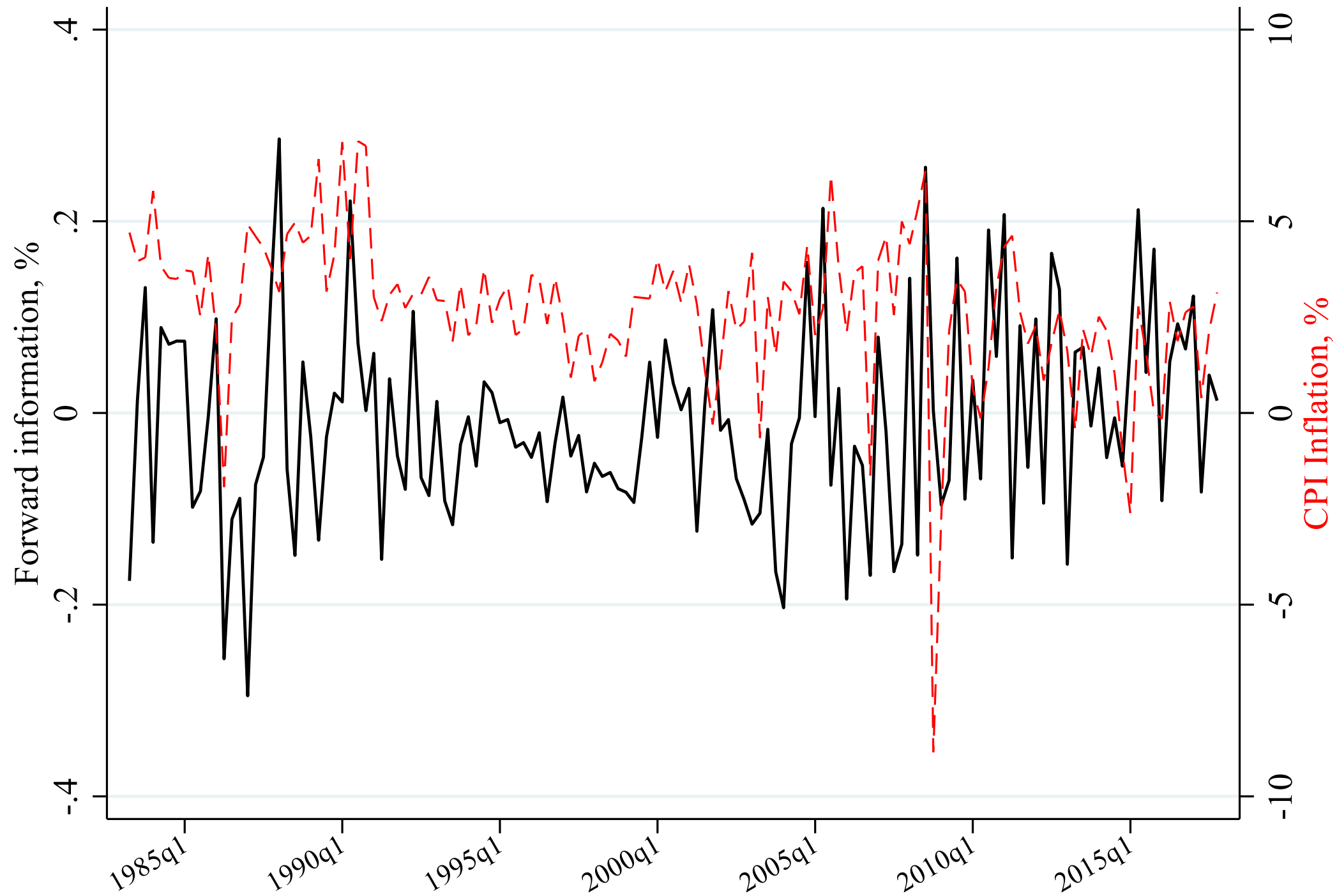
FORWARD INFORMATION

Panel D: h=3



FORWARD INFORMATION

Panel E: h=4



FORWARD INFORMATION

| Variable: | Mean | Standard deviation |
|------------------|--------|--------------------|
| $FI_{t t}$ | -0.150 | 1.122 |
| $FI_{t+1 t}$ | -0.078 | 0.454 |
| $FI_{t+2 t}$ | -0.029 | 0.182 |
| $FI_{t+3 t}$ | -0.017 | 0.134 |
| $FI_{t+4 t}$ | -0.010 | 0.104 |
| Actual inflation | 2.704 | 1.992 |

Properties:

- The variation of forward information over time decreases in the horizon. This pattern is in line with diminishing information in forward signals for longer horizons. It is also driven by the decay in the change of weights on signals across horizons.

FORWARD INFORMATION

| Variable: | Mean | Standard deviation | Serial correlation |
|------------------|--------|--------------------|--------------------|
| $FI_{t t}$ | -0.150 | 1.122 | -0.275 |
| $FI_{t+1 t}$ | -0.078 | 0.454 | 0.204 |
| $FI_{t+2 t}$ | -0.029 | 0.182 | -0.073 |
| $FI_{t+3 t}$ | -0.017 | 0.134 | -0.209 |
| $FI_{t+4 t}$ | -0.010 | 0.104 | 0.011 |
| Actual inflation | 2.704 | 1.992 | 0.350 |

Properties:

- The variation of forward information over time decreases in the horizon. This pattern is in line with diminishing information in forward signals for longer horizons. It is also driven by the decay in the change of weights on signals across horizons.
- Series for forward information should be serially correlated due to the overlap in forward signals over time. That is, previous forward signals which look beyond time t are still useful for the forecast made at time t .

FORWARD INFORMATION

| Variable: | Mean | Standard deviation | Serial correlation | Correlation between horizons |
|------------------|--------|--------------------|--------------------|------------------------------|
| $FI_{t t}$ | -0.150 | 1.122 | -0.275 | |
| $FI_{t+1 t}$ | -0.078 | 0.454 | 0.204 | -0.258 |
| $FI_{t+2 t}$ | -0.029 | 0.182 | -0.073 | 0.324 |
| $FI_{t+3 t}$ | -0.017 | 0.134 | -0.209 | 0.069 |
| $FI_{t+4 t}$ | -0.010 | 0.104 | 0.011 | -0.094 |
| Actual inflation | 2.704 | 1.992 | 0.350 | |

Properties:

- The variation of forward information over time decreases in the horizon. This pattern is in line with diminishing information in forward signals for longer horizons. It is also driven by the decay in the change of weights on signals across horizons.
- Series for forward information should be serially correlated due to the overlap in forward signals over time. That is, previous forward signals which look beyond time t are still useful for the forecast made at time t .
- The series for forward information are correlated across horizons because the same signals are applied at each horizon. The correlation should eventually decay due to the diminishing variation.

FORWARD INFORMATION

Cross-sectional variation in inflation forecasts and forward information

| | $var(x_{t+h t}^i)$ | $var(\rho_i x_{t+h-1 t}^i)$ | $var(FI_{t+h t}^i)$ | $\sqrt{\frac{var(FI_{t+h t}^i)}{var(x_{t+h t}^i)}}$ |
|---------|--------------------|-----------------------------|---------------------|---|
| $h = 0$ | 0.889 | 0.398 | 1.143 | 1.134 |
| $h = 1$ | 0.610 | 0.533 | 0.700 | 1.071 |
| $h = 2$ | 0.498 | 0.336 | 0.324 | 0.807 |
| $h = 3$ | 0.481 | 0.308 | 0.279 | 0.762 |
| $h = 4$ | 0.459 | 0.304 | 0.178 | 0.623 |

Forward information (forecasters have different news about the future) accounts for a large share of forecast disagreement.

DOES FORWARD INFORMATION MATTER?

$$\text{Policy rule: } r_t = c + \gamma \pi_{t|t}^{GB} + \theta_1 gap_{t|t}^{GB} + \theta_2 gr_{t|t}^{GB} + \rho_1^r r_{t-1} + \rho_2^r r_{t-2} + \varepsilon_t$$

| | (1) |
|------------------|---------------------|
| $\pi_{t t}^{GB}$ | 0.051** (0.021) |
| $gap_{t t}^{GB}$ | 0.025* (0.014) |
| $gr_{t t}^{GB}$ | 0.149*** (0.039) |
| r_{t-1} | 1.134*** (0.099) |
| r_{t-2} | -0.184** (0.089) |
| R^2 | 0.982 |

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Policy rule: $r_t = c + \gamma \pi_{t|t}^{GB} + \theta_1 gap_{t|t}^{GB} + \theta_2 gr_{t|t}^{GB} + \rho_1^r r_{t-1} + \rho_2^r r_{t-2} + \varepsilon_t$

| | (1) | (2) |
|--|---------------------|---------------------|
| $\pi_{t t}^{GB}$ | 0.051** (0.021) | |
| $(\hat{c}_{t-1} + \hat{\rho}_{t-1} \pi_{t-1})$ | | 0.031 (0.053) |
| $FI_{t t}^{GB}$ | | 0.058*** (0.018) |
| $gap_{t t}^{GB}$ | 0.025* (0.014) | 0.024 (0.015) |
| $gr_{t t}^{GB}$ | 0.149*** (0.039) | 0.149*** (0.039) |
| r_{t-1} | 1.134*** (0.099) | 1.151*** (0.111) |
| r_{t-2} | -0.184** (0.089) | -0.196** (0.097) |
| R^2 | 0.982 | 0.982 |

DOES FORWARD INFORMATION MATTER?

$$\text{Policy rule: } r_t = c + \gamma \pi_{t|t}^{GB} + \theta_1 \text{gap}_{t|t}^{GB} + \theta_2 \text{gr}_{t|t}^{GB} + \rho_1^r r_{t-1} + \rho_2^r r_{t-2} + \varepsilon_t$$

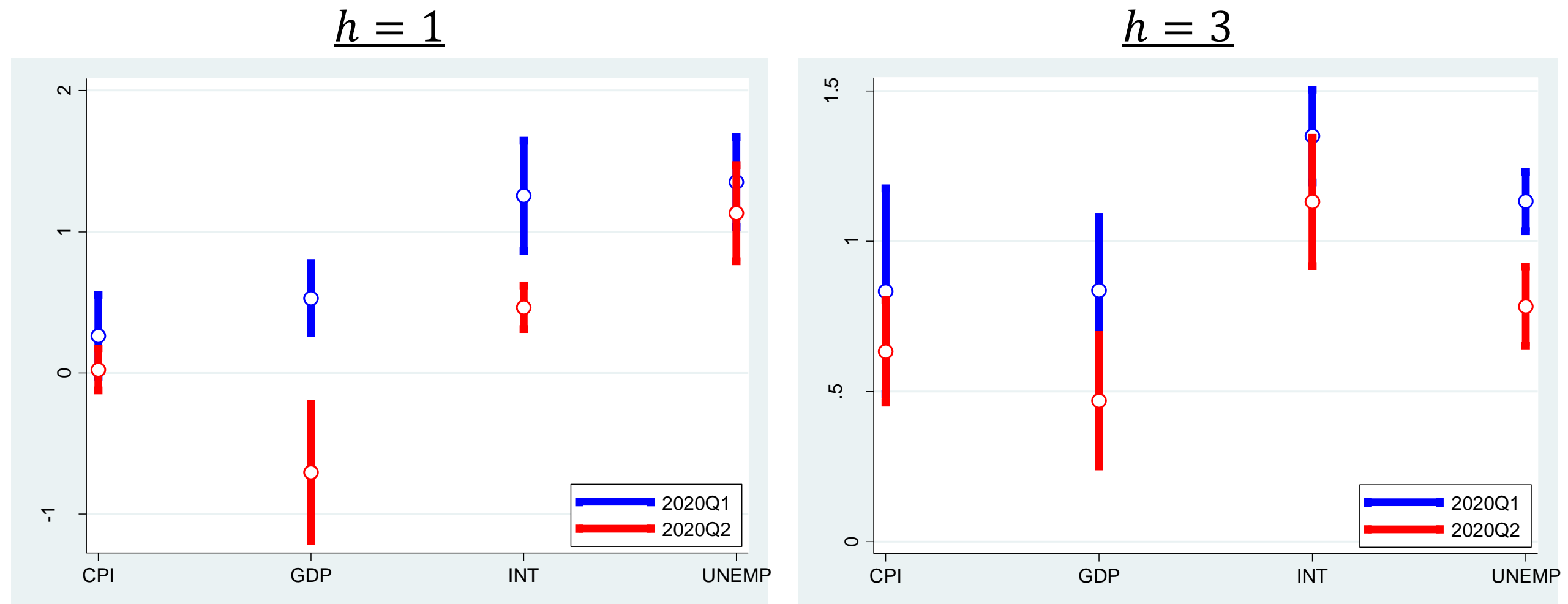
| | (1) | (2) | (3) |
|--|---------------------|---------------------|---------------------|
| $\pi_{t t}^{GB}$ | 0.051** (0.021) | | |
| $(\hat{c}_{t-1} + \hat{\rho}_{t-1} \pi_{t-1})$ | | 0.031 (0.053) | 0.124 (0.083) |
| $FI_{t t}^{GB}$ | | 0.058*** (0.018) | 0.151*** (0.039) |
| $FI_{t+1 t}^{GB}$ | | | 0.176*** (0.059) |
| $FI_{t+2 t}^{GB}$ | | | 0.069 (0.087) |
| $FI_{t+3 t}^{GB}$ | | | 0.134 (0.191) |
| $FI_{t+4 t}^{GB}$ | | | 0.205 (0.276) |
| $\text{gap}_{t t}^{GB}$ | 0.025* (0.014) | 0.024 (0.015) | 0.027 (0.017) |
| $\text{gr}_{t t}^{GB}$ | 0.149*** (0.039) | 0.149*** (0.039) | 0.143*** (0.038) |
| r_{t-1} | 1.134*** (0.099) | 1.151*** (0.111) | 1.089*** (0.128) |
| r_{t-2} | -0.184** (0.089) | -0.196** (0.097) | -0.185* (0.103) |
| R^2 | 0.982 | 0.982 | 0.984 |

COVID: FORWARD INFORMATION BOOMING

Estimate $x_{t+h|t}^i = \rho x_{t+h-1|t}^i + \text{error}$, **before and after** the outbreak

COVID: FORWARD INFORMATION BOOMING

Estimate $x_{t+h|t}^i = \rho x_{t+h-1|t}^i + \text{error}$, **before and after** the outbreak



The term structure of persistence is **shifted downward** in response to a big event.

CONCLUDING REMARKS

- Some key questions:
 - How do people form expectations?
 - Why do we see disagreement in forecasts?
 - What is the role of news?

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- We offer a simple framework to measure forward information (private signals about future “fundamentals”).
- Forward information appears to be an important force.

CONCLUDING REMARKS

- Some key questions:
 - How do people form expectations?
 - Why do we see disagreement in forecasts?
 - What is the role of news?
- We offer a simple framework to measure forward information (private signals about future “fundamentals”).
- Forward information appears to be an important force.

Key insights:

- Forward information accounts for the practice of "add-factoring" (forecast adjustment).
- Information varies not only across agents, but also across **horizons** (information about the **past** could be homogenous!).